

Photo Booth Business Plan

BUSINESS PLAN

Capturing Smiles, Framing Memories

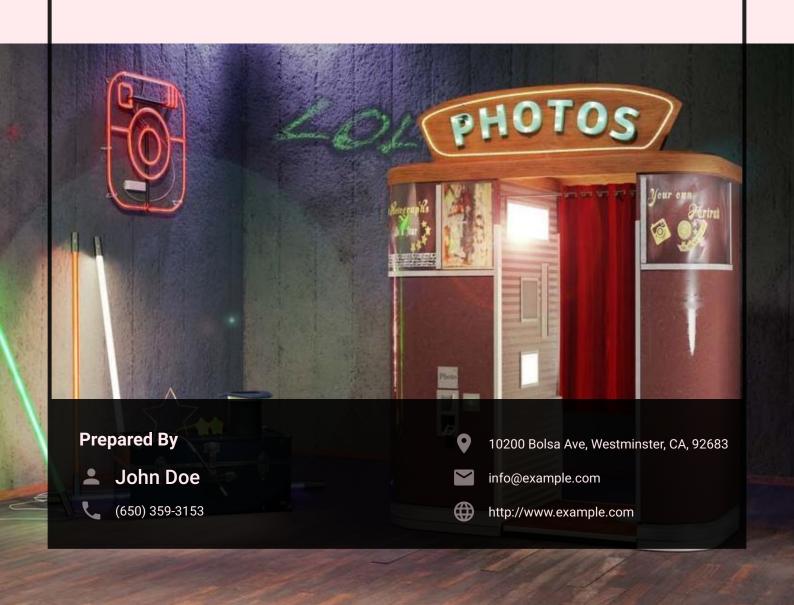


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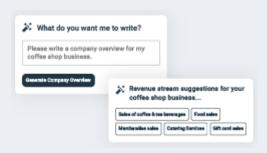
Business planning that's simpler and faster than you think

Creating a business plan using Upmetrics to start and grow a business is literally the easiest thing in the World. Simply read the instructions and fill in the blanks. It's as simple as that.



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Executive Summary



An executive summary is the first section of the business plan intended to provide an overview of the whole business plan.

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Photo Booth Business Plan

Start your executive summary by briefly introducing your business to your readers.

This section may include the name of your photo booth business, its leastion, when it was

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Market opportunity



Photo Booth Business Plan

Summarize your market research, including market size, growth potential, and marketing trends. Highlight the opportunities in the market and how your business will fit in to fill the gap.

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Services Offered

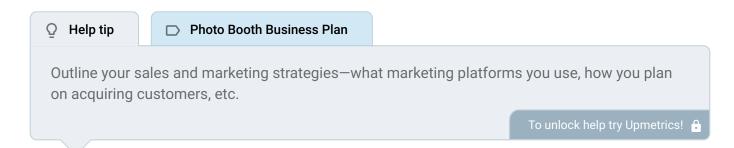


Photo Booth Business Plan

Highlight the photo booth services you offer your clients. The USPs and differentiators you offer are always a plus.

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Marketing & Sales Strategies

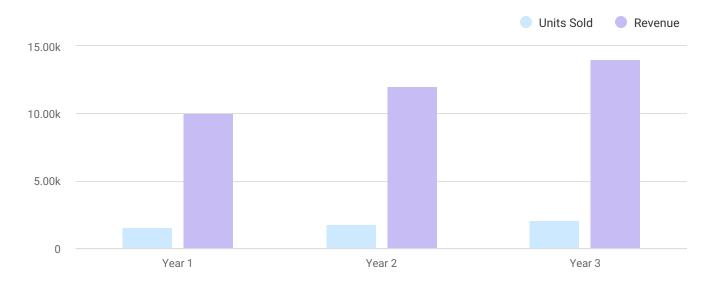


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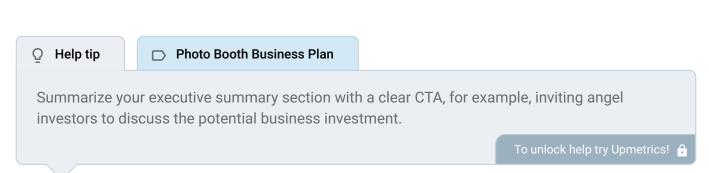
Financial Highlights



Units Sold v/s Revenue



Financial Year	Units Sold	Revenue
Year 1	1,550	\$10,000
Year 2	1,800	\$12,000
Year 3	2,050	\$14,000



Write a call to action for your business plan.

