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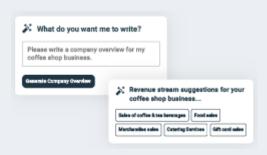
Business planning that's simpler and faster than you think

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Executive Summary

Market opportunity
Facilities
Marketing & Sales Strategies
Financial Highlights



An executive summary is the first section of the business plan intended to provide an overview of the whole business plan.

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Resort Business Plan

Start your executive summary by briefly introducing your business to your readers.

This section may include the name of your resort business, its location when it was founded

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Start writing here..

Market opportunity



Resort Business Plan

Summarize your market research, including market size, growth potential, and marketing trends. Highlight the opportunities in the market and how your business will fit in to fill the gap.

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Facilities

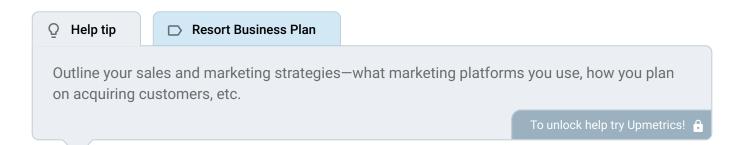


Resort Business Plan

Highlight the resort facilities you offer your clients. The USPs and differentiators you offer are always a plus.

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Marketing & Sales Strategies

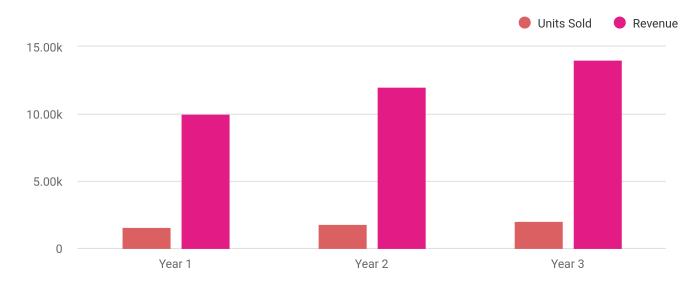


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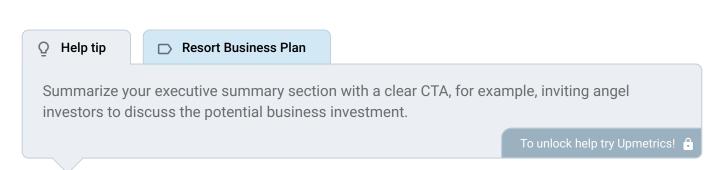
Financial Highlights



Units Sold v/s Revenue



Financial Year	Units Sold	Revenue
Year 1	1,550	\$10,000
Year 2	1,800	\$12,000
Year 3	2,050	\$14,000



Write a call to action for your business plan.

Company Overview

Ownership

Mission statement

Business history

Future goals



Depending on what details of your business are essential, you'll need different elements in your business overview.

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Resort Business Plan

Describe your business in this section by providing all the basic information:

Describe what kind of resort you run and the name of it. You may specialize in one of the

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Start writing here..

Ownership



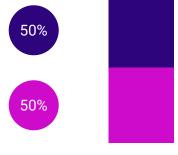
Resort Business Plan

List the names of your resort's founders or owners. Describe what shares they own and their responsibilities for efficiently managing the business.

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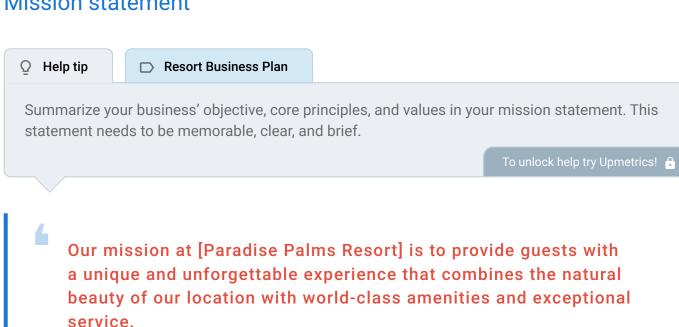
Business Owners



