





Urgent Care Business Plan

Rapid Healing, Expert Hands

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Information provided in this business plan is unique to this business and confidential; therefore, anyone reading this plan agrees not to disclose any of the information in this business plan without prior written permission of the company.

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Business planning that's simpler and faster than you think

Creating a business plan using Upmetrics to start and grow a business is literally the easiest thing in the World. Simply read the instructions and fill in the blanks. It's as simple as that.



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Executive Summary

Market opportunity
Services Offered
Marketing & Sales Strategies
Financial Highlights



An executive summary is the first section of the business plan intended to provide an overview of the whole business plan.

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Urgent Care Business Plan

Start your executive summary by briefly introducing your business to your readers.

This section may include the name of your urgent care business, its location, when it was

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Start writing here..

Market opportunity



Urgent Care Business Plan

Summarize your market research, including market size, growth potential, and marketing trends. Highlight the opportunities in the market and how your business will fit in to fill the gap.

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Services Offered

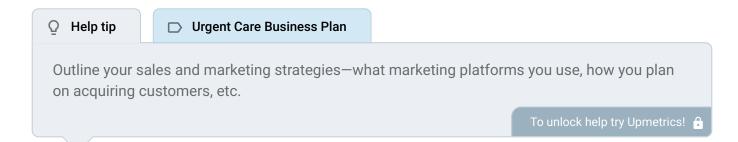


Urgent Care Business Plan

Highlight the urgent care services you offer your clients. The USPs and differentiator services you offer are always a plus.

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Marketing & Sales Strategies

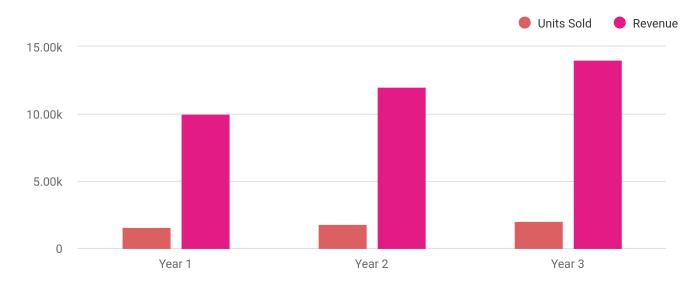


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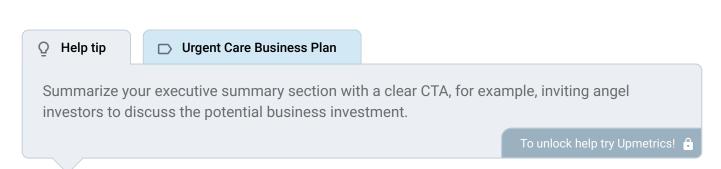
Financial Highlights



Units Sold v/s Revenue



Financial Year	Units Sold	Revenue
Year 1	1,550	\$10,000
Year 2	1,800	\$12,000
Year 3	2,050	\$14,000



Write a call to action for your business plan.

Company Overview

Ownership

Mission statement

Business history

Future goals



Depending on what details of your business are essential, you'll need different elements in your business overview.

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Urgent Care Business Plan

Describe your business in this section by providing all the basic information:

Describe what kind of urgent care facility you run and the name of it. Here are some of the most

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Start writing here..

Ownership



Urgent Care Business Plan

List the founders of your urgent care business. Describe what shares they own and their responsibilities for efficiently managing the business.

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Mission statement



Urgent Care Business Plan

Summarize your business' objective, core principles, and values in your mission statement. This statement needs to be memorable, clear, and brief.

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At [Wellness Urgent Care], our mission is to provide accessible, high-quality, and compassionate urgent care services to our community.

We are committed to improving the health and well-being of our patients, ensuring they receive the best possible care in their time of need. Our core values of integrity, professionalism, and empathy guide us in our pursuit of excellence.



Business history



Urgent Care Business Plan

If you're an established urgent care service provider, briefly describe your business history, like -when it was founded, how it evolved over time, etc.

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Future goals



□ Help tip

Urgent Care Business Plan

It's crucial to convey your aspirations and vision. Mention your short-term and long-term goals; they can be specific targets for revenue, market share, or expanding your services.

