

Roadside Assistance Business Plan

Helping Hands, Anytime, Anywhere

Business Plan [YEAR]

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Business planning that's simpler and faster than you think

Creating a business plan using Upmetrics to start and grow a business is literally the easiest thing in the World. Simply read the instructions and fill in the blanks. It's as simple as that.



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	Problem worth Solving
\sim	
ssion Statement	Gur Salution

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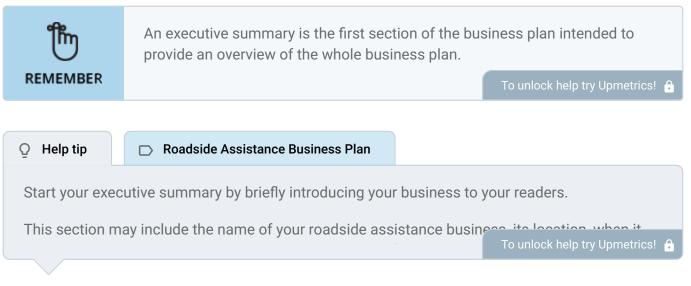
Join over 110K entrepreneurs who trust Upmetrics with Business Planning

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Executive Summary

Market opportunity Services Offered Marketing & Sales Strategies Financial Highlights

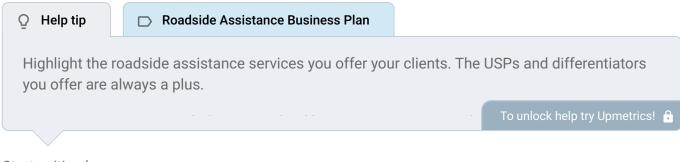


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Market opportunity

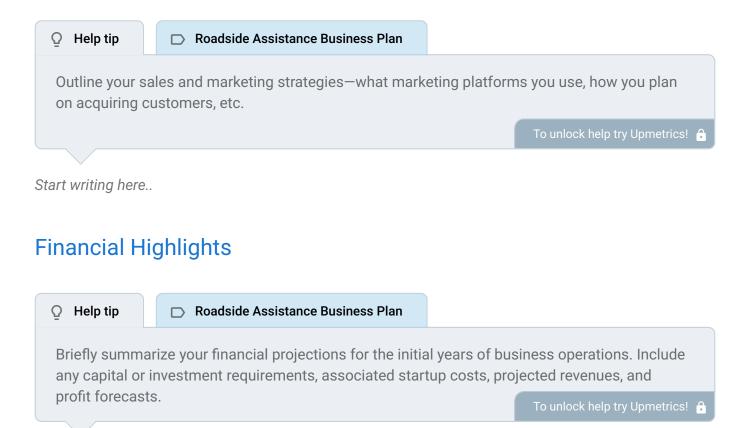
Q Help tip	Roadside Assistance Business Plan
-	our market research, including market size, growth potential, and marketing ght the opportunities in the market and how your business will fit in to fill the gap.
	To unlock help try Upmetrics! 🔒
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Services Offered



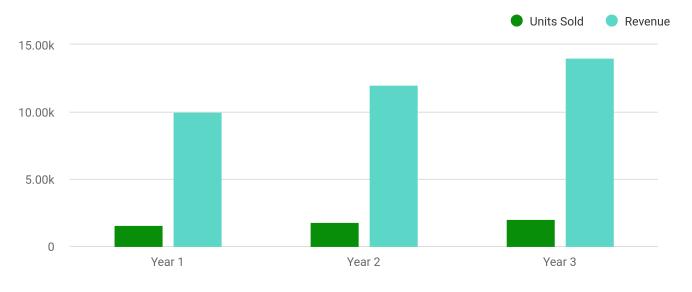
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Marketing & Sales Strategies



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Units Sold v/s Revenue



Financial Year	Units Sold	Revenue
Year 1	1,550	\$10,000
Year 2	1,800	\$12,000
Year 3	2,050	\$14,000

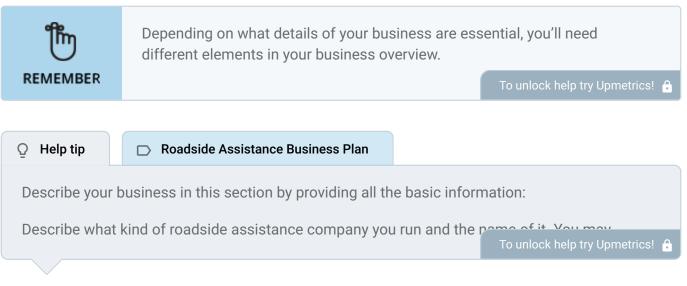
Q Help tip	Roadside Assistance Business Plan	
Summarize your executive summary section with a clear CTA, for example, inviting angel investors to discuss the potential business investment.		
	To unlock help try Upmetrics! 🔒	

Write a call to action for your business plan.



