

Roller Skating Rink Business Plan

ADDRESS 10200 Bolsa Ave, Westminster, CA, 92683 http://www.example.com CONTACT (650) 359-3153 info@example.com

Business Plan [YEAR]

Prepared By

John Doe



Skate, Laugh, Glide

Information provided in this business plan is unique to this business and confidential; therefore, anyone reading this plan agrees not to disclose any of the information in this business plan without prior written permission of the company.

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	Problem worth Solving
\sim	
ssion Statement	Gur Solution

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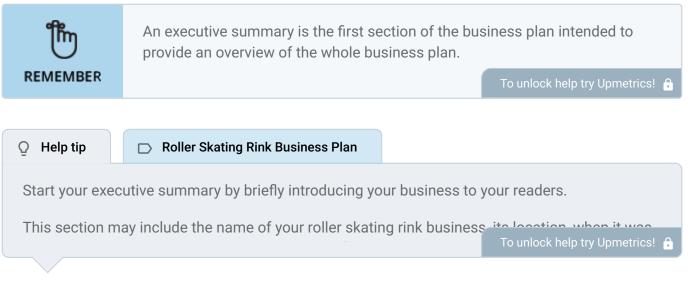
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Executive Summary

Market opportunity Services Marketing & Sales Strategies Financial Highlights



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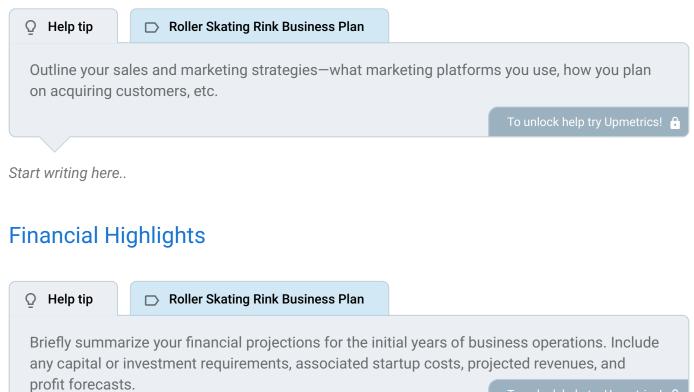
Market opportunity

Q Help tip	Roller Skating Rink Business Plan
	ur market research, including market size, growth potential, and marketing ht the opportunities in the market and how your business will fit in to fill the gap.
	To unlock help try Upmetrics! 🔒
Start writing here	
0	
Services	

Q Help tip	Roller Skating Rink Business Plan		
Highlight the roller skating rink services you offer your clients. The USP offer are always a plus.		Ps and differentiators you	
			To unlock help try Upmetrics! 🔒

Start writing here ..

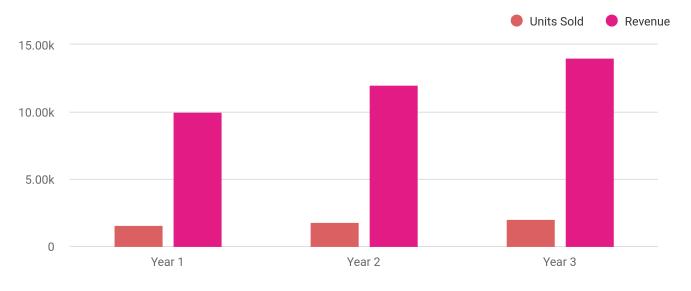
Marketing & Sales Strategies



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Start writing here ..

Units Sold v/s Revenue



Financial Year	Units Sold	Revenue
Year 1	1,550	\$10,000
Year 2	1,800	\$12,000
Year 3	2,050	\$14,000

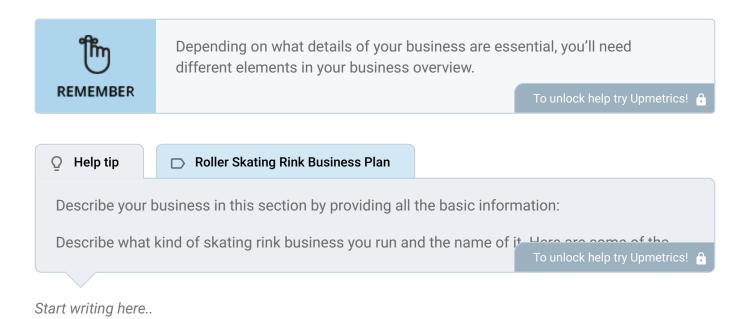
Q Help tip	Roller Skating Rink Business Plan	
Summarize your executive summary section with a clear CTA, for example, inviting angel investors to discuss the potential business investment.		
	To unlock help try Upmetrics! 🔒	

Write a call to action for your business plan.



