




# Scrap Metal Business Plan


Turning Waste into Worth


# Business Plan 2023

## Prepared By

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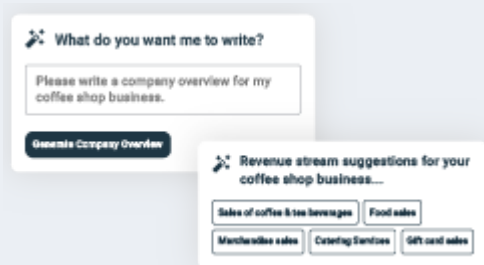
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1.

# Executive Summary



## REMEMBER

An executive summary is the first section of the business plan intended to provide an overview of the whole business plan.

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### Help tip

### Scrap Metal Business Plan

Start your executive summary by briefly introducing your business to your readers.

This section may include the name of your scrap metal business, its location, when it was

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*Start writing here..*

## Market opportunity

### Help tip

### Scrap Metal Business Plan

Summarize your market research, including market size, growth potential, and marketing trends. Highlight the opportunities in the market and how your business will fit in to fill the gap.

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## Services Offered

### Help tip

### Scrap Metal Business Plan


Highlight the scrap metal services you offer your clients. The USPs and differentiators you offer are always a plus.

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## Marketing & Sales Strategies

 **Help tip**

 **Scrap Metal Business Plan**


Outline your sales and marketing strategies—what marketing platforms you use, how you plan on acquiring customers, etc.

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## Financial Highlights

 **Help tip**

 **Scrap Metal Business Plan**

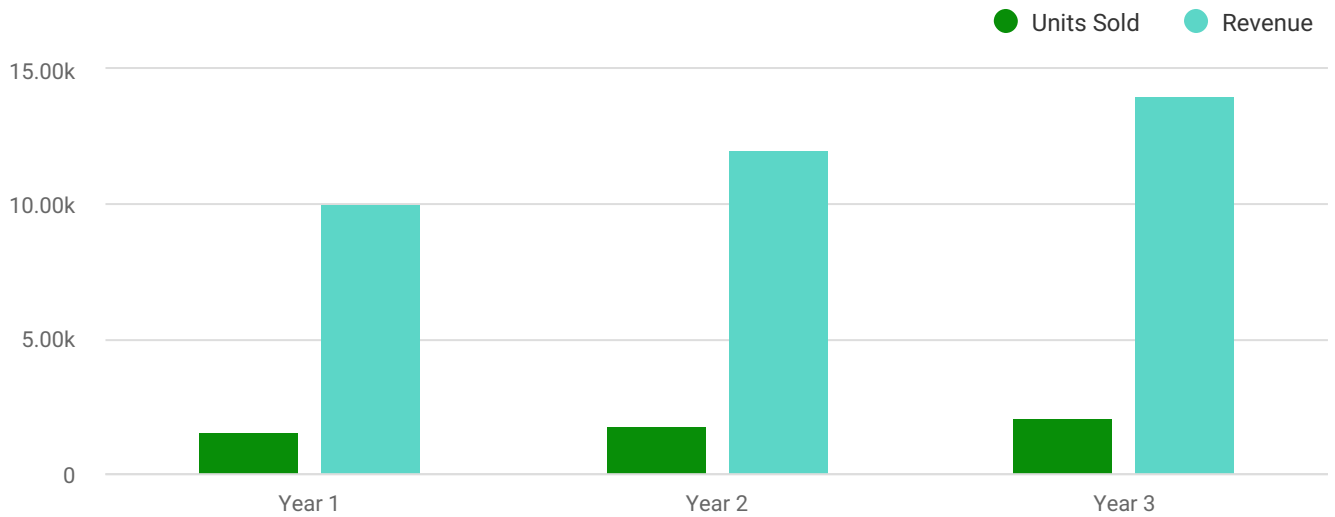
Briefly summarize your financial projections for the initial years of business operations. Include any capital or investment requirements, associated startup costs, projected revenues, and profit forecasts.

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## Units Sold v/s Revenue



Financial Year	Units Sold	Revenue
Year 1	1,550	\$10,000
Year 2	1,800	\$12,000
Year 3	2,050	\$14,000

💡 Help tip

📄 Scrap Metal Business Plan

Summarize your executive summary section with a clear CTA, for example, inviting angel investors to discuss the potential business investment.

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*Write a call to action for your business plan.*

# 2.

## Company Overview



## REMEMBER

Depending on what details of your business are essential, you'll need different elements in your business overview.

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### Help tip

### Scrap Metal Business Plan

Describe your business in this section by providing all the basic information:

Describe what kind of scrap metal company you run and the name of it. You may specialize in

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*Start writing here..*

## Ownership

### Help tip

### Scrap Metal Business Plan


List the names of your scrap metal company's founders or owners. Describe what shares they own and their responsibilities for efficiently managing the business.