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Market Analysis

Target Market

Market size and growth potential

Competitive analysis

Market trends

Regulatory environment



Market analysis provides a clear understanding of the market in which your printing business will run along with the target market, competitors, and growth opportunities.

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Urgent Care Business Plan

To write the introduction section of your market analysis, start by clearly identifying your primary target market.

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Target Market



Urgent Care Business Plan

Start this section by describing your target market. Define your ideal customer and explain what types of services they prefer. Creating a buyer persona will help you easily define your target market to your readers.

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Start writing here..

Market size and growth potential

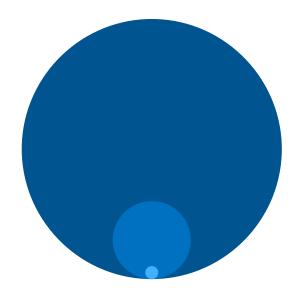


Urgent Care Business Plan

Describe your market size and growth potential and whether you will target a niche or a much broader market.

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Market Size



Available Market

All individuals seeking urgent care services in the region.

10M

Served Market

Individuals within our facility's reach seeking urgent care services.

3M

Target Market

Families with children in need of pediatric urgent care.

500k



Urgent Care Business Plan

Identify and analyze your direct and indirect competitors. Identify their strengths and weaknesses, and describe what differentiates your urgent care services from them.

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Competitive analysis

MedExpress Urgent Care

MedExpress Urgent Care is a prominent player in the urgent care industry, providing a wide array of services aimed at offering immediate medical attention to patients with non-life-threatening conditions.

Their facilities are conveniently open seven days a week, ensuring accessibility for patients requiring urgent care services.

Features

Walk-in treatment for illnesses and injuries

On-site X-rays and lab tests.

Employer health services.

Open 7 days a week with extended hours.

Strengths

Wide range of services available.

Extensive opening hours cater to patients' convenience.

Strong brand recognition.

Weaknesses

Limited telehealth services.

Potential for long wait times during peak hours

CityMD Urgent Care

CityMD Urgent Care has positioned itself as a key provider of urgent care services, focusing extensively on pediatric care and convenience for patients through their virtual care options.

With strategically placed locations, CityMD makes urgent care services readily available to communities in need.

Features

Comprehensive medical examinations.

Vaccinations and immunizations.

Pediatric care services.

Virtual care options available.

Strengths

Strong focus on pediatric care.

Availability of virtual care options.

Convenient locations in high-traffic areas.

Weaknesses

Limited occupational health services.

Possible inconsistency in service quality across locations.

American Family Care (AFC)

As a well-established player in the urgent care market, American Family Care (AFC) offers a robust suite of medical services ranging from routine examinations to preventative care.

Their multiple locations and comprehensive service offerings position them as a strong competitor in the market.

Features

Walk-in treatment for non-lifethreatening illnesses and injuries.

On-site diagnostic services including labs and X-rays.

Preventative care services such as physical exams and screenings.

Strengths

Comprehensive range of services offered.

Availability of preventative care options.

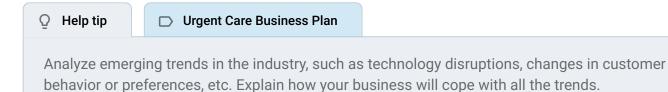
Strong market presence with multiple locations.

Weaknesses

Limited availability of specialized services.

Potential for high patient volume affecting wait times.

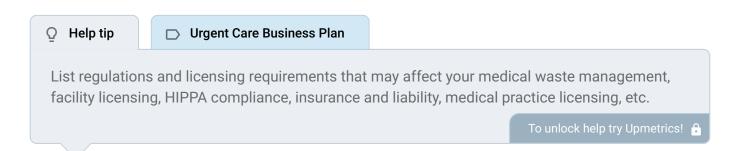
Market trends



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Regulatory environment

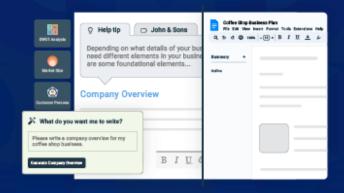


Upmetrics vs Business Plan Templates

You have a unique business with a distinct vision, and your business plan must reflect that.