Company Overview



Depending on what details of your business are essential, you'll need different elements in your business overview.

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Photo Booth Business Plan

Describe your business in this section by providing all the basic information:

Describe what kind of photo booth business you run and the name of it Following are some of

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Ownership



Photo Booth Business Plan

List the founders or owners of your photo booth company. Describe what shares they own and their responsibilities for efficiently managing the business.

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Mission statement



Photo Booth Business Plan

Summarize your business' objective, core principles, and values in your mission statement. This statement needs to be memorable, clear, and brief.

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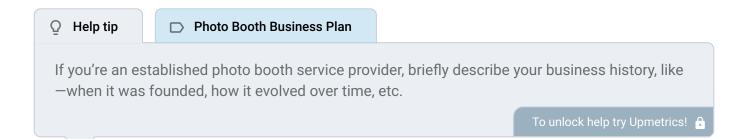




[Craft a compelling mission statement, e.g., 'To immortalize moments with innovation and passion, ensuring every event becomes a treasured memory. Our commitment lies in quality, creativity, and an unparalleled customer experience.']

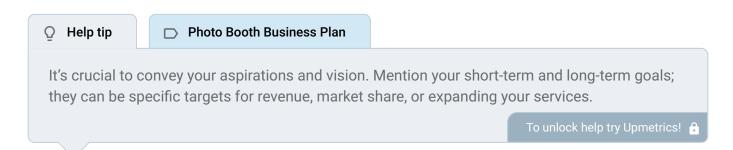


Business history



Start writing here..

Future goals



Market Analysis



Market analysis provides a clear understanding of the market in which your printing business will run along with the target market, competitors, and growth opportunities.

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Photo Booth Business Plan

To write the introduction section of your market analysis, start by clearly identifying your primary target market.

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Target Market



Photo Booth Business Plan

Start this section by describing your target market. Define your ideal customer and explain what types of services they prefer. Creating a buyer persona will help you easily define your target market to your readers. To unlock help try Upmetrics! 🔒

Start writing here..

Market size and growth potential

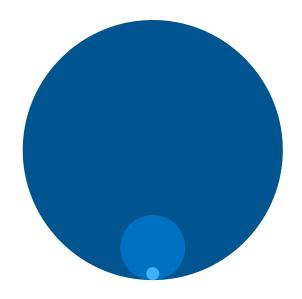


Photo Booth Business Plan

Describe your market size and growth potential and whether you will target a niche or a much broader market.

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Market Size



Available Market

Total number of events hosted annually across the country.

10M

Served Market

Events that currently employ any form of photo booth services

2M

Target Market

High-end events and weddings seeking premium photo booth experiences.

500k



Photo Booth Business Plan

Identify and analyze your direct and indirect competitors. Identify their strengths and weaknesses, and describe what differentiates your photo booth services from them.

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Competitive analysis

Snapshot Studios

Founded in [Year], Snapshot Studios quickly rose to prominence in the [Region/City/State] market. Renowned for their range of traditional photo booths, they have successfully catered to over [XXX] events in the last year alone.

Features

Traditional photo booth setups

Instant photo printing with customizable templates

Digital photo downloads with cloud storage

Prop kits and backdrop selections

Strengths

Established market presence with a wide customer base

Speedy photo printing technology ensuring quick service

Robust online platform for post-event photo downloads

Weaknesses

Limited innovation; primarily focused on traditional booths

Customer complaints regarding their mobile app's usability

No solutions harnessing newer technologies like AR or VR

Moments Matter

Established in [Year], Moments Matter introduced the [Region/City/State] audience to open-air photo booths. Their strong alignment with tech trends has made them a favorite at corporate events and modern weddings.

Features

Open-air photo booths with customizable skins

Interactive touch screen interfaces

Social media integration for instant sharing

AR-based filters and animations

Strengths

Forward-thinking with tech integrations in their booths

Strong partnerships with corporate clients

Seamless social media sharing capabilities

Weaknesses

Premium pricing, making them less accessible for smaller events

Occasional tech glitches reported during events

Limited traditional photo booth options

Picture Perfect

Picture Perfect, in business since [Year], stands out for its mobile photo booth vans. Their mobility allows them to cater to multiple events in a day, especially popular in fairs and public events.