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*Start writing here..*

## Mission statement

 Help tip

 Scrap Metal Business Plan

Summarize your business' objective, core principles, and values in your mission statement. This statement needs to be memorable, clear, and brief.

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**At [Your Scrap Metal Business Name], we strive to redefine excellence in the scrap metal industry. Committed to sustainability, innovation, and client satisfaction, our mission is to provide top-tier scrap metal solutions while championing environmental responsibility.**

**Our core principles revolve around integrity, quality, and unparalleled service, ensuring we remain at the forefront of industry advancements.**



## Business history

 Help tip

 Scrap Metal Business Plan

If you're an established scrap metal service provider, briefly describe your business history, like –when it was founded, how it evolved over time, etc.

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## Future goals

 **Help tip**

 **Scrap Metal Business Plan**

It's crucial to convey your aspirations and vision. Mention your short-term and long-term goals; they can be specific targets for revenue, market share, or expanding your services

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# 3.

## Market Analysis



## REMEMBER

Market analysis provides a clear understanding of the market in which your printing business will run along with the target market, competitors, and growth opportunities.

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### Help tip

### Scrap Metal Business Plan

To write the introduction section of your market analysis, start by clearly identifying your primary target market.

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## Target Market

### Help tip

### Scrap Metal Business Plan

Start this section by describing your target market. Define your ideal customer and explain what types of services they prefer. Creating a buyer persona will help you easily define your target market to your readers.

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## Market size and growth potential

### Help tip

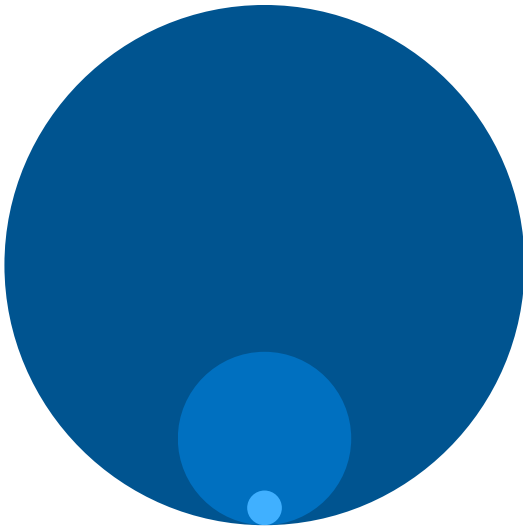
### Scrap Metal Business Plan

Describe your market size and growth potential and whether you will target a niche or a much broader market.

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## Market Size



### Available Market

Total global market for scrap metal services.

**150M**

### Served Market

Portion of the market our services cater to.


**50M**

### Target Market

Our primary focus within the served market.

**10M**

 **Help tip**

 **Scrap Metal Business Plan**

Identify and analyze your direct and indirect competitors. Identify their strengths and weaknesses, and describe what differentiates your scrap metal services from them.

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## Competitive analysis

### Schnitzer Steel Industries

Schnitzer Steel Industries is a global leader in the metal recycling industry, with extensive operations that include collecting, processing, and selling ferrous and non-ferrous scrap metal. They have a strong network of recycling facilities and export terminals across North America and Asia.

#### Features

Collection and processing of both ferrous and non-ferrous scrap metal.

Sale of recycled metal to steel mills and foundries globally.

Auto recycling business that provides used auto parts to retail and wholesale customers.

#### Strengths

Strong global presence with well-established infrastructure.

Diverse range of services catering to various customer needs.

Robust environmental compliance and sustainability initiatives.

#### Weaknesses

Reliance on global market conditions, which can be volatile.

Challenges in managing operational costs due to fluctuating commodity prices.



## Sims Limited

Sims Limited is a global leader in metal recycling, with a focus on providing sustainable solutions for the recovery and recycling of scrap metal. They have a significant presence in North America, Europe, and Asia, offering a wide range of recycling services.

### Features

- Metal recycling services for ferrous and non-ferrous metals.
- E-waste recycling and IT asset disposal services.
- Circular economy solutions for various industries.

### Strengths

- Strong global network and industry presence.
- Comprehensive range of services catering to diverse markets.
- Commitment to sustainability and circular economy principles.

### Weaknesses

- Vulnerability to fluctuations in global commodity prices.
- Dependence on regulatory compliance in multiple jurisdictions.

## Commercial Metals Company

Commercial Metals Company (CMC) specializes in recycling ferrous and non-ferrous metals and manufacturing steel products. They have a significant presence in the United States and Europe, with a focus on providing innovative and sustainable solutions.

### Features

- Recycling of ferrous and non-ferrous scrap metal.
- Manufacturing of steel products, including rebar and wire rod.
- Sustainable practices and environmental compliance.

### Strengths

- Strong manufacturing capabilities with a focus on innovation.
- Comprehensive range of products and services.
- Commitment to environmental sustainability and compliance.

### Weaknesses

- Limited global presence compared to competitors.
- Exposure to fluctuations in steel prices and market demand.