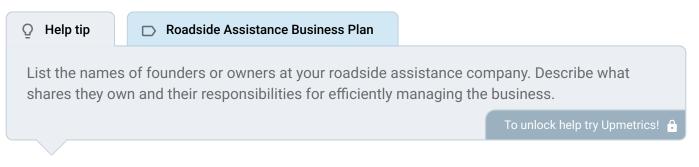
Company Overview

Ownership Mission statement Business history Future goals



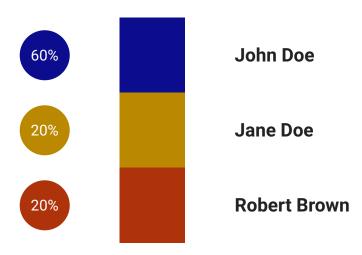
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Ownership

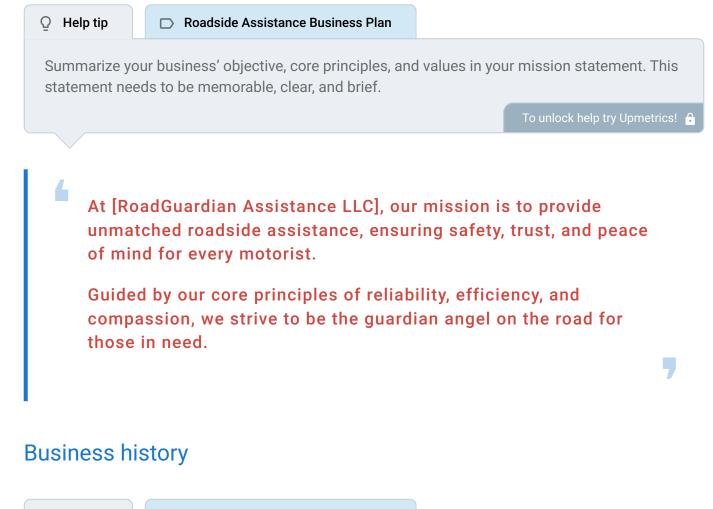


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Business Owners



Mission statement



 Q
 Help tip
 □
 Roadside Assistance Business Plan

 If you're an established roadside assistance provider, briefly describe your business history, like
 —when it was founded, how it evolved over time, etc.

 To unlock help try Upmetrics!
 ●

 Start writing here..
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Future goals

 Q Help tip
 ▶ Roadside Assistance Business Plan

 It's crucial to convey your aspirations and vision. Mention your short-term and long-term goals; they can be specific targets for revenue, market share, or expanding your services.

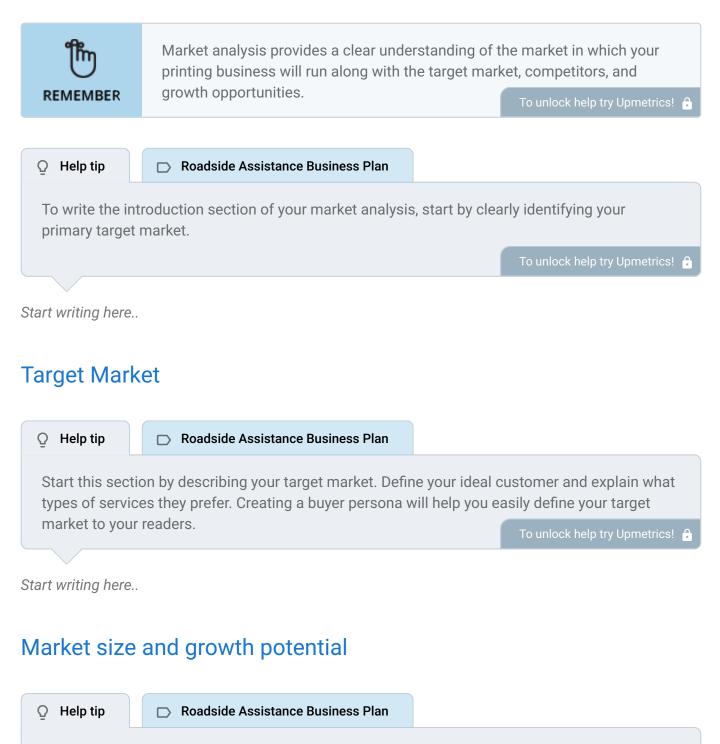
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Market Analysis

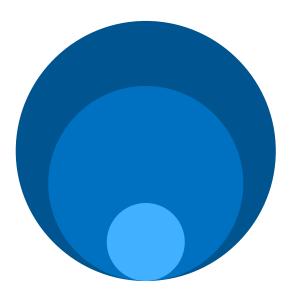
Target Market Market size and growth potential Competitive analysis Market trends Regulatory environment



Describe your market size and growth potential and whether you will target a niche or a much broader market.

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Start writing here..



Available Market

Total drivers in the region, irrespective of vehicle type or frequency of use.

10M

7M

3M

Served Market

Drivers actively seeking roadside assistance, including those using competitors.

Target Market

Regular commuters & long-route drivers valuing premium, quick-response services.

O Help tip

Roadside Assistance Business Plan

Identify and analyze your direct and indirect competitors. Identify their strengths and weaknesses, and describe what differentiates your roadside assistance services from them.

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Competitive analysis

FastTrack Roadside Co.

Established in 2010, FastTrack Roadside Co. has quickly become a household name in the area, renowned for its rapid response times and a broad network of service providers.

Features

24/7 Call center.