Although it won't be possible with generic templates.







Upmetrics guided builder prompts you with tailored questions and helps answer them to create your business plan. You also have access to Al Assistant and other resources to seek guidance and ensure you're on the right track.

Start your planning today

Products and Services

Services

Quality Measures

Additional Services



The product and services section of an urgent care business plan should describe the specific services and products that will be offered to customers.

To write this section should include the following:

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Urgent Care Business Plan

To craft the introduction for your "Products and Services" chapter, begin by positioning your business within its industry, emphasizing its unique strengths or value proposition.

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Start writing here..

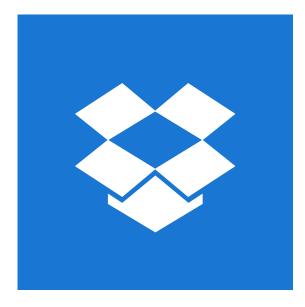


Mention the services your urgent care center will offer. This list may include services like,

Diagnosis and treatment of illness

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Services



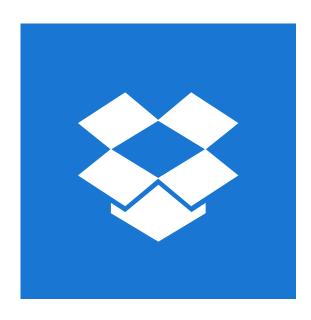
Diagnosis and Treatment of Illness

Price: [\$150] per session

Our team of experienced practitioners provides accurate diagnosis and effective treatment for a range of illnesses, ensuring patients receive the care they need when they need it.

Specifications

- Duration: 30-60 minutes per session
- Included: Consultation, diagnosis, and prescription of medication if necessary



Injury Treatment

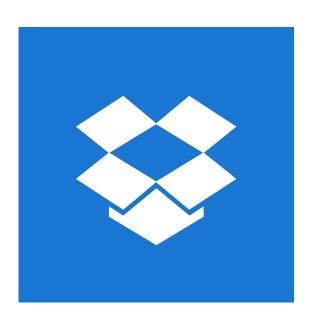
Price: [\$200] per session

We offer comprehensive injury management services, including pain management, immobilization and rest, physical therapy and rehabilitation, surgical intervention (if necessary), wound care, and infection prevention.

Specifications

Duration: 1-2 hours per session

 Included: Initial assessment, treatment plan, and necessary interventions



Physical Examination

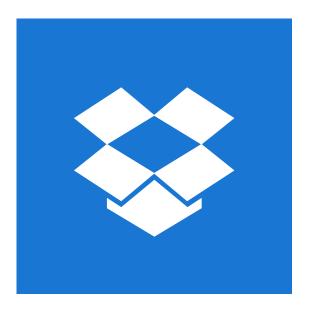
Price: [\$100] per examination

Regular physical examinations are vital for maintaining good health. Our experienced physicians conduct thorough physical exams to assess the overall health of our patients.

Specifications

• Duration: 45 minutes to 1 hour per examination

 Included: Complete physical examination, consultation, and recommendation for follow-up if necessary



X-ray and Imaging Services

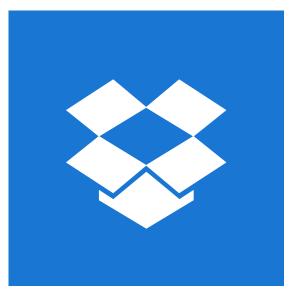
Price: [\$250] per session

Our facility is equipped with advanced X-ray and imaging equipment to assist in accurate diagnosis and treatment planning.

Specifications

• Duration: 30-45 minutes per session

 Included: X-ray or imaging as required, analysis by a specialist, and recommendation for treatment



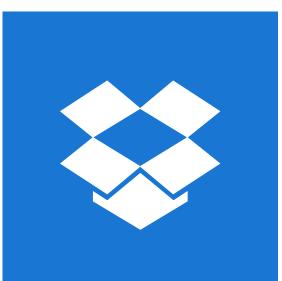
Lab Testing

Price: Varies depending on the test

We offer a wide range of lab testing services to aid in the diagnosis and treatment of various medical conditions

Specifications

- Duration: Varies depending on the test
- Included: Collection of samples, testing, analysis, and report



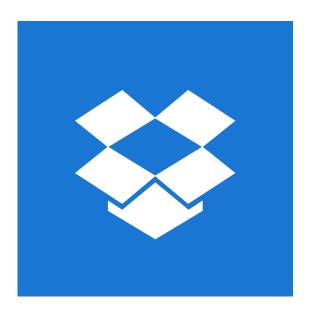
Occupational Health Services

Price: Customized based on the requirements

Our occupational health services are designed to help employers maintain a healthy workforce, ensuring compliance with workplace health and safety regulations.