## Market trends

 **Help tip**

 **Scrap Metal Business Plan**

Analyze emerging trends in the industry, such as technology disruptions, changes in customer behavior or preferences, etc. Explain how your business will cope with all the trends.

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# Regulatory environment

Help tip

Scrap Metal Business Plan

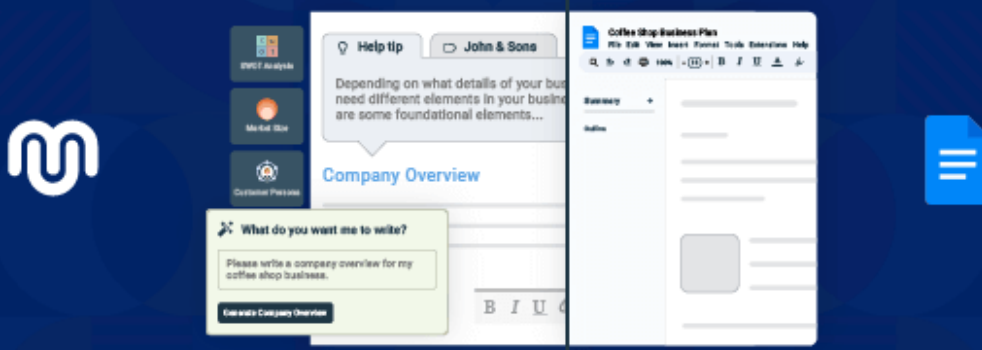
List regulations and licensing requirements that may affect your scrap metal company, such as licensing & permits, environmental regulations, theft prevention & compliance, health & safety regulations, export & import regulations, etc.

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## Upmetrics vs Business Plan Templates

You have a unique business with a distinct vision, and your business plan must reflect that. Although it won't be possible with generic templates.



Upmetrics guided builder prompts you with tailored questions and helps answer them to create your business plan. You also have access to AI Assistant and other resources to seek guidance and ensure you're on the right track.

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# 4.

## Products and Services



## REMEMBER

The product and services section of a scrap metal business plan should describe the specific services and products that will be offered to customers. To write this section should include the following:

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## Help tip

### Scrap Metal Business Plan

To craft the introduction for your "Products and Services" chapter, begin by positioning your business within its industry, emphasizing its unique strengths or value proposition.

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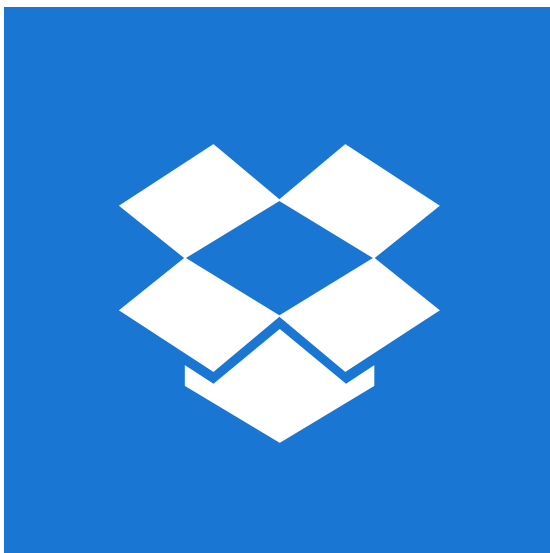
## Help tip

Mention the scrap metal products & services your business will offer. This list may include:

- Sorted & processed scrap metal

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## Scrap metal products & services



### Sorted & Processed Scrap Metal

Price: **[\$150] per ton**

Our sorted and processed scrap metal is meticulously separated and cleaned, ensuring you receive only the highest quality metal, ready for manufacturing or recycling.

#### Specifications

- Types of metals included: Iron, Copper, Aluminum, and Brass
- Cleanliness: 99% free from contaminants
- Size specifications: Pieces range from 2 to 5 inches in length



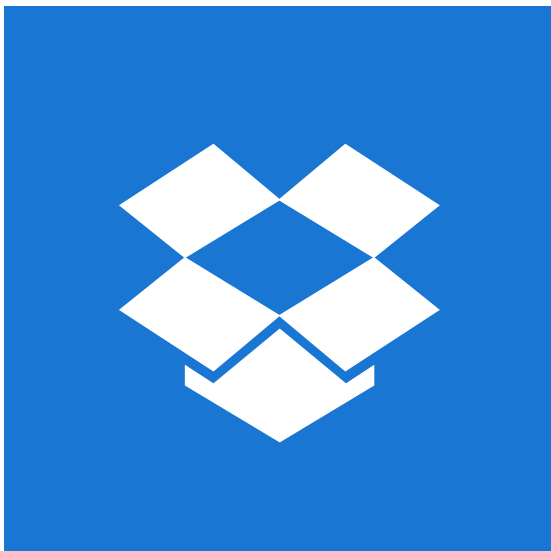
## Shredded Scrap Metal

Price: **[\$100] per ton**

Utilizing state-of-the-art machinery, our shredded scrap metal service breaks down large metal items into manageable pieces, facilitating easier transportation and recycling.