Features

Mobile photo booth vans with interiors set up for instant shoots

On-the-spot photo merchandise like magnets and keychains

Photo booth rentals for extended events like carnivals

Strengths

Unique mobile solution allowing versatility and multiple bookings

Offers tangible photo merchandise which is a hit among younger audiences

Quick setup with no need for event space accommodations

Weaknesses

Dependent on vehicle maintenance, leading to occasional downtimes

Not ideal for formal events due to the casual setting

Limited to regions with favorable weather conditions

Market trends



Help tip

Photo Booth Business Plan

Analyze emerging trends in the industry, such as technology disruptions, changes in customer behavior or preferences, etc. Explain how your business will cope with all the trends.

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Regulatory environment





Products and Services



The product and services section of a photo booth business plan should describe the specific services and products that will be offered to customers. To write this section should include the following:

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Photo Booth Business Plan

To craft the introduction for your "Products and Services" chapter, begin by positioning your business within its industry, emphasizing its unique strengths or value proposition.

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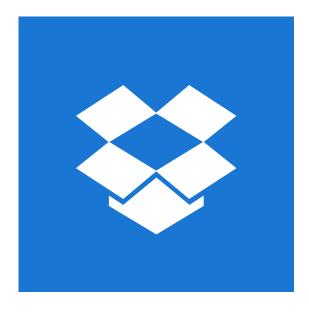


Mention the photo booth services your business will offer. This list may include services like,

· Photo booth rental

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Photo booth services



Classic Photo Booth Rental

Price: \$[XXX] per hour (Minimum 2 hours)

A traditional photo booth setup perfect for any event, providing guests with instant photo memories.

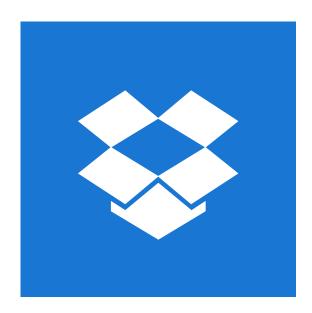
Specifications

Type: Enclosed booth

· Camera: DSLR with HD resolution

Print: Instant 4x6 prints

• Features: Touchscreen navigation, customizable backdrops, integrated social media sharing



Glambooth Experience

Price: **\$[YYY] per hour**

An upscale photo booth experience with enhanced lighting, perfect for premium events and gatherings.

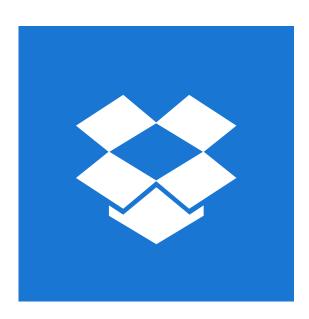
Specifications

Type: Open-air booth

· Camera: Professional DSLR with studio lighting

Print: Premium quality instant prints with a glossy finish

Features: Premium backdrops, red carpet setup, VIP props



Animated GIF Booth

Price: \$[ZZZ] per event

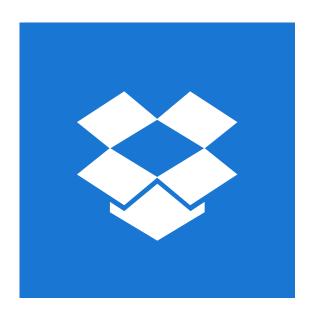
Bring photos to life with quirky animations, perfect for sharing on digital platforms.

Specifications

Type: Open-air or enclosed booth (based on preference)

· Camera: DSLR with HD resolution

 Features: Touchscreen navigation, customizable animations, integrated social media sharing, digital delivery



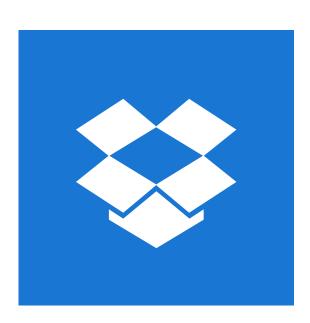
Digital Sharing Kiosk

Price: \$[AAA] for the entire event

A dedicated kiosk where guests can instantly share their photos to their email or social media platforms.