Company Overview

Ownership Mission statement Business history Future goals

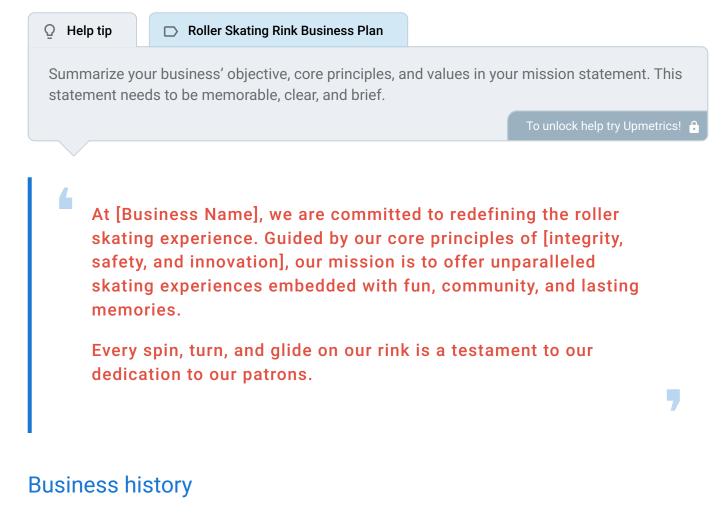


Ownership

Q Help tip	Roller Skating Rink Business Plan	
List the founders of your roller skating rink business. Describe what shares they own and their responsibilities for efficiently managing the business.		
	To unlock help try Upmetrics! 🔒	

Start writing here..

Mission statement



Help tip	Roller Skating Rink Business Plan	
	stablished skating rink business, briefly de ed, how it evolved over time, etc.	escribe your business history, like—when
		To unlock help try Upmetrics

Start writing here..

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Future goals

Q Help tip

Roller Skating Rink Business Plan

It's crucial to convey your aspirations and vision. Mention your short-term and long-term goals; they can be specific targets for revenue, market share, or expanding your services.

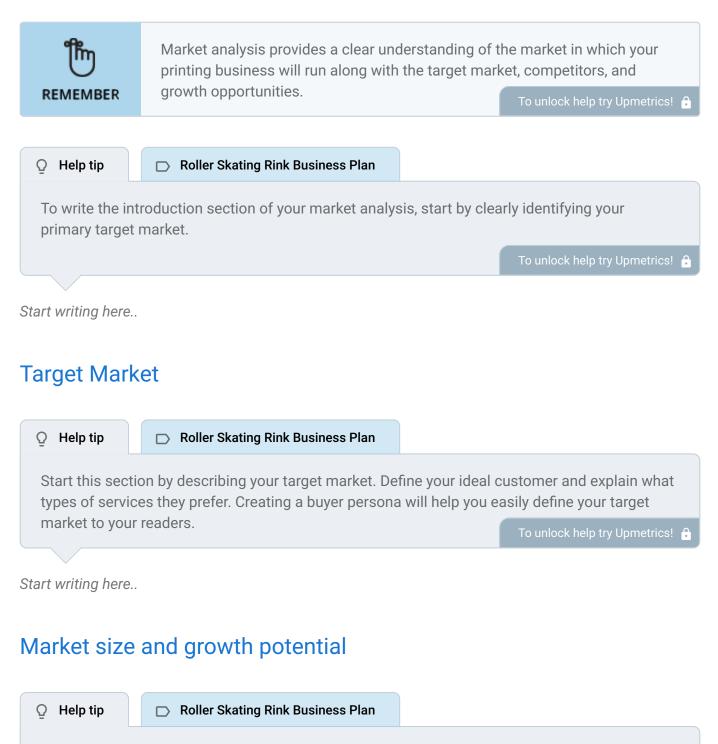
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Market Analysis

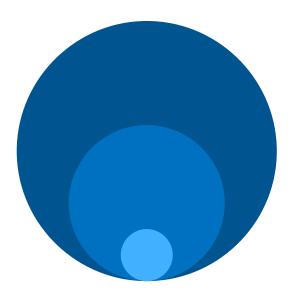
Target Market Market size and growth potential Competitive analysis Market trends Regulatory environment



Describe your market size and growth potential and whether you will target a niche or a much broader market.

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Start writing here..



Available Market All potential roller skating patrons in the region.

Served Market Patrons within our geographical and operational reach.

Target Market

Families, teens, and roller derby enthusiasts we aim to serve.

300k

100k

500k

Q Help tip

Roller Skating Rink Business Plan

Identify and analyze your direct and indirect competitors. Identify their strengths and weaknesses, and describe what differentiates your roller skating rink services from them.