John Doe

Jane Doe

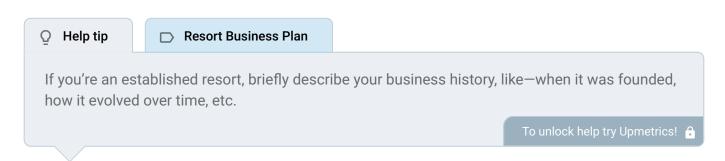
Mission statement



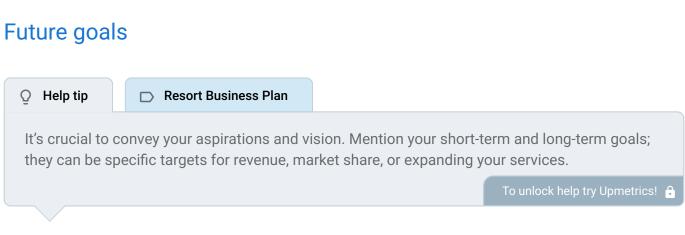
We strive to exceed expectations, creating lasting memories for

Business history

everyone who visits our resort.



Start writing here..



Market Analysis

Target Market

Market size and growth potential

Competitive analysis

Market trends

Regulatory environment



Market analysis provides a clear understanding of the market in which your printing business will run along with the target market, competitors, and growth opportunities.

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Resort Business Plan

To write the introduction section of your market analysis, start by clearly identifying your primary target market.

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Start writing here..

Target Market



Resort Business Plan

Start this section by describing your target market. Define your ideal customer and explain what types of services they prefer. Creating a buyer persona will help you easily define your target market to your readers.

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Start writing here..

Market size and growth potential

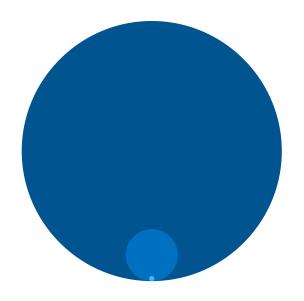


Resort Business Plan

Describe your market size and growth potential and whether you will target a niche or a much broader market.

To unlock help try Upmetrics!

Market Size



Available Market

Global travelers seeking resort accommodations.

500M

Served Market

Travelers within Paradise Palms' geographical reach.

100M

Target Market

Luxury travelers seeking beachfront resorts.



Resort Business Plan

Identify and analyze your direct and indirect competitors. Identify their strengths and weaknesses, and describe what differentiates your resort from them.

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Competitive analysis

Four Seasons Resorts

Four Seasons is a globally renowned luxury hotel and resort chain, offering its guests a blend of local culture and the brand's universally high standards of service.

Features

Luxurious accommodations with modern amenities

Personalized spa treatments

Diverse dining options with international and local cuisines

Adventure and local excursion offerings

Exclusive events and wedding services

Strengths

Strong brand recognition globally

Consistent quality across locations

Proven track record in guest satisfaction

Weaknesses

Premium pricing might alienate some potential quests

Limited presence in certain geographies

Marriott's Luxury Collection

Marriott's Luxury Collection is a grouping of unique and historic hotels and resorts across the globe, each characterized by its own distinct identity while being a part of the Marriott brand.

Features

Historic properties with a blend of modern amenities

Destination-specific experiences

Health and wellness facilities, including spas and fitness centers

Diverse gastronomic experiences

Strengths

Backed by Marriott's vast resources and distribution channels

Unique properties with historical significance

Loyal customer base due to Marriott Bonvoy rewards program

Weaknesses

While each property is unique, the experiences might not be consistent across resorts

Limited flexibility due to the constraints of historic buildings in some properties

Aman Resorts

Aman Resorts offers a collection of intimate retreats located in off-the-beaten-path destinations. They focus on providing a serene experience, blending luxury with the natural beauty of the location.

Features

Secluded locations providing privacy

Tailored local experiences

Wellness centers focusing on holistic health

Local artisan involvement in resort activities

Strengths

Unique and serene locations

Strong emphasis on guest privacy and exclusivity

Personalized service due to a limited number of rooms

Weaknesses

Premium pricing can be a barrier for many travelers

Limited number of properties worldwide

Market trends



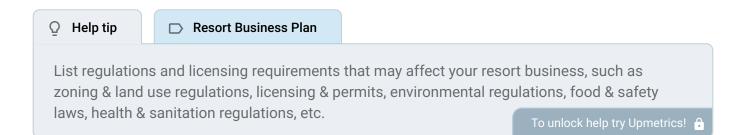
Resort Business Plan

Analyze emerging trends in the industry, such as technology disruptions, changes in customer behavior or preferences, etc. Explain how your business will cope with all the trends.