Basic towing, tire changes, jump starts, and fuel delivery.

Membership programs with added benefits.

Mobile app for instant assistance.

Strengths

Wide service area coverage.

Strong brand recognition due to their longstanding presence.

Efficient mobile app allowing easy access to services.

Weaknesses

Limited service customization options.

Reports of inconsistent service quality in peak times.

Higher pricing compared to new market entrants.

.

SafetyNet Assist

SafetyNet Assist, founded in 2015, has carved a niche for itself by focusing heavily on customer service and integrating advanced technologies in their operations.

Features

24/7 assistance with a focus on eco-friendly solutions.

Advanced telematics integration for proactive assistance.

On-road repair services.

Special packages for RVs and heavy-duty vehicles.

Strengths

Strong emphasis on green and sustainable practices.

Advanced tech solutions leading to high customer satisfaction.

Diverse service offerings catering to a wide range of vehicles.

Weaknesses

Limited geographical presence, mainly confined to urban areas.

Higher membership costs can be prohibitive for some potential clients.

Dependency on tech might alienate non-tech-savvy users.

RescueRide Solutions

A relatively new entrant, RescueRide Solutions, initiated operations in 2019 but has garnered attention for its innovative packages and partnerships with vehicle manufacturers.

Features

Basic roadside services.

Collaboration with car manufacturers for integrated assistance.

Membership benefits including partner discounts and premium services.

Concierge services for hotel bookings in case of vehicle breakdowns.

Strengths

Innovative partnerships provide them with an edge in acquiring new vehicle owners.

Strong focus on enhancing customer experience beyond just vehicle assistance.

Flexible pricing models.

Weaknesses

Still establishing their brand in the market, leading to lower initial trust.

Still establishing their brand in the market, leading to lower initial trust. Smaller fleet size, potentially leading to slower response times.

Dependency on partner relationships might affect consistency in service offerings.

Market trends

O Help tip

Roadside Assistance Business Plan

Analyze emerging trends in the industry, such as vehicle telematics technology, mobile applications, etc. Explain how your business will cope with all the trends.

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Start writing here..

Regulatory environment

Q Help tip

Roadside Assistance Business Plan

List regulations and licensing requirements that may affect your roadside assistance company, such as business licensing, compliance with FMCSR, tow truck licensing, environmental regulations, compliance with consumer protection laws, etc.

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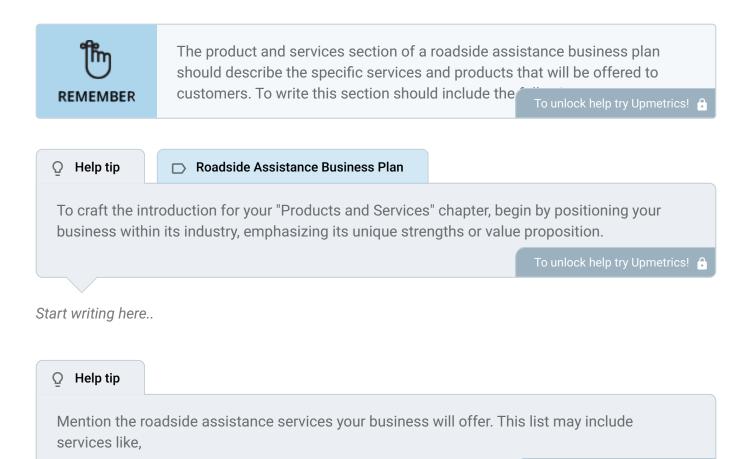


Products and Services

Roadside assistance services

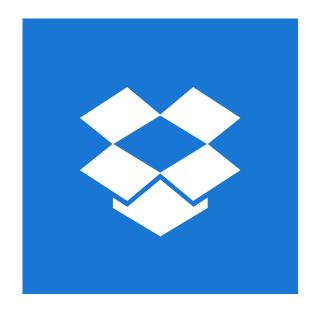
Quality Measures

Additional Services



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Roadside assistance services



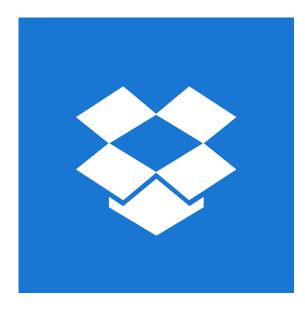
Towing Service

Price: [\$100] flat rate for up to 20 miles. Additional [\$3] per mile thereafter.

Safely transports vehicles to the desired location or service station, ensuring utmost care and minimal inconvenience to our clients.

Specifications

- Suitable for vehicles up to 3 tons.
- 24/7 availability.
- Equipped with the latest GPS technology for precise location tracking.



Tire Changing Service

Price: [\$45] per service.

Skilled technicians replace flat or damaged tires with efficiency and precision, minimizing downtime for the driver.

Specifications

- Supports a wide range of vehicle tire sizes.
- Uses professional-grade tools for efficient service.
- Replacement tires available upon request at additional cost.