Specifications

- Type: Standalone digital kiosk
- Interface: User-friendly touchscreen
- Features: Instant sharing to email, Facebook, Instagram, and Twitter



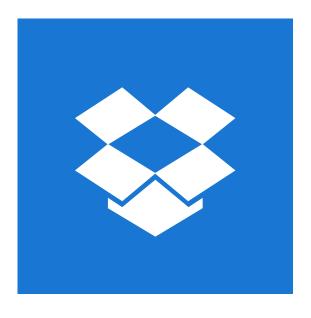
Party Props Package

Price: \$[BBB] (Add-on package)

Elevate the fun with a diverse range of props suitable for every occasion.

Specifications

- Items: Hats, glasses, masks, signs, and more
- · Hygiene: Sanitized after every event
- Customization: Theme-specific props available upon request



AR and VR Photo Experience

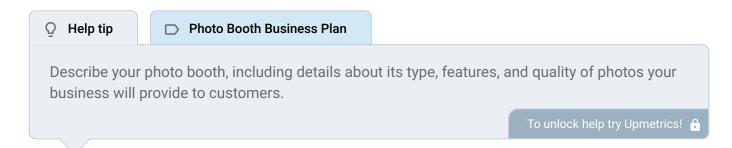
Price: \$[CCC] per hour

Dive into augmented and virtual reality experiences, adding an innovative touch to your event.

Specifications

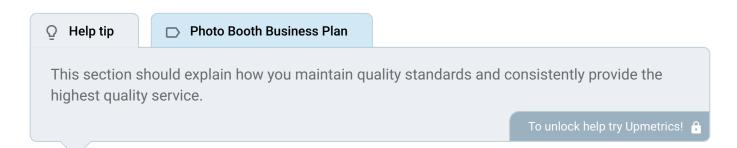
- · Type: Open-air booth
- Features: AR overlays on photos, VR headset experiences, digital delivery for VR experiences

Photo Booth Description



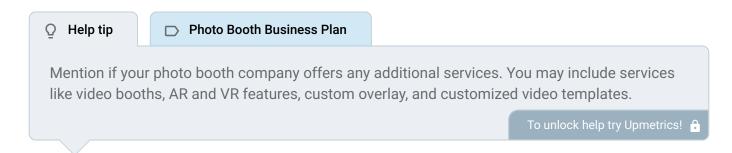
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Quality Measures



Start writing here..

Additional Services



Sales And Marketing Strategies



Writing the sales and marketing strategies section means a list of strategies you will use to attract and retain your clients.

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Photo Booth Business Plan

To create an effective introduction for your "Sales and Marketing Strategies" chapter, start by setting the stage within your specific industry or market.

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Unique Selling Proposition (USP)



Photo Booth Business Plan

Define your business's USPs depending on the market you serve, the equipment you use, and the unique services you provide. Identifying USPs will help you plan your marketing strategies.

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Start writing here..

Pricing Strategy



Photo Booth Business Plan

Describe your pricing strategy—how you plan to price your photo booth services and stay competitive in the local market. You can mention any discounts you plan on offering to attract new customers.

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□ Photo Booth Business Plan

Discuss your marketing strategies to market your services. You may include some of these marketing strategies in your business plan-social media marketing, online advertising, brochures, email marketing, content marketing, and print marketing.

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Marketing strategies

Online



Social Media

Regular updates on platforms like Instagram and Facebook showcasing our recent events and testimonials.



Email Marketing

Periodic newsletters and promotional offers to our database of past and potential clients.



Content Marketing

Blog posts on our website discussing the latest trends in photo booths and event photography.



Online Advertising

Utilizing Google AdWords and targeted Facebook ads to reach potential clients actively searching for photo booth services

Offline



Brochures

High-quality printed materials distributed at strategic locations, such as event planning agencies and venues.



Print Marketing

Collaborative ads in local magazines, especially those catering to event planning and lifestyle segments.

Photo Booth Business Plan

Outline the strategies you'll implement to maximize your sales. Your sales strategies may include partnering with other businesses and event planners, attending trade shows and local events, and providing excellent customer service.

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Sales strategies



Partner with Businesses

Establishing affiliations with local event planners, venues, and catering businesses for mutual referrals.



Trade Shows & Local Events

Participating actively to showcase our offerings and network with industry stakeholders.