Specifications

- Duration: Varies depending on the requirements
- Included: Health assessments, risk management consultations, and necessary interventions



Referrals and Follow-up Care

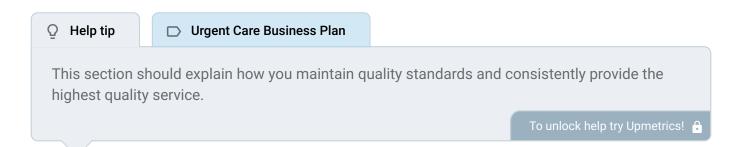
Price: Varies depending on the requirements

If necessary, we provide referrals to specialists and ensure proper follow-up care for our patients, ensuring continuity of care and optimal health outcomes.

Specifications

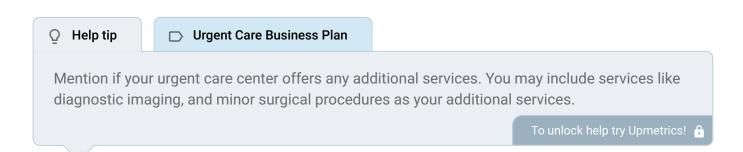
- Duration: Varies depending on the requirements
- Included: Consultation, referral, and follow-up care as necessary

Quality Measures



Start writing here..

Additional Services



Sales And Marketing Strategies

Unique Selling Proposition (USP)

Pricing Strategy

Marketing strategies

Sales strategies

Customer retention



Writing the sales and marketing strategies section means a list of strategies you will use to attract and retain your clients.

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Urgent Care Business Plan

To create an effective introduction for your "Sales and Marketing Strategies" chapter, start by setting the stage within your specific industry or market.

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Start writing here..

Unique Selling Proposition (USP)



Urgent Care Business Plan

Define your business's USPs depending on the market you serve, the equipment you use, and the unique services you provide. Identifying USPs will help you plan your marketing strategies.

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Start writing here..

Pricing Strategy



Urgent Care Business Plan

Describe your pricing strategy—how you plan to price your services and stay competitive in the local market. You can mention any discounts you plan on offering to attract new customers to your facility.

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Urgent Care Business Plan

Discuss your marketing strategies to market your services. You may include some of these marketing strategies in your business plan-social media marketing, online advertising, brochures, email marketing, content marketing, and print marketing.

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Marketing strategies

Online



Social Media

Leverage platforms like Facebook, Instagram, and Twitter to engage with the community and share health tips.



Email Marketing

Monthly newsletters featuring health tips, promotions, and updates from our clinic.



Content Marketing

Engaging blogs and articles on our website that provide valuable health information.



Online Advertising

Google AdWords and other online advertising to target local audiences searching for urgent care services.

Offline



Brochures

Distribute brochures and flyers in local businesses and community centers.



Print Marketing

Advertisements in local newspapers and magazines. Urgent Care Business Plan

Outline the strategies you'll implement to maximize your sales. Your sales strategies may include community partnerships, referral programs, patient referral programs, physician outreach, etc.

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Sales strategies



Partner with Businesses

Collaborating with local businesses for mutual referrals.



Patient Referral Program

Special discounts for patients referred by other healthcare providers.



Referral Programs

Incentivizing existing patients to refer new patients through rewards.



Physician Outreach

Building relationships with local physicians for patient referrals.



Urgent Care Business Plan

Describe your customer retention strategies and how you plan to execute them.

For instance, your customer retention strategies may include excellent national experience

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Customer retention



Loyalty Programs

Rewards and discounts for repeat patients.



Patient Feedback

Actively seeking and implementing patient feedback to improve our services.