### Specifications

- Shred size: 1 to 3 inches in length
- Types of metals accepted: All types, excluding hazardous materials
- Maximum item size for shredding: 6 feet in length and 2 feet in width



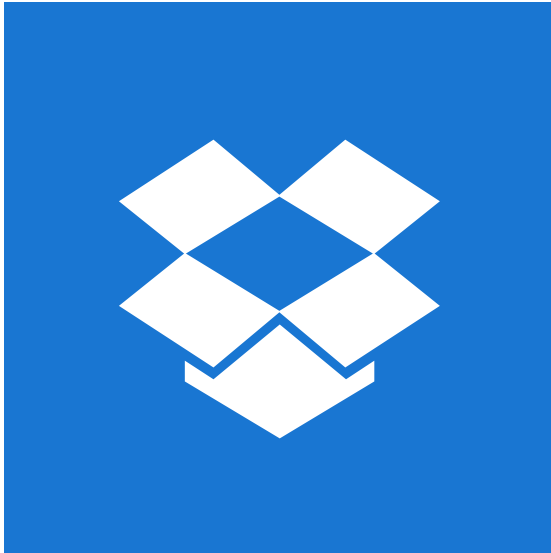
## Scrap Metal Collection

Price: **[\$50] per pickup**

Our comprehensive scrap metal collection service ensures timely and efficient removal of all your scrap metal, with the convenience of scheduled pickups.

### Specifications

- Maximum weight per pickup: 2 tons
- Service area: Within 50 miles of [Your Business Location]
- Collection frequency: Weekly, bi-weekly, or monthly options available



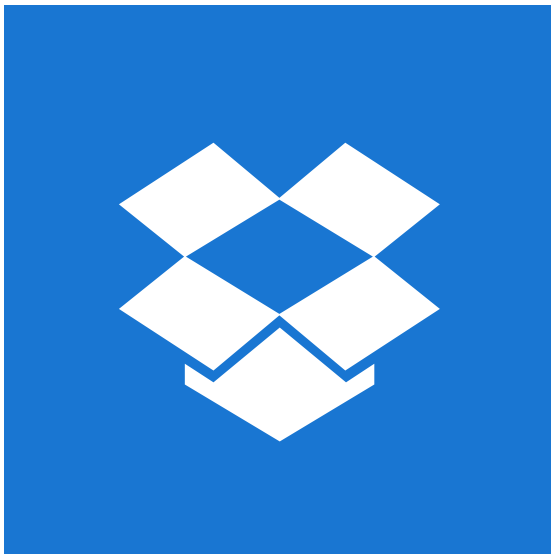
## Metal Recycling

Price: **Prices vary based on the type and amount of metal to be recycled; contact us for a quote.**

Our eco-friendly metal recycling service transforms your scrap metal into valuable resources, contributing to environmental sustainability.

### Specifications

- Acceptable metals: Iron, Copper, Aluminum, Brass, and Stainless Steel
- Non-acceptable items: Electronics, batteries, and hazardous materials
- Recycling process: Sorting, cleaning, shredding, and melting



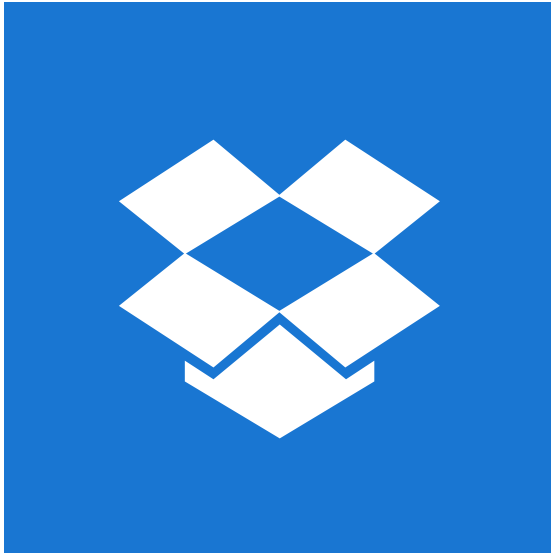
## Metal Testing Analysis

Price: **[\$30] per analysis**

Our metal testing analysis service provides detailed insights into the quality and type of metal, empowering you to make informed decisions.

### Specifications

- Analysis includes: Composition, purity, and grade
- Report delivery: Within 48 hours of testing
- Sample size required: At least 500 grams of metal



## Scrap Metal Management Consulting

Price: **[\$100] per hour**

Leverage the expertise of our industry professionals to optimize your scrap metal management processes and boost efficiency.