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Competitive analysis

SkateWorld

SkateWorld is a well-established roller skating rink known for its large facility and diverse range of events catering to all age groups.

Features

Large facility that can accommodate a high number of patrons

Offers a wide range of events, including themed nights, birthday parties, and private events

Provides roller skating lessons for all skill levels

Strengths

Well-known brand with a strong customer base

Offers a comprehensive range of events catering to different interests

Extensive experience in the roller skating industry

Weaknesses

Facility can become crowded, affecting the customer experience

Limited food and beverage options

The website and online booking system are outdated

Roller Kingdom

Roller Kingdom is a family-owned roller skating rink with a strong focus on community engagement and family-friendly events.

Features

Regular family nights with discounted prices

Partnership with local schools for after-school programs

Wide range of games and activities for children

Strengths

Strong community ties and positive local reputation

Affordable pricing and familyfriendly atmosphere

Proactive engagement with local schools and organizations

Weaknesses

Facility size is smaller compared to competitors

Limited offerings for teenagers and adults

Limited parking space available

Galaxy Skateway

Galaxy Skateway is a modern roller skating rink that focuses on providing a high-energy, entertaining experience for teenagers and young adults.

Features	Strengths	Weaknesses
Regular themed nights catering to teenagers and young adults	Offers a modern and energetic atmosphere	May be too loud and energetic for families and older patrons
State-of-the-art lighting and sound systems Partnership with local DJs and artists for live performances	Regular events and live performances attract a younger demographic Strong online presence and active social media engagement	Limited offerings for children Prices are higher compared to competitors

Market trends

Q Help tip

Roller Skating Rink Business Plan

Analyse emerging trends in the industry, such as technology disruptions, changes in customer behavior or preferences, etc. Explain how your business will cope with all the trends.

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Regulatory environment

O Help tip

Roller Skating Rink Business Plan

List regulations and licensing requirements that may affect your roller skating rink company, such as business registration, safety and health regulations, zoning and land use, music licensing, etc.

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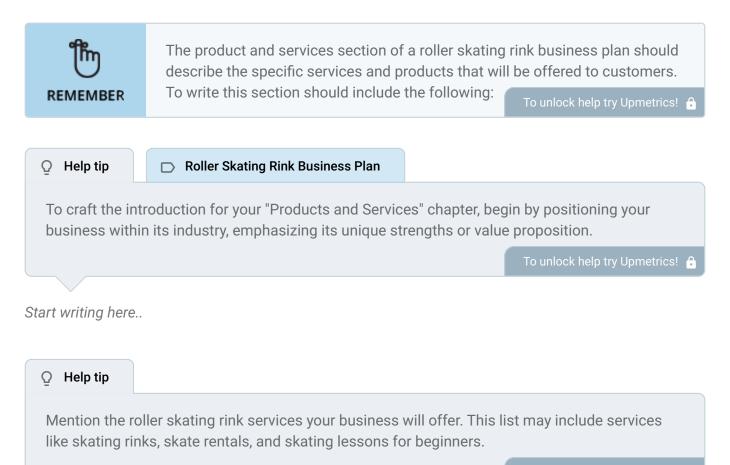
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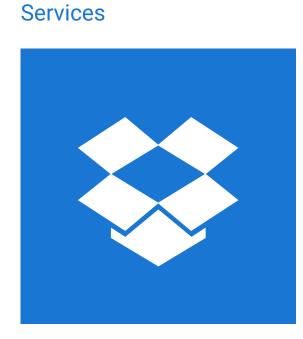


Products and Services

Services Quality Measure Additional Services



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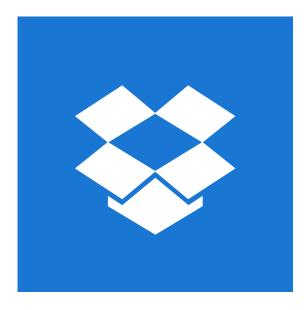
Roller Disco

Price: [\$15] per person

A vibrant and lively experience, our roller disco nights combine retro music and modern lighting effects to create a unique skating atmosphere.

Specifications

- Duration: 2 hours
- Age Limit: None
- Skates Rental: Included in the price



Roller Hockey

Price: [\$10] per person or [\$80] per team

Catering to both amateur and seasoned roller hockey players, our roller hockey sessions provide a space for practice and competition.

Specifications

- Duration: 1.5 hours
- Age Limit: 8 years and above
- Skates Rental: [\$5] extra per person

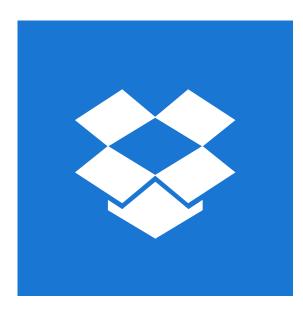
Skate Rental

Price: [\$5] per pair

Our skate rental service offers a wide variety of sizes and styles, ensuring a perfect fit for every skater.