Community Engagement

Hosting health workshops and seminars to engage with the community and establish our presence.



Follow-up Care

Regular follow-ups to ensure patient satisfaction and address any concerns.

Operations Plan

Staffing & Training
Operational Process
Medical Equipment & Machinery



When writing the operations plan section, it's important to consider the various aspects of your business operations.

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Urgent Care Business Plan

To create an effective introduction for your "Operational Plan" chapter, start by emphasizing the pivotal role of efficient operations in the success of your business, underscoring how they directly impact the quality of services delivered.

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Start writing here..

Staffing & Training



Urgent Care Business Plan

Mention your cleaning business's staffing requirements, including the number of employees and medical staff needed. Include their qualifications, the training required, and the duties they will perform.

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Start writing here..

Operational Process



Urgent Care Business Plan

Outline the processes and procedures you will use to run your urgent care business.

Your operational processes may include patient intake and triage, medical care delivery national

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Medical Equipment & Machinery



□ Help tip

□ Urgent Care Business Plan

Include the list of medical equipment and machinery required for an urgent care center's business operations, such as diagnostic equipment, examination room equipment, minor procedure equipment, respiratory equipment, etc.

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Management Team

Key managers
Organizational structure
Compensation plan
Advisors/Consultants



The management team section provides an overview of the individuals responsible for running your business plan.

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Urgent Care Business Plan

To craft an introduction for your "Management Team" chapter, begin by emphasizing the crucial role of leadership in the success of any business.

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Start writing here..

Key managers



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Introduce your management and key members of your team, and explain their roles and responsibilities.

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Start writing here..





John Doe CEO & founder - john.doe@example.com

John has been the driving force behind Wellness Urgent Care, combining his passion for healthcare with savvy business acumen to create a center that truly prioritizes patient well-being.

- Educational Background: John holds a Bachelor's degree in Health Administration from the University of California, Los Angeles.
- Professional Background: With over 15 years of experience in the healthcare industry, John has worked in various administrative roles before founding Wellness Urgent Care.







As Medical Director, Jane oversees all clinical operations, ensuring that the highest standards of medical care are met at Wellness Urgent Care.

- Educational Background: Jane holds an M.D. from the Harvard Medical School.
- Professional Background: With over 10 years of experience in urgent care medicine, Jane has honed her skills in patient care and clinical management.



Alice Brown Senior Manager Operations - alice.brown@example.com

Alice is responsible for the smooth operation of Wellness Urgent Care, ensuring that everything from staffing to facility management is in top shape.

- Educational Background: Alice holds an MBA from the Stanford Graduate School of Business.
- Professional Background: Alice brings a wealth of experience in healthcare operations, with over 8 years of experience managing medical facilities.



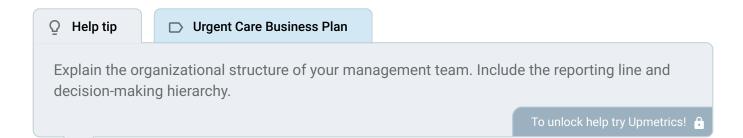


Robert Brown Lead Physician - robert.brown@example.com

As Lead Physician, Robert is at the forefront of patient care, ensuring that every patient receives the best possible treatment.

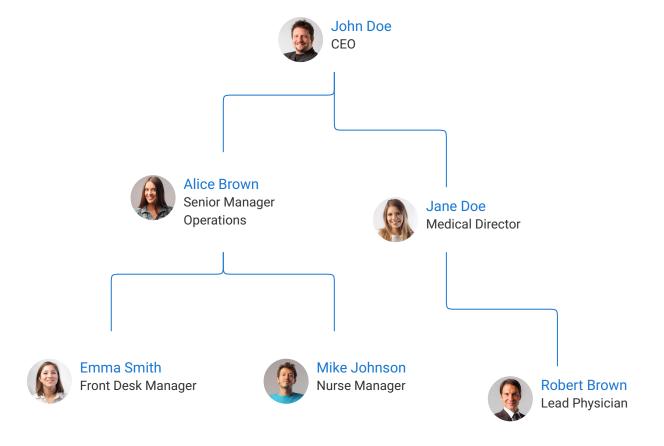
- Educational Background: Robert has an M.D. from the Johns Hopkins School of Medicine.
- Professional Background: With over 10 years of experience in urgent care and family medicine, Robert has developed a keen sense of patient needs and medical treatment protocols.