### Specifications

- Consultation areas: Process optimization, cost reduction, and compliance
- Available formats: In-person or virtual consultations
- Minimum consultation time: 1 hour

## Quality measures

 **Help tip**

 **Scrap Metal Business Plan**

This section should explain how you maintain quality standards and consistently provide the highest quality service.

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*Start writing here..*

## Additional Services

 **Help tip**

 **Scrap Metal Business Plan**

Mention if your scrap metal company offers any additional services. You may include services like metal testing analysis, scrap metal collection & transportation, scrap metal management consulting, etc.

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# 5.

## Sales And Marketing Strategies





## REMEMBER

Writing the sales and marketing strategies section means a list of strategies you will use to attract and retain your clients.

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## Help Tip

### Scrap Metal Business Plan

To create an effective introduction for your "Sales and Marketing Strategies" chapter, start by setting the stage within your specific industry or market.

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*Start writing here..*

## Unique Selling Proposition (USP)

## Help tip

### Scrap Metal Business Plan

Define your business's USPs depending on the market you serve, the equipment you use, and the unique services you provide. Identifying USPs will help you plan your marketing strategies.

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*Start writing here..*

## Pricing Strategy

## Help tip

### Scrap Metal Business Plan

Describe your pricing strategy—how you plan to price your products & services and stay competitive in the local market. You can mention any discounts you plan on offering to attract new customers.

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*Start writing here..*

Discuss your marketing strategies to market your services. You may include some of these marketing strategies in your business plan— Google ads, brochures, email marketing, content marketing, etc.

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## Marketing strategies

### Online



#### Google Ads

Utilizing targeted Google Ads campaigns to capture the attention of potential customers actively searching for scrap metal services.



#### Email Marketing

Engaging our existing customer base and potential leads through regular email newsletters highlighting our services, promotions, and industry news.



#### Content Marketing

Developing valuable content such as blog posts and infographics to educate our audience and establish [Your Scrap Metal Business Name] as an industry authority.

### Offline



#### Brochures

Distributing informative brochures at local businesses and community centers to increase local awareness.

 **Help tip**

Outline the strategies you'll implement to maximize your sales. Your sales strategies may include partnering with other businesses, offering referral programs, etc.

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## Sales strategies



### **Partner with Businesses**

Establishing partnerships with local businesses to expand our customer base.



### **Engage with Universities**

Establishing programs with [specific universities or institutes, e.g., "XYZ University's Engineering Department"] to cater to academic projects and research.



### **Referral Programs**

Implementing referral programs that reward existing customers for bringing in new business.

 **Help tip**

Describe your customer retention strategies and how you plan to execute them. For instance, introducing loyalty programs, discounts & offers, personalized service, etc.

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## Customer retention



### **Loyalty Programs**

Offering loyalty programs that provide discounts and exclusive offers to repeat customers.



### **Discounts and Offers**

Regularly introducing discounts and special offers to encourage repeat business.



### **Personalized Service**

Providing personalized services tailored to meet the unique needs of each customer, ensuring satisfaction and repeat business.

6.

# Operations Plan



## REMEMBER

When writing the operations plan section, it's important to consider the various aspects of your business operations.

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### Help tip

### Scrap Metal Business Plan

To create an effective introduction for your "Operational Plan" chapter, start by emphasizing the pivotal role of efficient operations in the success of your business, underscoring how they directly impact the quality of services delivered.

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*Start writing here..*

## Staffing & Training

### Help tip

### Scrap Metal Business Plan

Mention your business's staffing requirements, including the number of employees or warehouse personnel needed.

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*Start writing here..*

## Operational Process

### Help tip

### Scrap Metal Business Plan


Outline the processes and procedures you will use to run your scrap metal business.

Your operational processes may include sourcing & acquisition of scrap metal, sorting &

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*Start writing here..*

## Equipment & Machinery

 **Help tip**

 **Scrap Metal Business Plan**

Include the list of equipment and machinery required for scrap metal, such as sorting & grading equipment, scrap metal collection equipment, processing equipment, safety & environmental equipment, etc.

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# 7.

## Management Team



## REMEMBER

The management team section provides an overview of the individuals responsible for running your business plan.

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### Help tip

### Scrap Metal Business Plan

To craft an introduction for your "Management Team" chapter, begin by emphasizing the crucial role of leadership in the success of any business.

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*Start writing here..*

## Key managers

### Help tip

### Scrap Metal Business Plan

Introduce your management and key members of your team, and explain their roles and responsibilities.

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*Start writing here..*



### JOHN DOE

Founder and CEO - [john.doe@example.com](mailto:john.doe@example.com)

With over 15 years of experience in the scrap metal industry, John is the visionary behind [Your Scrap Metal Business Name].

He holds a Bachelor's degree in Business Administration and a Master's degree in Environmental Management.







---

## JANE DOE

Chief Operating Officer (COO) - [jane.doe@example.com](mailto:jane.doe@example.com)

Jane brings over 10 years of operational excellence to [Your Scrap Metal Business Name]. She holds a Bachelor's degree in Industrial Engineering and an MBA.