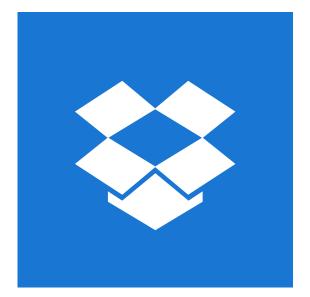
Fuel Delivery

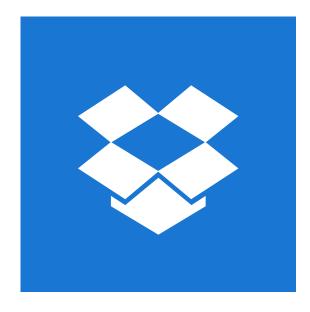
Price: [\$15] service fee plus the cost of fuel.

Prompt fuel delivery to ensure drivers can safely reach the nearest fueling station without the hassles of a tow.

Specifications

- Provides up to 5 gallons of regular, premium, or diesel fuel.
- Delivery within 30 minutes (location-dependent).





Mobile Mechanic Services

Price: Starts at [\$60], varies based on the nature of repairs.

On-the-spot repairs by certified mechanics for minor issues, avoiding the inconvenience of a tow to a service station.

Specifications

- Equipped to handle basic mechanical and electrical issues.
- Carries essential spare parts for common vehicle models.
- Service time varies depending on the complexity of the iss

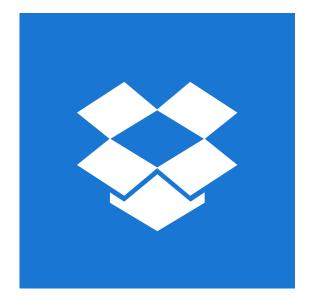
Battery Replacement

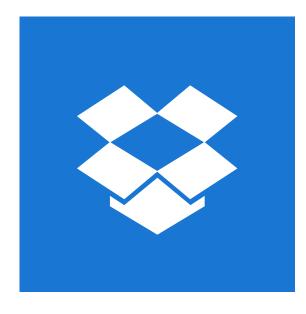
Price: [\$120] (includes the cost of a standard battery).

Quick and efficient battery replacement service, ensuring vehicles are back on the road without delay.

Specifications

- Offers a variety of battery brands/models.
- Suitable for most vehicle types.
- Warranty available for selected battery models.





Dead Battery Jump Start

Price: [\$35] per service.

Professional technicians jump-start vehicles ensuring safety and no harm to the vehicle's electronic systems.

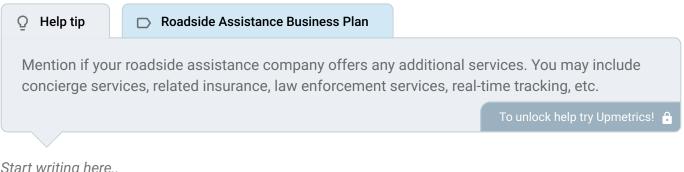
Specifications

- Utilizes industry-approved jump start kits.
- Suitable for both traditional and hybrid vehicles.
- · Pre-service battery assessment to determine if a jump start is the best solution.

Quality Measures

Q Help tip	☐ Roadside Assistance Business Plan			
This section should explain how you maintain quality standards and consistently provide the highest quality service.				
		To unlock help try Upmetrics! 🔒		
Start writing here.				

Additional Services

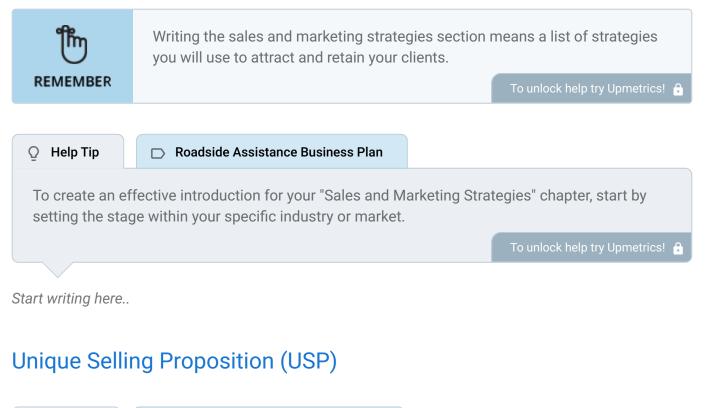


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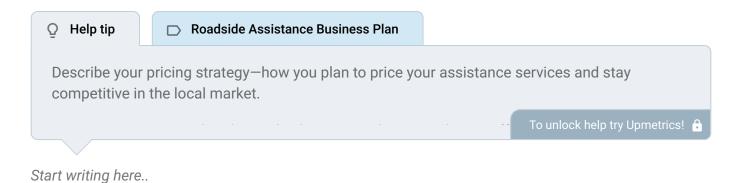
Sales And Marketing Strategies

Unique Selling Proposition (USP) Pricing Strategy Marketing strategies Sales strategies Customer retention



Q Help tip	Roadside Assistance Business Plan				
Define your business's USPs depending on the market you serve, the equipment you use, and the unique services you provide. Identifying USPs will help you plan your marketing strategies.					
	To unlock help try Upmetrics! 🔒				
Start writing here.					

Pricing Strategy



□ Roadside Assistance Business Plan

Discuss your marketing strategies to market your services.