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Regulatory environment





Products and Services

Amenities & facilities

Quality Measures

Additional Services



The product and services section of a resort business plan should describe the specific services and products that will be offered to customers. To write this section should include the following:

To unlock help try Upmetrics! 🔓





Resort Business Plan

To craft the introduction for your "Products and Services" chapter, begin by positioning your business within its industry, emphasizing its unique strengths or value proposition.

To unlock help try Upmetrics! 🔒



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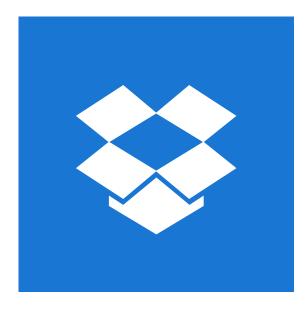


Mention the resort facilities your business will offer. This list may include:

Accommodation

To unlock help try Upmetrics! 🔒

Amenities & facilities



Deluxe Beachfront Villa

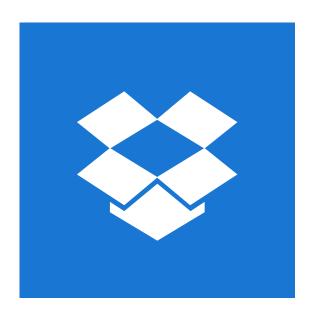
Price: [\$1,000] per night

Luxurious private villa situated right on the beach, providing stunning ocean views and exclusive access to the beach.

Specifications

• Size: 2,000 sq. ft.

· Amenities: Private pool, sun deck, modern kitchen, ensuite bathroom, and complimentary Wi-Fi.



Holistic Spa Treatment

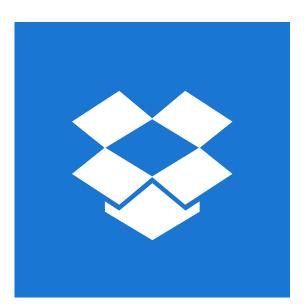
Price: [\$150] per session

A rejuvenating spa treatment that combines traditional massages with contemporary wellness therapies, tailored to individual needs.

Specifications

• Duration: 90 minutes

• Includes: Aromatherapy, hot stone massage, and personalized wellness consultation.



Guided Snorkeling Adventure

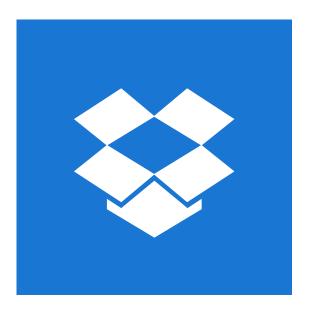
Price: [\$75] per person

Explore the vibrant underwater world with our expertguided snorkeling adventures, suitable for all experience levels.

Specifications

· Duration: 2 hours

 Includes: All necessary snorkeling gear, expert guide, and refreshments.



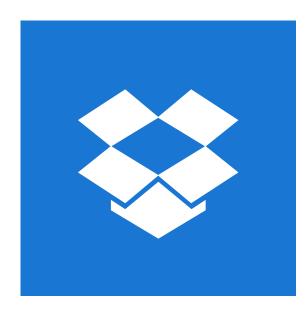
Gourmet Seafood Dinner

Price: [\$50] per person

Savor the flavors of the ocean with our gourmet seafood dinner, featuring locally-sourced ingredients prepared by top chefs.

Specifications

 Includes: Three-course seafood meal, complimentary drink, and live music.



Corporate Conference Package

Price: [\$5,000]

Our state-of-the-art conference rooms, equipped with the latest technology, provide the perfect setting for business meetings and conferences.