Organizational structure

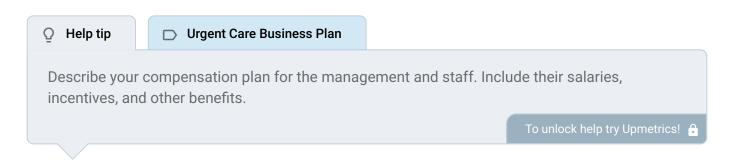


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Organization chart



Compensation plan



Mentioning advisors or consultants in your business plans adds credibility to your business idea.

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Advisors/Consultants



Dr. Richard White Advisor

With over [20] years of experience in the urgent care industry, Dr. White serves as a valuable consultant, aiding us in adopting best practices and ensuring our services are top-tier.



Ms. Sarah Green Consultant

An expert in healthcare regulations with [15] years under her belt, Sarah's advice ensures that our facility remains compliant with all industry standards and regulations.

8.

Financial Plan

Profit & loss statement

Cash flow statement

Balance sheet

Break-even Analysis

Financing needs



When writing the financial plan section of a business plan, it's important to provide a comprehensive overview of your financial projections for the first few years of your business, You may provide the following:

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Urgent Care Business Plan

To create an effective introduction for your "Financial Plan" chapter, begin by stressing the critical role of a well-structured financial plan in the success of your venture.

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Start writing here..

Urgent Care Business Plan

Describe details such as projected revenue, operational costs, and service costs in your projected profit and loss statement. Make sure to include your business's expected net profit or loss.

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Profit & loss statement

	2024	2025	2026
Revenue	\$1,530,704.50	\$3,764,593	\$9,389,298.50
General Consultations	\$60,000	\$61,100	\$63,258

	2024	2025	2026
Unit Sales	1,200	1,222	1,265
Unit Price	\$50	\$50	\$50
Occupational Health Services	\$1,328,392	\$3,345,108	\$8,423,533
Unit Sales	13,284	33,451	84,235
Unit Price	\$100	\$100	\$100
Emergency Treatments	\$142,312.50	\$358,385	\$902,507.50
Unit Sales	569	1,434	3,610
Unit Price	\$250	\$250	\$250

Cost Of Sales	\$802,860.39	\$1,412,548.49	\$2,489,865.88
General Costs	\$802,860.39	\$1,412,548.49	\$2,489,865.88
Medical Supplies	\$366,094.03	\$657,452.44	\$1,180,690.14
General Medical Supplies	\$143,254.23	\$257,264.08	\$462,009.43
Emergency Medical Supplies	\$222,839.80	\$400,188.36	\$718,680.71
Laboratory Costs	\$436,766.36	\$755,096.05	\$1,309,175.74
Diagnostic Tests	\$286,508.30	\$514,528.09	\$924,018.60

	2024	2025	2026
Lab Supplies	\$150,258.06	\$240,567.96	\$385,157.14
Revenue Specific Costs	\$0	\$0	\$0
Personnel Costs (Direct Labor)	\$0	\$0	\$0
Gross Margin	\$727,844.11	\$2,352,044.51	\$6,899,432.62
Gross Margin (%)	47.55%	62.48%	73.48%
Operating Expense	\$613,667.56	\$647,073.47	\$687,437.92
Payroll Expense (Indirect Labor)	\$472,320	\$486,489.60	\$501,084.24
Medical Staff	\$239,520	\$246,705.60	\$254,106.72
Physicians	\$156,000	\$160,680	\$165,500.40
Nurses	\$83,520	\$86,025.60	\$88,606.32
Support Staff	\$93,300	\$96,099	\$98,982
Receptionists	\$40,020	\$41,220.60	\$42,457.20
Medical Assistants	\$53,280	\$54,878.40	\$56,524.80