You may include some of these marketing strategies in your business plan-partnerships and To unlock help try Upmetrics!

Marketing strategies

Online



Social Media

Harness the power of social media platforms, Google ads, and email campaigns for targeted promotions

Content Marketing

Regularly update our blog and engage users with informative content about vehicle maintenance and safety.

Offline



Vehicle Signage

Our fleet will act as mobile advertisements, highlighting our services and contact information.



Print Marketing

Distribute brochures and flyers in strategic locations such as gas stations, motels, and restaurants along popular routes.



Partnerships & Affiliations

Collaborate with local businesses, automobile clubs, and travel agencies to broaden our reach.

Q Help tip

Outline the strategies you'll implement to maximize your sales. Your sales strategies may include collaboration with insurance companies, auto repair shops and car dealerships, referral programs, customized sales proposals, demonstrations, and trials, et To unlock help try Upmetrics!

Sales strategies



Partner with Businesses

Partner with insurance companies, auto repair shops, and car dealerships for referrals.



Demonstrations & Trials

Organize events and workshops showcasing our state-of-the-art equipment and expert technicians.



Referral Programs

Incentivize existing customers to refer our services to others.

Q Help tip

Describe your customer retention strategies and how you plan to execute them. For instance, introducing loyalty programs, memberships, subscriptions, referral discounts, etc.

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Customer retention



Loyalty Programs

Offer reward points for every service availed, which can be redeemed in future transactions.



Referral Discounts

Offer discounts to both the referrer and the referee, strengthening our community bond.



Memberships & Subscriptions

Provide exclusive benefits to regular clients, ensuring they find more value in sticking with RoadGuardian.



Operations Plan

Staffing & Training Operational Process Equipment & Machinery

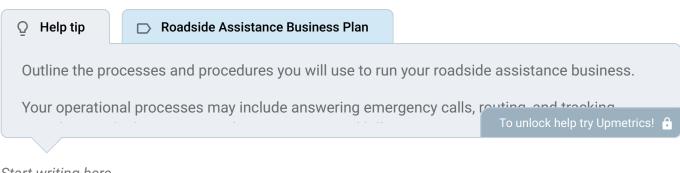
REMEMBER	When writing the operations plan section, it's important to consider the various aspects of your business operations. To unlock help try Upmetrics!			
Q Help tip	➡ Roadside Assistance Business Plan			
To create an effective introduction for your "Operational Plan" chapter, start by emphasizing the pivotal role of efficient operations in the success of your business, underscoring how they directly impact the quality of services delivered.				

Start writing here ..

Staffing & Training

Q Help tip	➡ Roadside Assistance Business Plan			
Mention your roadside assistance business's staffing requirements, including the number of employees, vehicle operators, servicemen, CSR, and repair technicians needed.				
		To unlock help try Upmetrics! 🔒		
Start writing here.				

Operational Process



Start writing here ..

Equipment & Machinery

Q Help tip

Roadside Assistance Business Plan

Include the list of equipment and machinery required for roadside assistance, such as repair tools, vehicles, tow trucks, office equipment, etc.

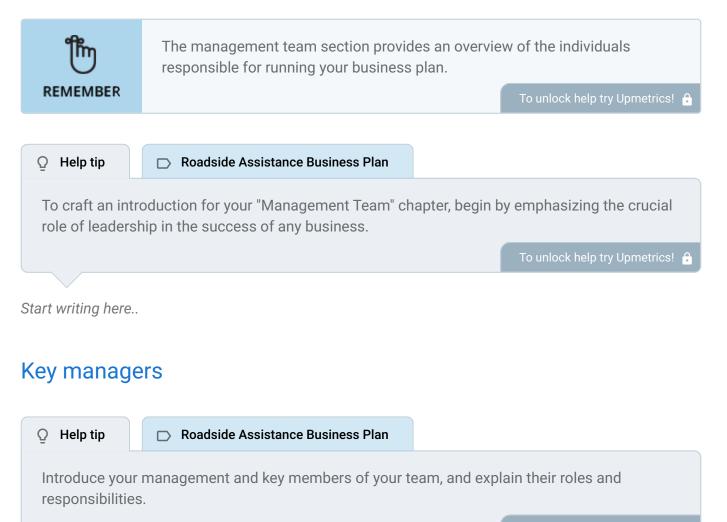
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Start writing here ..



Management Team

Key managers Organizational structure Compensation plan Advisors/Consultants



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Start writing here..



John Doe

CEO & Co-founder - john.doe@example.com

As the driving force behind [RoadGuardian Assistance LLC], John has always been passionate about revolutionizing the roadside assistance industry.

His visionary leadership has been instrumental in setting the gold standard in services offered.

- Educational Background: John is an alumnus of [University Name], where he earned his degree in [Relevant Field].
- Professional Background: Prior to establishing RoadGuardian, he spent [X years] in senior leadership roles within the auto-service industry, honing his business acumen and forging invaluable industry relationships.



Jane Doe

Chief Operating Officer (COO) - jane.doe@example.com

Jane is the operational backbone of RoadGuardian. Her strategic planning and oversight ensure that all functions run smoothly and efficiently, setting the stage for consistent delivery of premium services.