Specifications

• Duration: 8 hours

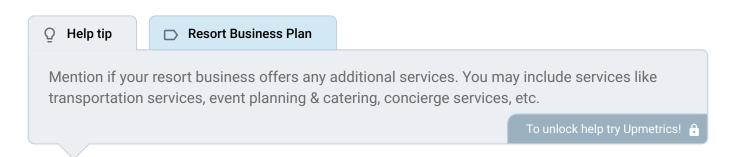
 Includes: Conference room rental, audio-visual equipment, catering, and dedicated event coordinator.

Quality Measures



Start writing here..

Additional Services



Sales And Marketing Strategies

Unique Selling Proposition (USP)

Pricing Strategy

Marketing strategies

Sales strategies

Customer retention



Writing the sales and marketing strategies section means a list of strategies you will use to attract and retain your clients.

To unlock help try Upmetrics! 🔒



Resort Business Plan

To create an effective introduction for your "Sales and Marketing Strategies" chapter, start by setting the stage within your specific industry or market.

To unlock help try Upmetrics! 🔒

Start writing here..

Unique Selling Proposition (USP)



Resort Business Plan

Define your business's USPs depending on the market you serve, the equipment you use, and the unique services you provide. Identifying USPs will help you plan your marketing strategies.

To unlock help try Upmetrics!

Start writing here..

Pricing Strategy



Resort Business Plan

Describe your pricing strategy—how you plan to price your services & facilities and stay competitive in the local market. You can mention any discounts you plan on offering to attract new customers.

To unlock help try Upmetrics!

□ Resort Business Plan

Discuss your marketing strategies to market your services. You may include some of these marketing strategies in your business plan-social media marketing, Google ads, brochures, email marketing, content marketing, and print marketing.

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Marketing strategies

Online



Social Media

Harnessing platforms like [Instagram, Facebook, and Pinterest] to showcase our amenities, share guest testimonials, and promote seasonal offers.



Email Marketing

Periodic newsletters highlighting upcoming events, offers, and news about [Paradise Palms Resort].



Content Marketing

Engaging travel bloggers, hosting media stays, and publishing articles about the unique experiences at our resort.



Google Ads

Strategic bidding on keywords related to luxury resorts in [Westminster] to ensure top visibility for those seeking premium getaways.

Offline



Brochures & Print Media

Collaborating with travel agencies, placing ads in luxury travel magazines, and distributing brochures at strategic points like [airports, upscale malls].

□ Resort Business Plan

Outline the strategies you'll implement to maximize your sales. Your sales strategies may include partnering with other businesses, offering referral programs, etc.

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Sales strategies



Business Partnerships

Forming alliances with [travel agencies, corporate event planners, and airlinesl.



Referral Programs

Offering discounts or value-added services to guests who refer friends and family to our resort.



Resort Business Plan

Describe your customer retention strategies and how you plan to execute them. For instance, introducing loyalty programs, discounts on the second visit, personalized service, etc.

To unlock help try Upmetrics! 🔒

Customer retention



Loyalty Programs

Rewarding frequent guests with points that can be redeemed for complimentary stays, spa treatments, or dining experiences.



Feedback Loop

Encouraging guests to provide feedback and ensuring their concerns, if any, are addressed promptly.



Personalized Service

Recognizing returning guests, noting their preferences from previous stays, and tailoring services accordingly.

Operations Plan

Staffing & Training
Operational Processes
Equipment & Machinery



When writing the operations plan section, it's important to consider the various aspects of your business operations.

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Resort Business Plan

To create an effective introduction for your "Operational Plan" chapter, start by emphasizing the pivotal role of efficient operations in the success of your business, underscoring how they directly impact the quality of services delivered.

To unlock help try Upmetrics! 🔒

Start writing here..

Staffing & Training



Resort Business Plan

Mention your business's staffing requirements, including the number of employees, chefs, or other staff needed. Include their qualifications, the training required, and the duties they will perform.

To unlock help try Upmetrics!

Start writing here..

Operational Processes

Help tip

Resort Business Plan

Outline the processes and procedures you will use to run your resort business. Your operational processes may include housekeeping & maintenance, front office operations, food & beverage options, sales & marketing, etc.

To unlock help try Upmetrics!