Her experience spans various industries, providing her with a versatile approach to operational management.



---

## ALICE BROWN

CMO - [alice.brown@example.com](mailto:alice.brown@example.com)

With a keen eye for market trends, Alice is the creative force behind the marketing initiatives at [Your Scrap Metal Business Name].



She has a Bachelor's degree in Marketing and over 8 years of industry experience, providing a solid foundation for strategic marketing planning.



---

## ROBERT BROWN

Operations Manager - [robert.brown@example.com](mailto:robert.brown@example.com)

Robert is dedicated to ensuring the smooth operation of all business processes. He has a Bachelor's degree in Operations Management and 10 years of experience in the industry.



His keen attention to detail and process optimization skills are pivotal to the company's success.



---

## EMILY WHITE

Customer Services Manager - [emily.white@example.com](mailto:emily.white@example.com)

Emily is passionate about customer satisfaction and building lasting relationships. She has a Bachelor's degree in Communications and over 6 years of customer service experience.



Her commitment to excellence is reflected in her ability to manage customer relations effectively.



## MICHAEL JOHNSON

Procurement Manager - [michael.johnson@example.com](mailto:michael.johnson@example.com)

Michael is responsible for sourcing the highest quality scrap metal for [Your Scrap Metal Business Name].



With a Bachelor's degree in Supply Chain Management and over 7 years of experience, he has developed a keen eye for identifying the best suppliers in the industry.

## Organizational structure

**Help tip**

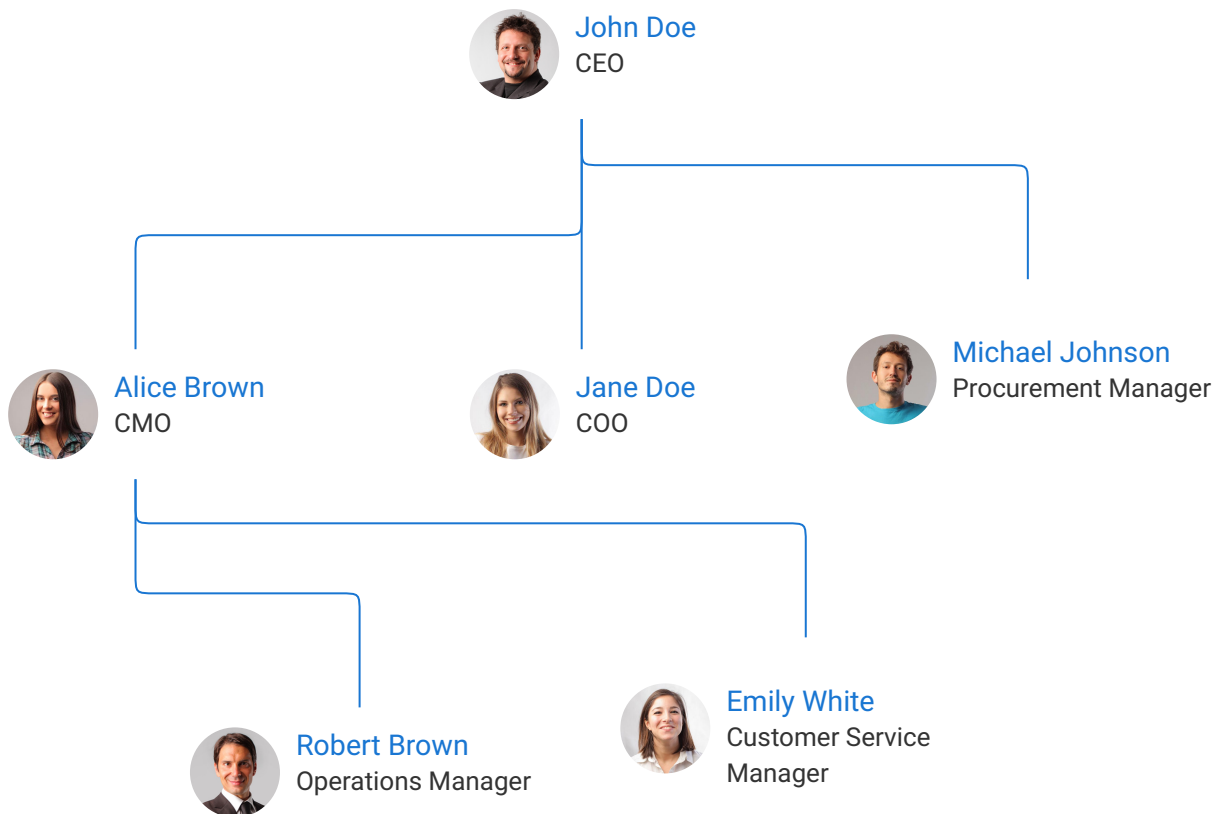
**Scrap Metal Business Plan**

Explain the organizational structure of your management team. Include the reporting line and decision-making hierarchy.