Specifications

- Duration: Per session
- Sizes Available: Kids 1 to Adults 13
- Styles Available: Inline and Quad



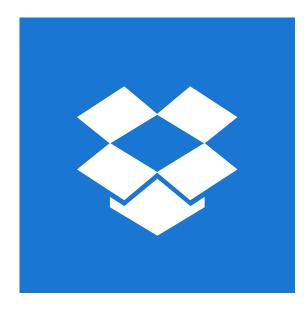
Skating Lessons for Beginners

Price: [\$20] per person

Designed for those new to the sport, our beginner lessons are conducted by experienced instructors who guide novices through the basics.

Specifications

- Duration: 1 hour
- Age Limit: None
- Skates Rental: Included in the price



Private Event Rental

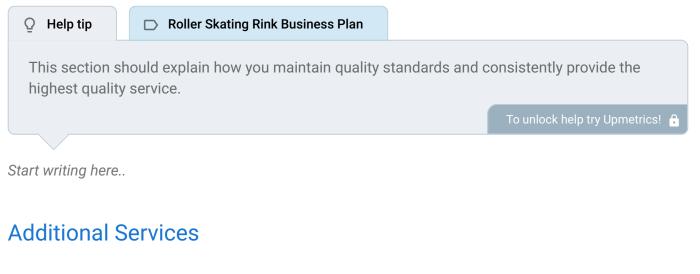
Price: Starting at [\$300]

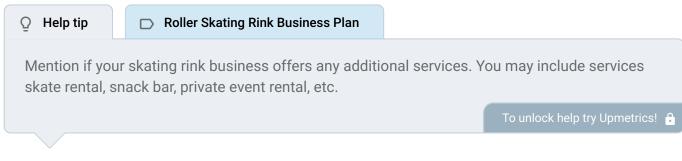
Our facility can be rented out for private functions, providing a personalized skating experience for birthdays, anniversaries, or corporate events.

Specifications

- Duration: 3 hours
- Age Limit: None
- Skates Rental: Included in the price for up to 20 guests

Quality Measure



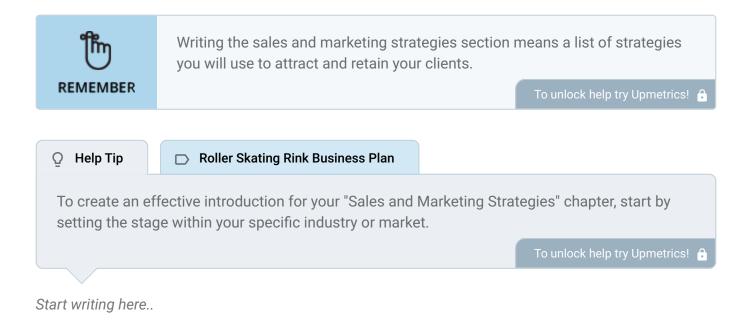


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Sales And Marketing Strategies

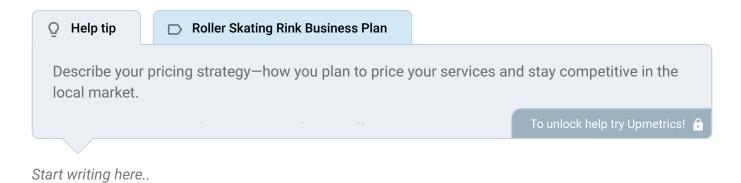
Unique Selling Proposition (USP) Pricing Strategy Marketing strategies Sales strategies Customer retention



Unique Selling Proposition (USP)

Q Help tip	Roller Skating Rink Business Plan	
-	siness's USPs depending on the market you serve, the equipment you use, and vices you provide. Identifying USPs will help you plan your marketing strategies	
	To unlock help try Upmetrie	cs! 🔒
Start writing here		

Pricing Strategy



Roller Skating Rink Business Plan

Discuss your marketing strategies to market your services. You may include some of these marketing strategies in your business plan—social media marketing, brochures, email marketing, local advertising, and print marketing.

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Marketing strategies

Online



Social Media

Leveraging platforms like Facebook, Instagram, and Twitter to showcase our events, promotions, and general rink ambiance.



Email Marketing

Sending out regular newsletters to our email subscribers, detailing upcoming events, promotions, and other news.

Offline



Brochures

Distributing informative brochures at local businesses, community centers, and schools to increase awareness of our services.



Local Advertising

Placing ads in local newspapers, magazines, and community bulletins.