Equipment & Machinery



○ Help tip

□ Resort Business Plan

Include the list of equipment and machinery required for the resort, such as recreational activities equipment, spa & wellness equipment, vehicles, etc.

To unlock help try Upmetrics! 🔒

Management Team

Key managers
Organizational structure
Compensation plan
Advisors/Consultants



The management team section provides an overview of the individuals responsible for running your business plan.

To unlock help try Upmetrics! 🙃





Resort Business Plan

To craft an introduction for your "Management Team" chapter, begin by emphasizing the crucial role of leadership in the success of any business.

To unlock help try Upmetrics! 🔒



Start writing here..

Key managers



Resort Business Plan

Introduce your management and key members of your team, and explain their roles and responsibilities.

To unlock help try Upmetrics! 🙃



Start writing here..



John Doe

CEO & Co-founder - john.doe@example.com

John is a visionary leader with a passion for hospitality and a commitment to providing the best possible experience for guests at [Paradise Palms Resort].





He brings a strategic mindset to the resort, always looking for ways to innovate and improve.

- · Educational Background: John holds a Bachelor's degree in Hospitality Management from the University of Hospitality.
- Professional Background: With over 15 years of experience in the hospitality industry, John has worked in various managerial roles, gaining a deep understanding of what it takes to run a successful resort.







Jane Doe
Chief Operating Officer (COO) - jane.doe@example.com

Jane is a dynamic and results-driven operations professional, responsible for ensuring the smooth and efficient day-to-day running of [Paradise Palms Resort].

She works closely with all departments to ensure guest satisfaction is always at the forefront.

- Educational Background: Jane has a Master's degree in Business Administration from the University of Business and Management.
- Professional Background: Jane has over 10 years of experience in operations management within the hospitality sector, providing her with the skills and knowledge necessary to excel in her role.



0



Alice Brown
CMO - alice.brown@example.com

Alice is a creative and strategic marketing professional, leading the resort's sales and marketing efforts to increase brand awareness and drive revenue.

She is always looking for innovative ways to reach potential guests and keep existing guests coming back.

- Educational Background: Alice graduated with a Bachelor's degree in Marketing from the University of Marketing and Communication.
- Professional Background: With 8 years of experience in marketing, Alice has worked for various hospitality brands, developing and implementing successful marketing campaigns.







Robert Brown

Operations Manager - robert.brown@example.com

Robert is a dedicated and experienced operations manager, ensuring that all guest needs are met, and the quality of service is consistently high.

He works closely with all departments to ensure a seamless guest experience.

- Educational Background: Robert has a Bachelor's degree in Hotel Management from the University of Hotel and Resort Management.
- Professional Background: Robert has over 5 years of experience in operations management, specializing in the hospitality sector.

Organizational structure

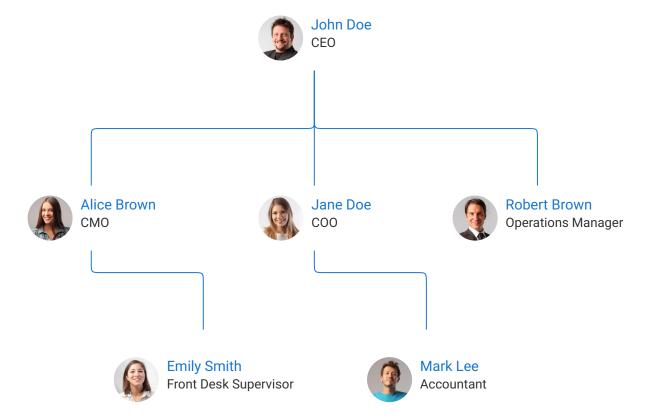


Resort Business Plan

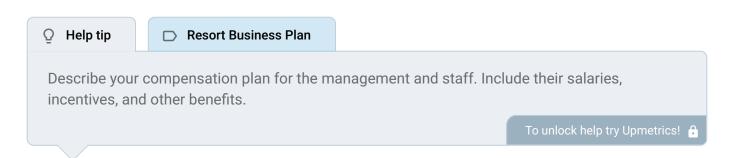
Explain the organizational structure of your management team. Include the reporting line and decision-making hierarchy.