Stellar Customer Service

Our dedicated team ensures every client inquiry and concern is addressed promptly and efficiently.



Describe your customer retention strategies and how you plan to execute them. For instance, introducing loyalty programs, providing personalized service, etc.

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Customer retention



Loyalty Programs

Rewarding frequent clients with special discounts or complimentary services.



Feedback Mechanism

Regularly seeking feedback and acting on it, ensuring continuous improvement in our offerings.



Personalized Service

Understanding and catering to individual client preferences, ensuring a tailored photo booth experience every time.

Operations Plan



When writing the operations plan section, it's important to consider the various aspects of your business operations.

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Photo Booth Business Plan

To create an effective introduction for your "Operational Plan" chapter, start by emphasizing the pivotal role of efficient operations in the success of your business, underscoring how they directly impact the quality of services delivered.

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Start writing here..

Staffing & Training



Photo Booth Business Plan

Mention your cleaning business's staffing requirements, including the number of employees needed. Include their qualifications, the training required, and the duties they will perform.

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Start writing here..

Operational Process



Photo Booth Business Plan

Outline the processes and procedures you will use to run your photo booth business. Your operational processes may include booking events, setting up and breaking down booths, operating booths, and maintaining equipment.

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Equipment & Machinery



□ Help tip

□ Photo Booth Business Plan

Include the list of equipment and machinery required for the photo booth, such as camera, printer, backdrop, lighting, editing software, and sound system.

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Management Team



The management team section provides an overview of the individuals responsible for running your business plan.

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Photo Booth Business Plan

To craft an introduction for your "Management Team" chapter, begin by emphasizing the crucial role of leadership in the success of any business.

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Start writing here..

Key managers



Photo Booth Business Plan

Introduce your management and key members of your team, and explain their roles and responsibilities.

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Start writing here..



JOHN DOE

CEO - john.doe@example.com

John, as the CEO and visionary of [FlashyFrames Photo Booths], is the embodiment of leadership and innovation.





Holding a Masters in Business Administration from [University Name] and possessing over a decade of experience in the photo booth industry, John's insights and strategic acumen have been pivotal to our brand's success.







Jane oversees our business operations, ensuring seamless event executions and the utmost client satisfaction.

With a degree in Event Management from [University Name] and a rich professional background spanning 8 years in event logistics and planning, she plays a crucial role in elevating our operational standards.



ALICE BROWN CMO - alice.brown@example.com

Alice leads our marketing endeavours, crafting strategies that bolster our brand's presence in a competitive market.



Graduating with honours in Marketing from [University Name] and having worked for leading brands over the past 7 years, Alice brings a blend of creativity and strategic thinking to the table.



ROBERT BROWN Technical Head - robert.brown@example.com

Entrusted with ensuring the cutting-edge quality of our equipment and technological processes, Robert is the linchpin of our technical operations.



He holds a degree in Electronics and Communication from [University Name]. With his expertise from 6 years in the tech domain of the photo booth industry, Robert ensures that our services are always a step ahead.

Organizational structure



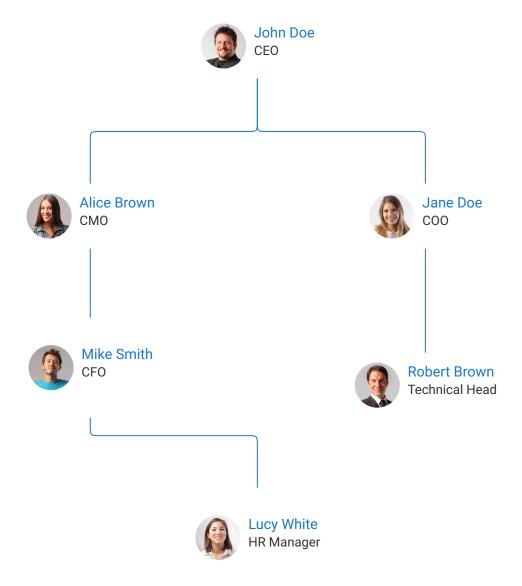
Help tip

Photo Booth Business Plan

Explain the organizational structure of your management team. Include the reporting line and decision-making hierarchy.