Print Marketing

Designing visually appealing posters and flyers to be displayed at our rink and other strategic locations.

Roller Skating Rink Business Plan

Outline the strategies you'll implement to maximize your sales. Your sales strategies may include hosting events, partnering with local organizations and schools, offering promotions and discounts, etc.

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Sales strategies



Partnering with Local Organizations and Schools

Building partnerships with local organizations and schools to host group skating sessions, events, and fundraisers.

Promotions and Discounts

Providing promotions, such as family discounts, holiday specials, and group rates, to attract new customers and incentivize repeat visits.



Hosting Events

Organizing regular events, such as skate nights, live music, and themed parties, to increase foot traffic.

Describe your customer retention strategies and how you plan to execute them. For instance, introducing loyalty programs, discounts on annual membership, personalized service, etc.

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Customer retention



Loyalty Programs

Implementing loyalty programs that reward frequent visitors with discounts, freebies, and other perks.



Personalized Service

Training our staff to provide personalized service, ensuring that each customer feels valued and appreciated.



Discounts on Annual Memberships

Offering discounted rates for customers who commit to an annual membership.



Operations Plan

Staffing & Training Operational Processes Equipment & Machinery

REMEMBER	When writing the operations plan section, it's important to consider the various aspects of your business operations. To unlock help try Upmetrics!	
Q Help tip	Roller Skating Rink Business Plan	
To create an effective introduction for your "Operational Plan" chapter, start by emphasizing the pivotal role of efficient operations in the success of your business, underscoring how they directly impact the quality of services delivered.		
Start writing here		

Staffing & Training

Q Help tip	Roller Skating Rink Business Plan			
Mention your business's staffing requirements, including the number of employees or carers need. Include their qualifications, the training required, and the duties they will perform.				
	To unlock help try Upmetr	rics! 🔒		
Start writing here				

Operational Processes

O Help tip

Roller Skating Rink Business Plan

Outline the processes and procedures you will use to run your roller skating rink business. Your operational processes may include opening procedures, staff briefing, skating lessons, skate guard duties, snack bar operations, maintenance, etc.

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Start writing here..

Equipment & Machinery

Q Help tip

Roller Skating Rink Business Plan

Include the equipment and machinery required for the roller skating rink, such as roller skates, maintenance equipment, cleaning equipment, POS system, and snack bar equipment.

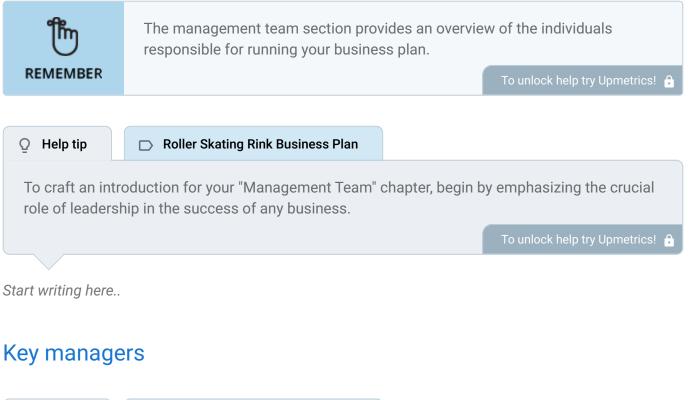
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Start writing here ..



Management Team

Key managers Organizational structure Compensation plan Advisors/Consultants



Q Help tip	Roller Skating Rink Business Plan	
Introduce your management and key team members, and explain their roles and responsibilities.		
		To unlock help try Upmetrics! 🔒

Start writing here ..



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John Doe

Founder & CEO - john.doe@example.com

John Doe is the driving force behind [Business Name], bringing his vision to life of a world-class roller skating rink.

Holding a Bachelor's in Business Management from [University Name], John's entrepreneurial spirit has been evident from his early days.

With over 15 years of experience in the roller skating industry, John's expertise spans from rink operations to customer experience design.

Address: 10200 Bolsa Ave, Westminster, CA, 92683



Jane Doe

Facility Manager - jane.doe@example.com

Jane graduated with a degree in Facility Management from [University Name].

She boasts a decade of experience in maintaining and managing recreational facilities.

Her acute attention to detail ensures that the skating rink remains in top-notch condition for our customers.



Alice Brown

Human Resources Manager - alice.brown@example.com

Alice Brown holds an MBA in Human Resources from [University Name].

With her 12 years of experience in HR, Alice has a track record of creating vibrant work cultures.

She has a knack for spotting talent and ensuring they're trained and integrated seamlessly into our dynamic team.