- Educational Background: Graduated from [University Name] with a Master's degree in [Relevant Field].
- Professional Background: Her vast experience includes [X years] in operational management roles within leading auto service companies.



Alice Brown CMO - alice.brown@example.com

Alice leads our dynamic marketing team, ensuring that our brand voice resonates with our target audience. Her strategies have greatly expanded our reach and brand recognition.

- Educational Background: Alice holds an MBA in Marketing from [University Name].
- Professional Background: She boasts over [X years] in marketing leadership roles, with a focus on the automotive and service sectors.



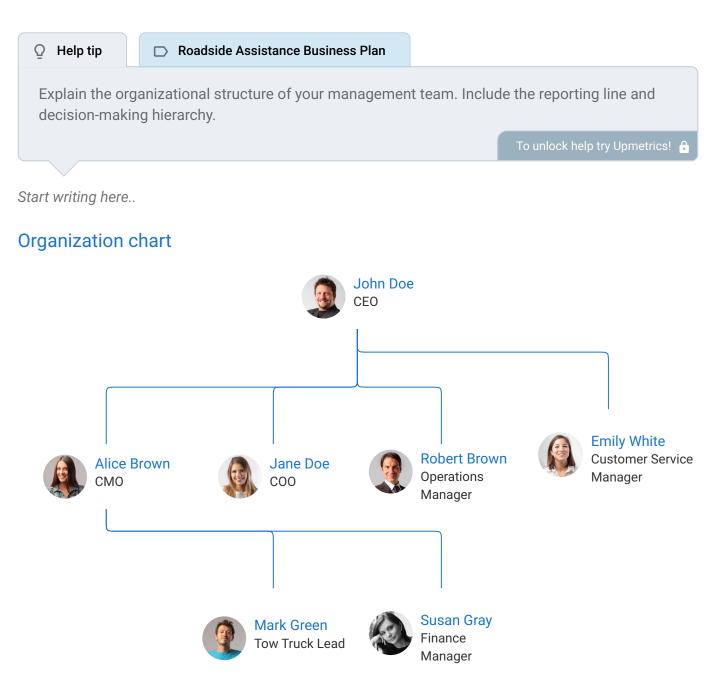
Robert Brown

Operation Manager - robert.brown@example.com

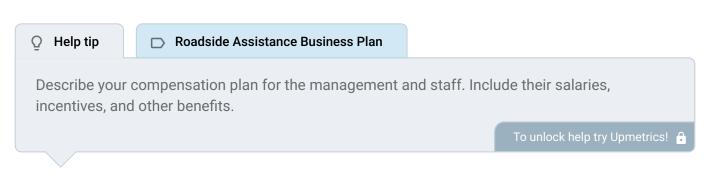
Robert plays a pivotal role, overseeing the day-to-day operations from dispatch to service delivery. His hands-on approach ensures our services are timely and meet the high standards we've set.

- Educational Background: Robert graduated from [University Name] with a degree in [Relevant Field].
- Professional Background: With [X years] in the roadside assistance realm, Robert's expertise is foundational to our operation's excellence.

Organizational structure



Compensation plan



Start writing here..

Q Help tip

Mentioning advisors or consultants in your business plans adds credibility to your business idea.

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Advisors/Consultants



Dr. Emily Johnson Consultant

An expert in business strategy with [X years] experience, Mr. White's advice has been crucial in our expansion and business development plans.



Mr. Richard White

Advisor

With [X years] in the automobile industry, Dr. Johnson provides invaluable insights into technological advancements and industry trends.



Financial Plan

Profit & loss statement Cash flow statement Balance sheet Break-even Analysis Financing needs

Roadside Assistance Business Plan | Business Plan [YEAR]

REMEMBER	When writing the financial plan section of a business plan, it's important to provide a comprehensive overview of your financial projections for the first few years of your business, You may provide the following:				
				To unlock help try Upmetrics! 🔒	
		x			
Q Help tip	Roadside Assistance Business Plan				
To create an effective introduction for your "Financial Plan" chapter, begin by stressing the critical role of a well-structured financial plan in the success of your venture.					
				To unlock help try Upmetrics! 🔒	
	Roadside Assistance Business Plan such as projected revenue, operational expected net profit or loss.	costs, and service co	osts in your projected profit and loss state	ement. Make sure to include	
				To unlock help try Upmetrics! 🔒	
Profit & loss	statement				
		2024	2025	2026	
Revenue	\$80	07,447.20	\$1,935,222.60	\$3,812,924.70	
Emergency Roadsid	e	A150 176	6005 050		

\$285,858

\$159,176

Assistance

\$513,355.50

2024	2025	2026
3,184	5,717	10,267
\$50	\$50	\$50
\$396,271.20	\$1,397,364.60	\$3,047,569.20
2,167	5,592	11,376
\$30	\$30	\$30
\$252,000	\$252,000	\$252,000
3,600	3,600	3,600
\$70	\$70	\$70
	3,184 \$50 \$396,271.20 2,167 \$30 \$252,000 3,600	3,184 5,717 \$50 \$50 \$396,271.20 \$1,397,364.60 2,167 5,592 \$30 \$30 \$30 \$30 \$30 \$30 \$30 \$30 \$300 \$300 \$300 \$252,000 \$3,600 3,600