To unlock help try Upmetrics! 🙃

Organization chart



Compensation plan



Mentioning advisors or consultants in your business plans adds credibility to your business idea.

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Advisors/Consultants



Dr. Michael Taylor Hospitality Advisor

With over [20] years of experience in the hospitality industry, Dr. Taylor provides invaluable advice and insights to ensure the resort operates at the highest standard.



Emily Johnson Financial Consultant

Emily specializes in financial planning and analysis for businesses in the hospitality sector, aiding in the strategic financial management of [Paradise Palms Resort].

Financial Plan

Profit & loss statement

Cash flow statement

Balance sheet

Break-even Analysis

Financing needs



When writing the financial plan section of a business plan, it's important to provide a comprehensive overview of your financial projections for the first few years of your business, You may provide the following:

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Resort Business Plan

To create an effective introduction for your "Financial Plan" chapter, begin by stressing the critical role of a well-structured financial plan in the success of your venture.

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Start writing here..

Resort Business Plan

Describe details such as projected revenue, operational costs, and service costs in your projected profit and loss statement. Make sure to include your business's expected net profit or loss.

To unlock help try Upmetrics!

Profit & loss statement

	2024	2025	2026
Revenue	\$1,596,724.50	\$2,688,928.78	\$4,574,389.76
Room Rentals	\$795,854	\$1,429,254	\$2,566,806

	2024	2025	2026
Unit Sales	3,979	7,146	12,834
Unit Price	\$200	\$200	\$200
Food and Beverage	\$482,528	\$687,970.28	\$980,887.76
Unit Sales	28,384	40,469	57,699
Unit Price	\$17	\$17	\$17
Spa Services	\$318,342.50	\$571,704.50	\$1,026,696
Unit Sales	6,367	11,434	20,534
Unit Price	\$50	\$50	\$50
Cost Of Sales	\$360,000	\$372,000	\$384,420
General Costs	\$360,000	\$372,000	\$384,420
Room-related Expenses	\$96,000	\$98,280	\$100,616.40
Linens & Bedding	\$60,000	\$61,200	\$62,424
Cleaning Supplies	\$36,000	\$37,080	\$38,192.40
Food and Beverage Expenses	\$264,000	\$273,720	\$283,803.60
Food Ingredients	\$180,000	\$187,200	\$194,688

	2024	2025	2026
Beverages	\$84,000	\$86,520	\$89,115.60
Revenue Specific Costs	\$0	\$0	\$0
Personnel Costs (Direct Labor)	\$0	\$0	\$0
Gross Margin	\$1,236,724.50	\$2,316,928.78	\$4,189,969.76
Gross Margin (%)	77.45%	86.17%	91.60%
Operating Expense	\$1,119,556.76	\$1,285,216.88	\$1,445,715.20
Payroll Expense (Indirect Labor)	\$765,270	\$795,903.48	\$827,810.04
Management	\$234,000	\$245,700	\$257,985.12
Finance Manager	\$104,520	\$109,746	\$115,233.36
General Manager	\$129,480	\$135,954	\$142,751.76
Operations	\$231,750	\$238,702.68	\$245,864.04
Front Desk Supervisor	\$63,000	\$64,890	\$66,836.76
Housekeeping Supervisor	\$168,750	\$173,812.68	\$179,027.28

	2024	2025	2026
Services	\$299,520	\$311,500.80	\$323,960.88
Chef	\$230,400	\$239,616	\$249,200.64
Spa Manager	\$69,120	\$71,884.80	\$74,760.24
General Expense	\$354,286.76	\$489,313.40	\$617,905.16
Utilities	\$159,123.72	\$192,029.48	\$206,016.73
Electricity	\$120,000	\$139,260	\$142,718.40
Water	\$39,123.72	\$52,769.48	\$63,298.33
Marketing and Advertising	\$95,160.25	\$141,610.81	\$189,936.01
Online Ads	\$70,960.25	\$110,973.61	\$158,538.01
Print Media	\$24,200	\$30,637.20	\$31,398
Maintenance and Repairs	\$100,002.79	\$155,673.11	\$221,952.42
Building Maintenance	\$57,144.46	\$88,956.01	\$126,829.86
Equipment Repairs	\$42,858.33	\$66,717.10	\$95,122.56
Bad Debt	\$0	\$0	\$0
Amortization of Current Assets	\$0	\$0	\$0