Robert Brown

Marketing Manager - robert.brown@example.com

Robert Brown is a marketing maven. After acquiring his Master's in Marketing from [University Name], Robert dived into the entertainment industry, garnering 10 years of experience.

He is adept at identifying market trends and crafting campaigns that resonate with our target audience.

Organizational structure

Q Help tip

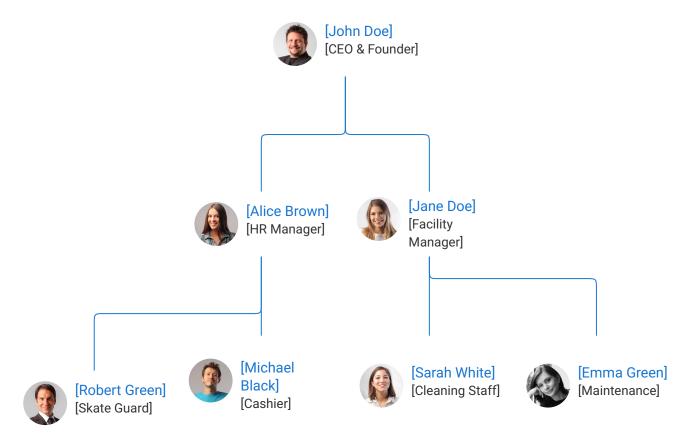
Roller Skating Rink Business Plan

Explain the organizational structure of your management team. Include the reporting line and decision-making hierarchy.

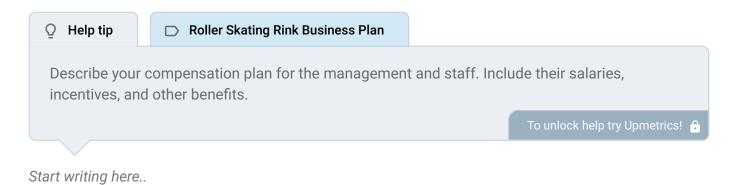
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Start writing here..

Organization chart



Compensation plan



Roller Skating Rink Business Plan | Business Plan [YEAR]

Mentioning advisors or consultants in your business plans adds credibility to your business idea.

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Advisors/Consultants



in

Mr. James Green

Financial Consultant - james.green@example.com

James Green, a finance wizard, holds a Master's in Finance from [University Name].

With over 18 years in the financial consultancy realm, he brings a robust understanding of financial planning and forecasting.

His insights have been pivotal in ensuring the financial health and sustainability of several businesses.



Dr. Emily White

Business Strategy Advisor - emily.white@example.com

Dr. Emily White is a renowned business strategist with a Ph.D. in Business Administration from [University Name].



Her prowess in business modeling and strategy formulation has made her a sought-after consultant.

With her 20 years of experience, she has been instrumental in scaling numerous ventures to their peak.



Financial Plan

Profit & loss statement Cash flow statement Balance sheet Break-even Analysis Financing needs

REMEMBER	When writing the financial plan sect projections for the first few years of	•	it's important to provide a comprehensiv y provide the following:	
				To unlock help try Upmetrics! 🔒
		<u></u>		
Q Help tip	Roller Skating Rink Business Plan			
To create an e success of yo	-	Plan" chapter, begin by	stressing the critical role of a well-struct	ured financial plan in the
				To unlock help try Upmetrics! 🔒
Start writing here.				
Q Help tip	Roller Skating Rink Business Plan			
	ils such as projected revenue, operationa 's expected net profit or loss.	al costs, and service co	sts in your projected profit and loss state	
				To unlock help try Upmetrics! 🔒
Profit & loss	s statement			
		2024	2025	2026
Revenue	\$3	341,724.57	\$1,053,927.97	\$2,193,701.93

\$2,047,311.93

	2024	2025	2026
Users	6,888	17,148	34,111
Recurring Charges	\$6.67	\$6.67	\$6.67
Skate Rentals	\$18,000	\$18,000	\$18,000
Total Hours	1,800	1,800	1,800
Hourly Price	\$10	\$10	\$10
Birthday Parties and Events	\$39,812.50	\$71,522.50	\$128,390
Unit Sales	159	286	514
Unit Price	\$250	\$250	\$250
Cost Of Sales	\$42,132	\$43,721.34	\$45,374.99
General Costs	\$42,132	\$43,721.34	\$45,374.99
Skate Maintenance and Upkeep	\$18,060	\$18,782.70	\$19,537.93
Skate Maintenance	\$6,010	\$6,130.20	\$6,252.80
Skate Replacement	\$12,050	\$12,652.50	\$13,285.13
Event Supplies	\$24,072	\$24,938.64	\$25,837.06
Party Supplies	\$9,624	\$9,912.72	\$10,210.10