Cost Of Sales	\$78,772.39	\$136,049.14	\$230,843.62
General Costs	\$78,772.39	\$136,049.14	\$230,843.62
Vehicle Maintenance and Repairs	\$52,372.39	\$109,121.14	\$203,377.06
Regular Maintenance	\$12,000	\$12,360	\$12,730.80
Emergency Repairs	\$40,372.39	\$96,761.14	\$190,646.26
Fuel Costs	\$26,400	\$26,928	\$27,466.56

	2024	2025	2026
Fuel for Vehicles	\$24,000	\$24,480	\$24,969.60
Additional Fuel Surcharge	\$2,400	\$2,448	\$2,496.96
Revenue Specific Costs	\$0	\$0	\$0
Personnel Costs (Direct Labor)	\$0	\$0	\$0
Gross Margin	\$728,674.81	\$1,799,173.46	\$3,582,081.08
Gross Margin (%)	90.24%	92.97%	93.95%
Operating Expense	\$1,088,059.79	\$1,220,231.46	\$1,421,476.73
Payroll Expense (Indirect Labor)	\$933,936	\$969,610.44	\$1,006,707
Roadside Assistance Team	\$609,000	\$631,950	\$655,822.20
Emergency Response Team	\$234,000	\$245,700	\$257,985
Tow Truck Drivers	\$375,000	\$386,250	\$397,837.20
Customer Service Team	\$270,336	\$281,149.44	\$292,395.84
Call Center Agents	\$270,336	\$281,149.44	\$292,395.84

	2024	2025	2026
Administrative Staff	\$54,600	\$56,511	\$58,488.96
Office Manager	\$54,600	\$56,511	\$58,488.96
General Expense	\$154,123.80	\$250,621	\$414,769.72
Operational Expenses	\$39,600	\$40,769.25	\$41,814.84
Rent	\$30,000	\$30,977.25	\$31,827
Utilities	\$9,600	\$9,792	\$9,987.84
Marketing and Advertising	\$52,372.39	\$109,121.14	\$203,377.06
Online Advertising	\$40,372.39	\$96,761.14	\$190,646.26
Promotional Materials	\$12,000	\$12,360	\$12,730.80
Vehicle Expenses	\$62,151.41	\$100,730.61	\$169,577.82
Vehicle Insurance	\$14,400	\$14,976	\$15,575.04
Vehicle Fuel	\$47,751.41	\$85,754.61	\$154,002.78
Bad Debt	\$0	\$0	\$0
Amortization of Current Assets	\$0	\$0	\$0
EBITDA	(\$359,384.97)	\$578,941.98	\$2,160,604.34

	2024	2025	2026
Additional Expense	\$34,612.80	\$32,369.24	\$29,963.49
Long Term Depreciation	\$28,596	\$28,596	\$28,596
Gain or loss from Sale of Assets	\$0	\$0	\$0
EBIT	(\$387,980.97)	\$550,345.98	\$2,132,008.34
Interest Expense	\$6,016.82	\$3,773.25	\$1,367.48
EBT	(\$393,997.77)	\$546,572.74	\$2,130,640.85
Income Tax Expense / Benefit	\$0	\$0	\$0
Total Expense	\$1,201,444.97	\$1,388,649.86	\$1,682,283.85
Net Income	(\$393,997.77)	\$546,572.74	\$2,130,640.85
Net Income (%)	(48.80%)	28.24%	55.88%
Retained Earning Opening	\$0	(\$413,997.77)	\$112,574.97
Owner's Distribution	\$20,000	\$20,000	\$20,000

	2024	2025	2026
tained Earning Closing	(\$413,997.77)	\$112,574.97	\$2,223,215.82
C Help tip D Roadside Assistance	Business Plan		
The cash flow for the first few years of y payment receipts, loan payments, and a	-	described in this section. This may includ	e billing invoices,
			To unlock help try Upmetrics! 🔒

Cash flow statement

	2024	2025	2026
Cash Received	\$807,447.20	\$1,935,222.60	\$3,812,924.70
Cash Paid	\$1,172,848.98	\$1,360,053.87	\$1,653,687.83
COS & General Expenses	\$232,896.18	\$386,670.19	\$645,613.34
Salary & Wages	\$933,936	\$969,610.44	\$1,006,707
Interest	\$6,016.82	\$3,773.25	\$1,367.48
Sales Tax	\$0	\$0	\$0
Income Tax	\$0	\$0	\$0

	2024	2025	2026
Net Cash From Operations	(\$365,401.78)	\$575,168.73	\$2,159,236.87
Assets Sell	\$0	\$0	\$0
Assets Purchase	\$170,000	\$0	\$0
Net Cash From Investments	(\$170,000)	\$0	\$0
Amount Received	\$150,000	\$0	\$0
Loan Received	\$100,000	\$0	\$0
Common Stock	\$0	\$0	\$0
Preferred Stock	\$0	\$0	\$0
Owner's Contribution	\$50,000	\$0	\$0
Amount Paid	\$51,035.72	\$53,279.28	\$55,685.02
Loan Capital	\$31,035.70	\$33,279.27	\$35,685.03
Dividends & Distributions	\$20,000	\$20,000	\$20,000
Net Cash From Financing	\$98,964.28	(\$53,279.28)	(\$55,685.02)