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Organization chart



Compensation plan

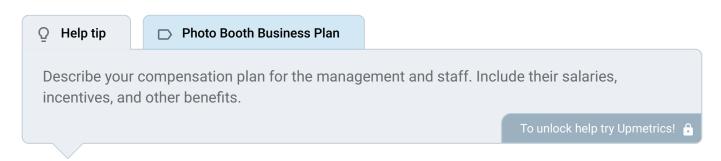


Photo Booth Business Plan

Mentioning advisors or consultants in your business plans adds credibility to your business idea.

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Advisors/Consultants



[ADVISOR NAME] Advisor

A stalwart in the [Specific Industry Aspect], [Name]'s insights have been invaluable in [specific contribution or area of advice].

Financial Plan



When writing the financial plan section of a business plan, it's important to provide a comprehensive overview of your financial projections for the first few years of your business, You may provide the following:

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Photo Booth Business Plan

To create an effective introduction for your "Financial Plan" chapter, begin by stressing the critical role of a well-structured financial plan in the success of your venture.

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Start writing here..



Photo Booth Business Plan

Describe details such as projected revenue, operational costs, and service costs in your projected profit and loss statement. Make sure to include your business's expected net profit or loss.

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Profit & loss statement

	2023-24	2024-25	2025-26	2026-27	2027-28
Revenue	\$0	\$0	\$0	\$0	\$0

	2023-24	2024-25	2025-26	2026-27	2027-28
Cost Of Sales	\$0	\$0	\$0	\$0	\$0
General Costs	\$0	\$0	\$0	\$0	\$0
Revenue Specific Costs	\$0	\$0	\$0	\$0	\$0
Personnel Costs (Direct Labor)	\$0	\$0	\$0	\$0	\$0
Gross Margin	\$0	\$0	\$0	\$0	\$0
Gross Margin (%)	0%	0%	0%	0%	0%
Operating Expense	\$0	\$0	\$0	\$0	\$0
Payroll Expense (Indirect Labor)	\$0	\$0	\$0	\$0	\$0
General Expense	\$0	\$0	\$0	\$0	\$0
Bad Debt	\$0	\$0	\$0	\$0	\$0
Amortization of Current Assets	\$0	\$0	\$0	\$0	\$0
EBITDA	\$0	\$0	\$0	\$0	\$0

2023-24	2024-25	2025-26	2026-27	2027-28
\$0	\$0	\$0	\$0	\$0
\$0	\$0	\$0	\$0	\$0
\$0	\$0	\$0	\$0	\$0
\$0	\$0	\$0	\$0	\$0
\$0	\$0	\$0	\$0	\$0
\$0	\$0	\$0	\$0	\$0
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	2023-24	2024-25	2025-26	2026-27	2027-28
Retained Earning Closing	\$0	\$0	\$0	\$0	\$0

○ Help tip

The cash flow for the first few years of your operation should be estimated and described in this section. This may include billing invoices, payment receipts, loan payments, and any other cash flow statements.

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Cash flow statement

	2023-24	2024-25	2025-26	2026-27	2027-28
Cash Received	\$0	\$0	\$0	\$0	\$0
Cash Paid	\$0	\$0	\$0	\$0	\$0
COS & General Expenses	\$0	\$0	\$0	\$0	\$0
Salary & Wages	\$0	\$0	\$0	\$0	\$0
Interest	\$0	\$0	\$0	\$0	\$0
Sales Tax	\$0	\$0	\$0	\$0	\$0
Income Tax	\$0	\$0	\$0	\$0	\$0

	2023-24	2024-25	2025-26	2026-27	2027-28
Net Cash From Operations	\$0	\$0	\$0	\$0	\$0
Assets Sell	\$0	\$0	\$0	\$0	\$0
Assets Purchase	\$0	\$0	\$0	\$0	\$0
Net Cash From Investments	\$0	\$0	\$0	\$0	\$0
Amount Received	\$0	\$0	\$0	\$0	\$0
Loan Received	\$0	\$0	\$0	\$0	\$0
Common Stock					
Preferred Stock	\$0	\$0	\$0	\$0	\$0
Owner's Contribution	\$0	\$0	\$0	\$0	\$0
Amount Paid	\$0	\$0	\$0	\$0	\$0
Loan Capital	\$0	\$0	\$0	\$0	\$0
Dividends & Distributions	\$0	\$0	\$0	\$0	\$0
Net Cash From Financing	\$0	\$0	\$0	\$0	\$0

	2023-24	2024-25	2025-26	2026-27	2027-28
Summary					
Starting Cash	\$0	\$0	\$0	\$0	\$0
Cash In	\$0	\$0	\$0	\$0	\$0
Cash Out	\$0	\$0	\$0	\$0	\$0
Change in Cash	\$0	\$0	\$0	\$0	\$0
Ending Cash	\$0	\$0	\$0	\$0	\$0



Photo Booth Business Plan

Create a projected balance sheet documenting your photo booth business's assets, liabilities, and equity.