	2024	2025	2026
Event Food Supplies	\$14,448	\$15,025.92	\$15,626.96
Revenue Specific Costs	\$0	\$0	\$0
Personnel Costs (Direct Labor)	\$0	\$0	\$0
Gross Margin	\$299,592.57	\$1,010,206.63	\$2,148,326.94
Gross Margin (%)	87.67%	95.85%	97.93%
Operating Expense	\$375,422	\$386,130.44	\$397,162.79
Payroll Expense (Indirect Labor)	\$259,200	\$266,238	\$273,472.44
Management	\$78,000	\$80,340	\$82,750.20
General Manager	\$78,000	\$80,340	\$82,750.20
Operations	\$107,400	\$110,172	\$113,018.16
Operations Manager	\$62,400	\$64,272	\$66,200.16
Maintenance Technician	\$45,000	\$45,900	\$46,818
Customer Service	\$73,800	\$75,726	\$77,704.08

	2024	2025	2026
Front Desk Staff	\$28,800	\$29,376	\$29,963.52
Event Coordinator	\$45,000	\$46,350	\$47,740.56
General Expense	\$116,222	\$119,892.44	\$123,690.35
Facility Costs	\$54,125	\$55,628.55	\$57,174.80
Rent	\$42,105	\$43,368.15	\$44,669.19
Utilities	\$12,020	\$12,260.40	\$12,505.61
Marketing and Advertising	\$30,060	\$30,781.50	\$31,521.04
Digital Marketing	\$18,030	\$18,390.60	\$18,758.41
Print Advertising	\$12,030	\$12,390.90	\$12,762.63
Operational Costs	\$32,037	\$33,482.39	\$34,994.51
Insurance	\$20,000	\$21,000	\$22,050
Maintenance and Repairs	\$8,428	\$8,765.12	\$9,115.72
Supplies (Cleaning, Office)	\$3,609	\$3,717.27	\$3,828.79
Bad Debt	\$0	\$0	\$0
Amortization of Current Assets	\$0	\$0	\$0

	2024	2025	2026
EBITDA	(\$75,829.44)	\$624,076.18	\$1,751,164.16
Additional Expense	\$16,276.48	\$15,347.96	\$14,362.15
Long Term Depreciation	\$4,686	\$4,686	\$4,686
Gain or loss from Sale of Assets	\$0	\$0	\$0
EBIT	(\$80,515.44)	\$619,390.18	\$1,746,478.16
Interest Expense	\$11,590.48	\$10,661.95	\$9,676.16
EBT	(\$92,105.92)	\$608,728.22	\$1,736,802.01
Income Tax Expense / Benefit	\$0	\$0	\$0
Total Expense	\$433,830.48	\$445,199.74	\$456,899.93
Net Income	(\$92,105.92)	\$608,728.22	\$1,736,802.01
Net Income (%)	(26.95%)	57.76%	79.17%
Retained Earning Opening	\$0	(\$122,105.92)	\$466,622.30

	2024	2025	2026
Owner's Distribution	\$30,000	\$20,000	\$20,000
Retained Earning Closing	(\$122,105.92)	\$466,622.30	\$2,183,424.31
Ω Help tip D Roller Skating Ring	nk Business Plan		
The cash flow for the first few years	of your operation should be estimated and	described in this section.	

This may include billing invoices, payment receipts, loan payments, and any other cash flow statements.

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Cash flow statement

	2024	2025	2026
Cash Received	\$341,724.56	\$1,053,927.96	\$2,193,701.94
Cash Paid	\$429,144.48	\$440,513.74	\$452,213.93
COS & General Expenses	\$158,354	\$163,613.78	\$169,065.34
Salary & Wages	\$259,200	\$266,238	\$273,472.44
Interest	\$11,590.48	\$10,661.95	\$9,676.16
Sales Tax	\$0	\$0	\$0
Income Tax	\$0	\$0	\$0

2024	2025	2026
(\$87,419.92)	\$613,414.22	\$1,741,488.01
\$0	\$0	\$0
\$35,000	\$0	\$0
(\$35,000)	\$0	\$0
-	(\$87,419.92) \$0 \$35,000	(\$87,419.92) \$613,414.22 \$0 \$0 \$0 \$0 \$35,000 \$0

Amount Received	\$300,000	\$0	\$0
Loan Received	\$200,000	\$0	\$0
Common Stock	\$0	\$0	\$0
Preferred Stock	\$0	\$0	\$0
Owner's Contribution	\$100,000	\$0	\$0
Amount Paid	\$45,054.44	\$35,982.96	\$36,968.77
Loan Capital	\$15,054.44	\$15,982.97	\$16,968.76
Dividends & Distributions	\$30,000	\$20,000	\$20,000
Net Cash From Financing	\$254,945.56	(\$35,982.96)	(\$36,968.77)

	2024	2025	2026
Summary			
Starting Cash	\$0	\$132,525.64	\$709,956.90
Cash In	\$641,724.56	\$1,053,927.96	\$2,193,701.94
Cash Out	\$509,198.92	\$476,496.70	\$489,182.70
Change in Cash	\$132,525.64	\$577,431.26	\$1,704,519.24
Ending Cash	\$132,525.64	\$709,956.90	\$2,414,476.14

O Help tip

Roller Skating Rink Business Plan

Create a projected balance sheet documenting your roller skating rink business's assets, liabilities, and equity.