	2024	2025	2026
EBITDA	\$117,167.74	\$1,031,711.90	\$2,744,254.56
Additional Expense	\$167,752.38	\$163,109.75	\$158,180.76
Long Term Depreciation	\$109,800	\$109,800	\$109,800
Gain or loss from Sale of Assets	\$0	\$0	\$0
EBIT	\$7,367.74	\$921,911.90	\$2,634,454.56
Interest Expense	\$57,952.38	\$53,309.76	\$48,380.78
EBT	(\$50,584.64)	\$868,602.15	\$2,586,073.80
Income Tax Expense / Benefit	\$0	\$0	\$0
Total Expense	\$1,647,309.14	\$1,820,326.63	\$1,988,315.96
Net Income	(\$50,584.64)	\$868,602.15	\$2,586,073.80
Net Income (%)	(3.17%)	32.30%	56.53%
Retained Earning Opening	\$0	(\$150,584.64)	\$608,017.51

	2024	2025	2026
Owner's Distribution	\$100,000	\$110,000	\$0
Retained Earning Closing	(\$150,584.64)	\$608,017.51	\$3,194,091.31



Resort Business Plan

The cash flow for the first few years of your operation should be estimated and described in this section.

This may include billing invoices, payment receipts, loan payments, and any other cash flow statements.

To unlock help try Upmetrics! 🔒

Cash flow statement

2024	2025	2026
\$1,596,724.50	\$2,688,928.78	\$4,574,389.76
\$1,537,509.14	\$1,710,526.63	\$1,878,515.96
\$714,286.76	\$861,313.40	\$1,002,325.16
\$765,270	\$795,903.48	\$827,810.04
\$57,952.38	\$53,309.76	\$48,380.78
\$0	\$0	\$0
\$0	\$0	\$0
	\$1,596,724.50 \$1,537,509.14 \$714,286.76 \$765,270 \$57,952.38 \$0	\$1,596,724.50 \$2,688,928.78 \$1,537,509.14 \$1,710,526.63 \$714,286.76 \$861,313.40 \$765,270 \$795,903.48 \$57,952.38 \$53,309.76 \$0 \$0

	2024	2025	2026
Net Cash From Operations	\$59,215.36	\$978,402.15	\$2,695,873.80
Assets Sell	\$0	\$0	\$0
Assets Purchase	\$2,500,000	\$0	\$0
Net Cash From Investments	(\$2,500,000)	\$0	\$0
Amount Received	\$1,500,000	\$0	\$0
Loan Received	\$1,000,000	\$0	\$0
Common Stock	\$0	\$0	\$0
Preferred Stock	\$0	\$0	\$0
Owner's Contribution	\$500,000	\$0	\$0
Amount Paid	\$175,272.22	\$189,914.85	\$84,843.84
Loan Capital	\$75,272.22	\$79,914.84	\$84,843.82
Dividends & Distributions	\$100,000	\$110,000	\$0
Net Cash From Financing	\$1,324,727.78	(\$189,914.85)	(\$84,843.84)

	2024	2025	2026
Summary			
Starting Cash	\$0	(\$1,116,056.86)	(\$327,569.56)
Cash In	\$3,096,724.50	\$2,688,928.78	\$4,574,389.76
Cash Out	\$4,212,781.36	\$1,900,441.48	\$1,963,359.80
Change in Cash	(\$1,116,056.86)	\$788,487.30	\$2,611,029.96
Ending Cash	(\$1,116,056.86)	(\$327,569.56)	\$2,283,460.40
☐ Help tip ☐ Resort Bu	usiness Plan		
Create a projected balance sl	neet documenting your resort business's assets, li	abilities, and equity.	
			To unlock help try Upmetrics!