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Balance sheet

	2023-24	2024-25	2025-26	2026-27	2027-28
Assets	\$0	\$0	\$0	\$0	\$0
Current Assets	\$0	\$0	\$0	\$0	\$0

	2023-24	2024-25	2025-26	2026-27	2027-28
Cash	\$0	\$0	\$0	\$0	\$0
Accounts Receivable	\$0	\$0	\$0	\$0	\$0
Inventory	\$0	\$0	\$0	\$0	\$0
Other Current Assets	\$0	\$0	\$0	\$0	\$0
Long Term Assets	\$0	\$0	\$0	\$0	\$0
Gross Long Term Assets	\$0	\$0	\$0	\$0	\$0
Accumulated Depreciation	\$0	\$0	\$0	\$0	\$0
Liabilities & Equity	\$0	\$0	\$0	\$0	\$0
Liabilities	\$0	\$0	\$0	\$0	\$0
Current Liabilities	\$0	\$0	\$0	\$0	\$0
Accounts Payable	\$0	\$0	\$0	\$0	\$0
Income Tax Payable	\$0	\$0	\$0	\$0	\$0
Sales Tax Payable	\$0	\$0	\$0	\$0	\$0
Short Term Debt	\$0	\$0	\$0	\$0	\$0
Long Term Liabilities	\$0	\$0	\$0	\$0	\$0
Long Term Debt	\$0	\$0	\$0	\$0	\$0

	2023-24	2024-25	2025-26	2026-27	2027-28
Equity	\$0	\$0	\$0	\$0	\$0
Paid-in Capital	\$0	\$0	\$0	\$0	\$0
Common Stock	\$0	\$0	\$0	\$0	\$0
Preferred Stock	\$0	\$0	\$0	\$0	\$0
Owner's Contribution	\$0	\$0	\$0	\$0	\$0
Retained Earnings	\$0	\$0	\$0	\$0	\$0
Check	\$0	\$0	\$0	\$0	\$0

○ Help tip

Determine and mention your business's break-even point—the point at which your business costs and revenue will be equal.

This exercise will help you understand how much revenue you need to generate to sustain or be profitable.

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Break-even Analysis

	2023-24	2024-25	2025-26	2026-27	2027-28
Starting Revenue	\$0	\$0	\$0	\$0	\$0

	2023-24	2024-25	2025-26	2026-27	2027-28
Net Revenue	\$0	\$0	\$0	\$0	\$0
Closing Revenue	\$0	\$0	\$0	\$0	\$0
Starting Expense	\$0	\$0	\$0	\$0	\$0
Net Expense	\$0	\$0	\$0	\$0	\$0
Closing Expense	\$0	\$0	\$0	\$0	\$0
Is Break Even?	0	0	0	0	0
Break Even Month	0	0	0	0	0
Days Required	0	0	0	0	0
Break Even Revenue	\$0	\$0	\$0	\$0	\$0

Break Even Units

Financing needs



Photo Booth Business Plan

Calculate costs associated with starting a photo booth business, and estimate your financing needs and how much capital you need to raise to operate your business.

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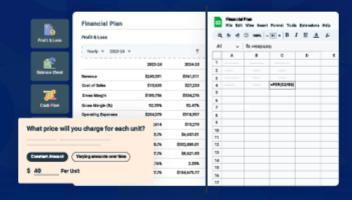
Start writing here..



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9.

Appendix



When writing the appendix section, you should include any additional information that supports the main content of your plan. This may include financial statements, market research data, legal do

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Mariia Yevlash

★ ★ ★ ★

Student, Sumy State University – Ukraine

The most helpful feature was to make a business plan out of a simple idea. Thankful for all the tools provided, **especially AI which did a great impact on my work**.

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