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*Start writing here..*

## Organization chart



# Compensation plan

 Help tip

 Scrap Metal Business Plan

Describe your compensation plan for the management and staff. Include their salaries, incentives, and other benefits.

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 Help tip

Mentioning advisors or consultants in your business plans adds credibility to your business idea.

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## Advisors/Consultants



---

**[ADVISOR NAME]**

Advisor

With [X] years of experience in [relevant industry/field], [Advisor's Name] serves as a crucial advisor, providing insights into [specific areas of advice].



---

**[CONSULTANT NAME]**

Consultant

As our consultant in [specific field], [Consultant's Name] brings [X] years of experience and plays a vital role in [specific consulting area].

8.

# Financial Plan



### REMEMBER

When writing the financial plan section of a business plan, it's important to provide a comprehensive overview of your financial projections for the first few years of your business, You may provide the following:

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### Help tip

### Scrap Metal Business Plan

To create an effective introduction for your "Financial Plan" chapter, begin by stressing the critical role of a well-structured financial plan in the success of your venture.

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### Help tip

### Scrap Metal Business Plan

Describe details such as projected revenue, operational costs, and service costs in your projected profit and loss statement. Make sure to include your business's expected net profit or loss.

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## Profit & loss statement

	2023-24	2024-25	2025-26	2026-27	2027-28
<b>Revenue</b>	\$0	\$0	\$0	\$0	\$0

	2023-24	2024-25	2025-26	2026-27	2027-28
<b>Cost Of Sales</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
General Costs	\$0	\$0	\$0	\$0	\$0
Revenue Specific Costs	\$0	\$0	\$0	\$0	\$0
Personnel Costs (Direct Labor)	\$0	\$0	\$0	\$0	\$0
<b>Gross Margin</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Gross Margin (%)</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>
<b>Operating Expense</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
Payroll Expense (Indirect Labor)	\$0	\$0	\$0	\$0	\$0
General Expense	\$0	\$0	\$0	\$0	\$0
Bad Debt	\$0	\$0	\$0	\$0	\$0
Amortization of Current Assets	\$0	\$0	\$0	\$0	\$0
<b>EBITDA</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

	2023-24	2024-25	2025-26	2026-27	2027-28
<b>Additional Expense</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
Long Term Depreciation	\$0	\$0	\$0	\$0	\$0
Gain or loss from Sale of Assets	\$0	\$0	\$0	\$0	\$0
EBIT	\$0	\$0	\$0	\$0	\$0
Interest Expenses	\$0	\$0	\$0	\$0	\$0
EBT	\$0	\$0	\$0	\$0	\$0
Income Tax Expense	\$0	\$0	\$0	\$0	\$0
<b>Total Expense</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Net Income</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Net Income (%)</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>
Retained Earning Opening	\$0	\$0	\$0	\$0	\$0
Owner's Distribution	\$0	\$0	\$0	\$0	\$0

	2023-24	2024-25	2025-26	2026-27	2027-28
<b>Retained Earning Closing</b>	\$0	\$0	\$0	\$0	\$0

💡 Help tip

📄 Scrap Metal Business Plan

The cash flow for the first few years of your operation should be estimated and described in this section. This may include billing invoices, payment receipts, loan payments, and any other cash flow statements.

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## Cash flow statement

	2023-24	2024-25	2025-26	2026-27	2027-28
<b>Cash Received</b>	\$0	\$0	\$0	\$0	\$0
<b>Cash Paid</b>	\$0	\$0	\$0	\$0	\$0
COS & General Expenses	\$0	\$0	\$0	\$0	\$0
Salary & Wages	\$0	\$0	\$0	\$0	\$0
Interest	\$0	\$0	\$0	\$0	\$0
Sales Tax	\$0	\$0	\$0	\$0	\$0
Income Tax	\$0	\$0	\$0	\$0	\$0



	2023-24	2024-25	2025-26	2026-27	2027-28
<b>Net Cash From Operations</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
Assets Sell	\$0	\$0	\$0	\$0	\$0
Assets Purchase	\$0	\$0	\$0	\$0	\$0
<b>Net Cash From Investments</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Amount Received</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
Loan Received	\$0	\$0	\$0	\$0	\$0
Common Stock					
Preferred Stock	\$0	\$0	\$0	\$0	\$0
Owner's Contribution	\$0	\$0	\$0	\$0	\$0
<b>Amount Paid</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
Loan Capital	\$0	\$0	\$0	\$0	\$0
Dividends & Distributions	\$0	\$0	\$0	\$0	\$0
<b>Net Cash From Financing</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

	2023-24	2024-25	2025-26	2026-27	2027-28
<b>Summary</b>					
Starting Cash	\$0	\$0	\$0	\$0	\$0
Cash In	\$0	\$0	\$0	\$0	\$0
Cash Out	\$0	\$0	\$0	\$0	\$0
Change in Cash	\$0	\$0	\$0	\$0	\$0
<b>Ending Cash</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

💡 Help tip

📄 Scrap Metal Business Plan

Create a projected balance sheet documenting your scrap metal business's assets, liabilities, and equity.