	2024	2025	2026
Summary			
Starting Cash	\$0	(\$436,437.50)	\$85,451.95
Cash In	\$957,447.20	\$1,935,222.60	\$3,812,924.70
Cash Out	\$1,393,884.70	\$1,413,333.15	\$1,709,372.85
Change in Cash	(\$436,437.50)	\$521,889.45	\$2,103,551.85
Ending Cash	(\$436,437.50)	\$85,451.95	\$2,189,003.80

O Help tip

Roadside Assistance Business Plan

Create a projected balance sheet documenting your roadside assistance business's assets, liabilities, and equity.

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Balance sheet

	2024	2025	2026
Assets	(\$295,033.50)	\$198,259.95	\$2,273,215.80
Current Assets	(\$436,437.50)	\$85,451.95	\$2,189,003.80

	2024	2025	2026
Cash	(\$436,437.50)	\$85,451.95	\$2,189,003.80
Accounts Receivable	\$0	\$0	\$0
Inventory	\$0	\$0	\$0
Other Current Assets	\$0	\$0	\$0
Long Term Assets	\$141,404	\$112,808	\$84,212
Gross Long Term Assets	\$170,000	\$170,000	\$170,000
Accumulated Depreciation	(\$28,596)	(\$57,192)	(\$85,788)
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Liabilities & Equity	(\$295,033.48)	\$198,259.99	\$2,273,215.82
Liabilities	\$68,964.29	\$35,685.02	\$0
Current Liabilities	\$33,279.27	\$35,685.02	\$0
Accounts Payable	\$0	\$0	\$0
Income Tax Payable	\$0	\$0	\$0
Sales Tax Payable	\$0	\$0	\$0
Short Term Debt	\$33,279.27	\$35,685.02	\$0
Long Term Liabilities	\$35,685.02	\$0	\$0
Long Term Debt	\$35,685.02	\$0	\$0

	2024	2025	2026
Equity	(\$363,997.77)	\$162,574.97	\$2,273,215.82
Paid-in Capital	\$0	\$0	\$0
Common Stock	\$0	\$0	\$0
Preferred Stock	\$0	\$0	\$0
Owner's Contribution	\$50,000	\$50,000	\$50,000
Retained Earnings	(\$413,997.77)	\$112,574.97	\$2,223,215.82
Check	\$0	\$0	\$0
Q Help tip □ Roadside Assist	tance Business Plan		
Determine and mention your busine	ess's break-even point—the point at which yo	ur business costs and revenue will be	e equal.
This exercise will help you understa	and how much revenue you need to generate	to sustain or be profitable.	To unlock help try Upmetrics! 🔒
Break-even Analysis			

	2024	2025	2026
Starting Revenue	\$0	\$807,447.20	\$2,742,669.80

	2024	2025	2026
Net Revenue	\$807,447.20	\$1,935,222.60	\$3,812,924.70
Closing Revenue	\$807,447.20	\$2,742,669.80	\$6,555,594.50
Starting Expense	\$0	\$1,201,444.97	\$2,590,094.83
Net Expense	\$1,201,444.97	\$1,388,649.86	\$1,682,283.85
Closing Expense	\$1,201,444.97	\$2,590,094.83	\$4,272,378.68
Is Break Even?	Νο	Yes	Yes
Break Even Month	0	Nov '25	0
Days Required	0	6 Days	0
Break Even Revenue	\$1,201,444.97	\$2,357,352.56	\$0
Emergency Roadside Assistance	\$0	\$390,915.20	\$0
Subscription-Based Roadside Assistance	\$0	\$1,500,237.36	\$0
On-Demand Towing Service	\$0	\$466,200	\$0
Break Even Units			

	2024	2025	2026
Emergency Roadside Assistance	0	7,818	0
Subscription-Based Roadside Assistance	0	4,982	0
On-Demand Towing Service	0	6,660	0

Financing needs

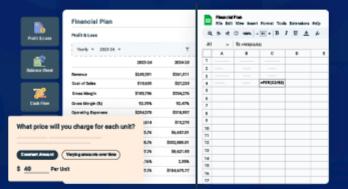
Q Help tip	□ Roadside Assistance Business Plan	
Calculate costs associated with starting a roadside assistance business, and estimate your financing needs and how much capital you need to raise to operate your business.		
		To unlock help try Upmetrics! 🔒

Start writing here..

Upmetrics vs Financial Spreadsheets

Spreadsheets can be a powerful tool for preparing complex financial reports and forecasts. However, using them can be quite time-consuming, intimidating, and frustrating.

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Upmetrics could be your way out of boring & clumsy spreadsheets. Simply enter the numbers, and get accurate and easy-to-understand financial reports made in minutes - no more remembering complex formulas or fussing in the spreadsheet.

Start your planning today



Appendix



When writing the appendix section, you should include any additional information that supports the main content of your plan. This may include financial statements, market research data, legal do

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