Balance sheet

	2024	2025	2026
Assets	\$1,274,143.14	\$1,952,830.44	\$4,454,060.40
Current Assets	(\$1,116,056.86)	(\$327,569.56)	\$2,283,460.40

	2024	2025	2026
Cash	(\$1,116,056.86)	(\$327,569.56)	\$2,283,460.40
Accounts Receivable	\$0	\$0	\$0
Inventory	\$0	\$0	\$0
Other Current Assets	\$0	\$0	\$0
Long Term Assets	\$2,390,200	\$2,280,400	\$2,170,600
Gross Long Term Assets	\$2,500,000	\$2,500,000	\$2,500,000
Accumulated Depreciation	(\$109,800)	(\$219,600)	(\$329,400)
Liabilities & Equity	\$1,274,143.14	\$1,952,830.45	\$4,454,060.43
Liabilities	\$924,727.78	\$844,812.94	\$759,969.12
Current Liabilities	\$79,914.84	\$84,843.82	\$0
Accounts Payable	\$0	\$0	\$0
Income Tax Payable	\$0	\$0	\$0
Sales Tax Payable	\$0	\$0	\$0
Short Term Debt	\$79,914.84	\$84,843.82	\$0
Long Term Liabilities	\$844,812.94	\$759,969.12	\$759,969.12
Long Term Debt	\$844,812.94	\$759,969.12	\$759,969.12

	2024	2025	2026
Equity	\$349,415.36	\$1,108,017.51	\$3,694,091.31
Paid-in Capital	\$0	\$0	\$0
Common Stock	\$0	\$0	\$0
Preferred Stock	\$0	\$0	\$0
Owner's Contribution	\$500,000	\$500,000	\$500,000
Retained Earnings	(\$150,584.64)	\$608,017.51	\$3,194,091.31
Check	\$0	\$0	\$0



□ Resort Business Plan

Determine and mention your business's break-even point—the point at which your business costs and revenue will be equal.

This exercise will help you understand how much revenue you need to generate to sustain or be profitable.

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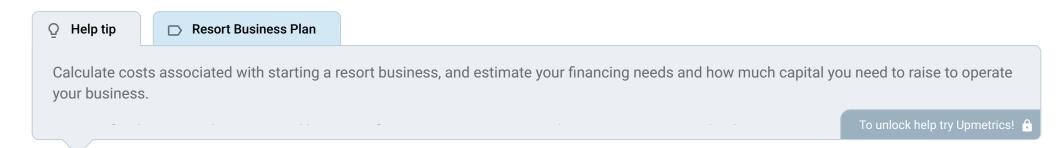
Break-even Analysis

	2024	2025	2026
Starting Revenue	\$0	\$1,596,724.50	\$4,285,653.28

	2024	2025	2026
Net Revenue	\$1,596,724.50	\$2,688,928.78	\$4,574,389.76
Closing Revenue	\$1,596,724.50	\$4,285,653.28	\$8,860,043.04
Starting Expense	\$0	\$1,647,309.14	\$3,467,635.77
Net Expense	\$1,647,309.14	\$1,820,326.63	\$1,988,315.96
Closing Expense	\$1,647,309.14	\$3,467,635.77	\$5,455,951.73
Is Break Even?	No	Yes	Yes
Break Even Month	0	Feb '25	0
Days Required	0	22 Days	0
Break Even Revenue	\$1,647,309.14	\$1,904,321.72	\$0
Room Rentals	\$0	\$954,786.13	\$0
Food and Beverage	\$0	\$567,619.02	\$0
Spa Services	\$0	\$381,916.57	\$0
Break Even Units			
Room Rentals	0	4,774	0

	2024	2025	2026
Food and Beverage	0	33,389	0
Spa Services	0	7,638	0

Financing needs



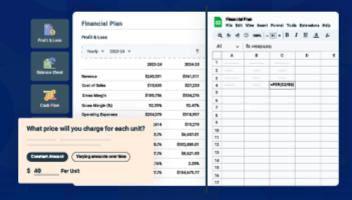
Start writing here..



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9.

Appendix



When writing the appendix section, you should include any additional information that supports the main content of your plan. This may include financial statements, market research data, legal do

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Mariia Yevlash

★ ★ ★ ★

Student, Sumy State University – Ukraine

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