	2024	2025	2026
Administrative Staff	\$139,500	\$143,685	\$147,995.52
Office Manager	\$78,000	\$80,340	\$82,750.20
Billing Specialist	\$61,500	\$63,345	\$65,245.32
General Expense	\$141,347.56	\$160,583.87	\$186,353.68
Facility Costs	\$72,000	\$74,040	\$76,138.80
Rent	\$60,000	\$61,800	\$63,654
Utilities	\$12,000	\$12,240	\$12,484.80
Operational Costs	\$35,089.97	\$48,973.58	\$68,485.41
Medical Waste Disposal	\$6,705.97	\$8,504.74	\$10,786.13
Equipment Maintenance	\$28,384	\$40,468.84	\$57,699.28
Administrative Costs	\$34,257.59	\$37,570.29	\$41,729.47
Office Supplies	\$4,257.59	\$6,070.29	\$8,654.47
Insurance	\$30,000	\$31,500	\$33,075
Bad Debt	\$0	\$0	\$0
Amortization of Current Assets	\$0	\$0	\$0

	2024	2025	2026
EBITDA	\$114,176.55	\$1,704,971.04	\$6,211,994.70
Additional Expense	\$48,719.90	\$46,872.40	\$44,930.35
Long Term Depreciation	\$39,540	\$39,540	\$39,540
Gain or loss from Sale of Assets	\$0	\$0	\$0
EBIT	\$74,636.55	\$1,665,431.04	\$6,172,454.70
Interest Expense	\$9,179.91	\$7,332.40	\$5,390.36
EBT	\$65,456.65	\$1,658,098.64	\$6,167,064.35
Income Tax Expense / Benefit	\$0	\$0	\$0
Total Expense	\$1,465,247.85	\$2,106,494.36	\$3,222,234.15
Net Income	\$65,456.65	\$1,658,098.64	\$6,167,064.35
Net Income (%)	4.28%	44.04%	65.68%
Retained Earning Opening	\$0	\$15,456.65	\$1,623,555.29

	2024	2025	2026
Owner's Distribution	\$50,000	\$50,000	\$50,000
Retained Earning Closing	\$15,456.65	\$1,623,555.29	\$7,740,619.64



Urgent Care Business Plan

The cash flow for the first few years of your operation should be estimated and described in this section.

This may include billing invoices, payment receipts, loan payments, and any other cash flow statements.

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Cash flow statement

2024	2025	2026
\$1,530,704.50	\$3,764,593	\$9,389,298.50
\$1,425,707.85	\$2,066,954.36	\$3,182,694.15
\$944,207.95	\$1,573,132.36	\$2,676,219.56
\$472,320	\$486,489.60	\$501,084.24
\$9,179.91	\$7,332.40	\$5,390.36
\$0	\$0	\$0
\$0	\$0	\$0
	\$1,530,704.50 \$1,425,707.85 \$944,207.95 \$472,320 \$9,179.91 \$0	\$1,530,704.50 \$1,425,707.85 \$2,066,954.36 \$944,207.95 \$1,573,132.36 \$472,320 \$486,489.60 \$9,179.91 \$7,332.40 \$0

	2024	2025	2026
Net Cash From Operations	\$104,996.65	\$1,697,638.64	\$6,206,604.35
Assets Sell	\$0	\$0	\$0
Assets Purchase	\$250,000	\$0	\$0
Net Cash From Investments	(\$250,000)	\$0	\$0
Amount Received	\$700,000	\$0	\$0
Loan Received	\$200,000	\$0	\$0
Common Stock	\$0	\$0	\$0
Preferred Stock	\$0	\$0	\$0
Owner's Contribution	\$500,000	\$0	\$0
Amount Paid	\$86,111.10	\$87,958.60	\$89,900.65
Loan Capital	\$36,111.09	\$37,958.60	\$39,900.64
Dividends & Distributions	\$50,000	\$50,000	\$50,000
Net Cash From Financing	\$613,888.90	(\$87,958.60)	(\$89,900.65)

	2024	2025	2026
Summary			
Starting Cash	\$0	\$468,885.55	\$2,078,565.59
Cash In	\$2,230,704.50	\$3,764,593	\$9,389,298.50
Cash Out	\$1,761,818.95	\$2,154,912.96	\$3,272,594.80
Change in Cash	\$468,885.55	\$1,609,680.04	\$6,116,703.70
Ending Cash	\$468,885.55	\$2,078,565.59	\$8,195,269.29
☐ Urgent Care Busin	ess Plan		

Balance sheet

	2024	2025	2026
Assets	\$679,345.55	\$2,249,485.59	\$8,326,649.29
Current Assets	\$468,885.55	\$2,078,565.59	\$8,195,269.29

Create a projected balance sheet documenting your urgent care business's assets, liabilities, and equity.