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Balance sheet

	2024	2025	2026
Assets	\$162,839.64	\$735,584.90	\$2,435,418.14
Current Assets	\$132,525.64	\$709,956.90	\$2,414,476.14

	2024	2025	2026
Cash	\$132,525.64	\$709,956.90	\$2,414,476.14
Accounts Receivable	\$0	\$0	\$0
Inventory	\$0	\$0	\$0
Other Current Assets	\$0	\$0	\$0
Long Term Assets	\$30,314	\$25,628	\$20,942
Gross Long Term Assets	\$35,000	\$35,000	\$35,000
Accumulated Depreciation	(\$4,686)	(\$9,372)	(\$14,058)

Liabilities & Equity	\$162,839.64	\$735,584.88	\$2,435,418.13
Liabilities	\$184,945.56	\$168,962.58	\$151,993.82
Current Liabilities	\$15,982.97	\$16,968.76	\$0
Accounts Payable	\$0	\$0	\$0
Income Tax Payable	\$0	\$0	\$0
Sales Tax Payable	\$0	\$0	\$0
Short Term Debt	\$15,982.97	\$16,968.76	\$0
Long Term Liabilities	\$168,962.59	\$151,993.82	\$151,993.82
Long Term Debt	\$168,962.59	\$151,993.82	\$151,993.82

		2024	2025	2026
Equity	(\$22	2,105.92)	\$566,622.30	\$2,283,424.31
Paid-in Capital		\$0	\$0	\$0
Common Stock		\$0	\$0	\$0
Preferred Stock		\$0	\$0	\$0
Owner's Contribution		\$100,000	\$100,000	\$100,000
Retained Earnings	(\$12	2,105.92)	\$466,622.30	\$2,183,424.31
Check		\$0	\$0	\$0
Q Help tip	Roller Skating Rink Business Plan			
Determine and ment	tion your business's break-even point	-the point at whic	ch your business costs and revenu	ie will be equal.
This exercise will he	lp you understand how much revenue	e you need to gen	erate to sustain or be profitable.	To unlock help try Upmetrics! 🔒
Break-even Ana	lysis			

	2024	2025	2026
Starting Revenue	\$0	\$341,724.56	\$1,395,652.52

	2024	2025	2026
Net Revenue	\$341,724.57	\$1,053,927.97	\$2,193,701.93
Closing Revenue	\$341,724.56	\$1,395,652.52	\$3,589,354.46
Starting Expense	\$0	\$433,830.48	\$879,030.22
Net Expense	\$433,830.48	\$445,199.74	\$456,899.93
Closing Expense	\$433,830.48	\$879,030.22	\$1,335,930.15
Is Break Even?	Νο	Yes	Yes
Break Even Month	0	Apr '25	0
Days Required	0	11 Days	0
Break Even Revenue	\$433,830.48	\$552,875.63	\$0
Open Skating Sessions	\$0	\$473,935.55	\$0
Skate Rentals	\$0	\$23,050	\$0
Birthday Parties and Events	\$0	\$55,890.08	\$0
Break Even Units			
Open Skating Sessions	0	9,417	0

	2024	2025	2026
Skate Rentals	0	2,305	0
Birthday Parties and Events	0	224	0

Financing needs

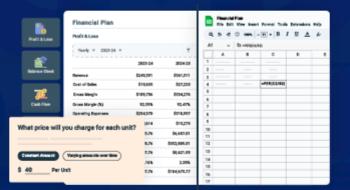
Q Help tip	Roller Skating Rink Business Plan		
Calculate costs associated with starting a roller skating rink business, and estimate your financing needs and how much capital you need to raise to operate your business.			
			To unlock help try Upmetrics! 🔒

Start writing here..

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Spreadsheets can be a powerful tool for preparing complex financial reports and forecasts. However, using them can be quite time-consuming, intimidating, and frustrating.

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Start your planning today



Appendix



When writing the appendix section, you should include any additional information that supports the main content of your plan. This may include financial statements, market research data, legal do

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