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## Balance sheet

	2023-24	2024-25	2025-26	2026-27	2027-28
<b>Assets</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Current Assets</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

	2023-24	2024-25	2025-26	2026-27	2027-28
Cash	\$0	\$0	\$0	\$0	\$0
Accounts Receivable	\$0	\$0	\$0	\$0	\$0
Inventory	\$0	\$0	\$0	\$0	\$0
Other Current Assets	\$0	\$0	\$0	\$0	\$0
<b>Long Term Assets</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
Gross Long Term Assets	\$0	\$0	\$0	\$0	\$0
Accumulated Depreciation	\$0	\$0	\$0	\$0	\$0
<b>Liabilities &amp; Equity</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Liabilities</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Current Liabilities</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
Accounts Payable	\$0	\$0	\$0	\$0	\$0
Income Tax Payable	\$0	\$0	\$0	\$0	\$0
Sales Tax Payable	\$0	\$0	\$0	\$0	\$0
Short Term Debt	\$0	\$0	\$0	\$0	\$0
<b>Long Term Liabilities</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
Long Term Debt	\$0	\$0	\$0	\$0	\$0


	2023-24	2024-25	2025-26	2026-27	2027-28
<b>Equity</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
Paid-in Capital	\$0	\$0	\$0	\$0	\$0
Common Stock	\$0	\$0	\$0	\$0	\$0
Preferred Stock	\$0	\$0	\$0	\$0	\$0
Owner's Contribution	\$0	\$0	\$0	\$0	\$0
Retained Earnings	\$0	\$0	\$0	\$0	\$0
<b>Check</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

 **Help tip**

 **Scrap Metal Business Plan**

Determine and mention your business's break-even point—the point at which your business costs and revenue will be equal.

This exercise will help you understand how much revenue you need to generate to sustain or be profitable.

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## Break-even Analysis

	2023-24	2024-25	2025-26	2026-27	2027-28
Starting Revenue	\$0	\$0	\$0	\$0	\$0

	2023-24	2024-25	2025-26	2026-27	2027-28
Net Revenue	\$0	\$0	\$0	\$0	\$0
<b>Closing Revenue</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
Starting Expense	\$0	\$0	\$0	\$0	\$0
Net Expense	\$0	\$0	\$0	\$0	\$0
<b>Closing Expense</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Is Break Even?</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Break Even Month</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Days Required</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Break Even Revenue</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>Break Even Units</b>					

## Financing needs

💡 Help tip

📄 Scrap Metal Business Plan

Calculate costs associated with starting a scrap metal business, and estimate your financing needs and how much capital you need to raise to operate your business.

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*Start writing here..*

# Upmetrics vs Financial Spreadsheets

Spreadsheets can be a powerful tool for preparing complex financial reports and forecasts. However, using them can be quite time-consuming, intimidating, and frustrating.



The image shows two side-by-side screenshots. On the left is the Upmetrics 'Financial Plan' interface, which is clean and user-friendly. It features a sidebar with 'Profit & Loss', 'Balance Sheet', and 'Cash Flow' options. The main area displays a 'Profit & Loss' statement for the year 2023-04, with columns for 2023-04 and 2024-03. Below the table is a calculator for 'What price will you charge for each unit?' with a 'Calculate Amount' button and a 'View previous calculations' link. On the right is a screenshot of a standard spreadsheet, showing a grid with columns A-E and rows 1-17. A formula '=PERC(100)' is visible in cell C4. The spreadsheet interface is cluttered with various icons and menus.

	2023-04	2024-03
Revenue	\$245,391	\$161,811
Cost of Sales	\$18,608	\$27,238
Gross Margin	\$198,776	\$134,276
Gross Margin (%)	80.9%	82.9%
Operating Expenses	\$294,379	\$118,967
	1814	\$15,279
	3.2%	\$6,657.01
	0.2%	\$102,895.01
	7.2%	\$6,627.00
	.16%	3,386
	7.2%	\$184,675.77



Upmetrics could be your way out of boring & clumsy spreadsheets. Simply enter the numbers, and get accurate and easy-to-understand financial reports made in minutes - no more remembering complex formulas or fussing in the spreadsheet.

[Start your planning today](#)

9.

Appendix





**REMEMBER**

When writing the appendix section, you should include any additional information that supports the main content of your plan. This may include financial statements, market research data, legal documents, and other relevant information.

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# Create a winning business plan that gets you funded

Creating a stunning and investment-ready plan requires no writing, graphic designing, or financial planning expertise.

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Mariia Yevlash



Student, Sumy State University – Ukraine

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