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	2024	2025	2026
Cash	\$468,885.55	\$2,078,565.59	\$8,195,269.29
Accounts Receivable	\$0	\$0	\$0
Inventory	\$0	\$0	\$0
Other Current Assets	\$0	\$0	\$0
Long Term Assets	\$210,460	\$170,920	\$131,380
Gross Long Term Assets	\$250,000	\$250,000	\$250,000
Accumulated Depreciation	(\$39,540)	(\$79,080)	(\$118,620)
Liabilities & Equity	\$679,345.56	\$2,249,485.60	\$8,326,649.31
Liabilities	\$163,888.91	\$125,930.31	\$86,029.67
Current Liabilities	\$37,958.60	\$39,900.64	\$0
Accounts Payable	\$0	\$0	\$0
Income Tax Payable	\$0	\$0	\$0
Sales Tax Payable	\$0	\$0	\$0
Short Term Debt	\$37,958.60	\$39,900.64	\$0
Long Term Liabilities	\$125,930.31	\$86,029.67	\$86,029.67
Long Term Debt	\$125,930.31	\$86,029.67	\$86,029.67

	2024	2025	2026
Equity	\$515,456.65	\$2,123,555.29	\$8,240,619.64
Paid-in Capital	\$0	\$0	\$0
Common Stock	\$0	\$0	\$0
Preferred Stock	\$0	\$0	\$0
Owner's Contribution	\$500,000	\$500,000	\$500,000
Retained Earnings	\$15,456.65	\$1,623,555.29	\$7,740,619.64
Check	\$0	\$0	\$0



□ Urgent Care Business Plan

Determine and mention your business's break-even point—the point at which your business costs and revenue will be equal.

This exercise will help you understand how much revenue you need to generate to sustain or be profitable.

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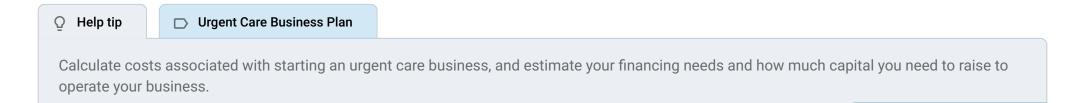
Break-even Analysis

	2024	2025	2026
Starting Revenue	\$0	\$1,530,704.50	\$5,295,297.50

2026	2025	2024	
\$9,389,298.50	\$3,764,593	\$1,530,704.50	Net Revenue
\$14,684,596	\$5,295,297.50	\$1,530,704.50	Closing Revenue
\$3,571,742.2	\$1,465,247.85	\$0	Starting Expense
\$3,222,234.1	\$2,106,494.36	\$1,465,247.85	Net Expense
\$6,793,976.30	\$3,571,742.21	\$1,465,247.85	Closing Expense
Yes	Yes	Yes	Is Break Even?
(0	Nov '24	Break Even Month
(0	13 Days	Days Required
\$0	\$0	\$1,247,362.47	Break Even Revenue
\$0	\$0	\$52,166.67	General Consultations
\$0	\$0	\$1,079,542.63	Occupational Health Services
\$0	\$0	\$115,653.17	Emergency Treatments
			Break Even Units

	2024	2025	2026
Occupational Health Services	10,795	0	0
Emergency Treatments	463	0	0

Financing needs



Start writing here..

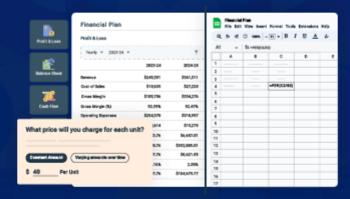
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9.

Appendix



When writing the appendix section, you should include any additional information that supports the main content of your plan. This may include financial statements, market research data, legal do

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Mariia Yevlash

★ ★ ★ ★

Student, Sumy State University – Ukraine

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