



Facility Management Business Plan


Business Plan


[YEAR]


Efficiency, Comfort, Management


Information provided in this business plan is unique to this business and confidential; therefore, anyone reading this plan agrees not to disclose any of the information in this business plan without prior written permission of the company.

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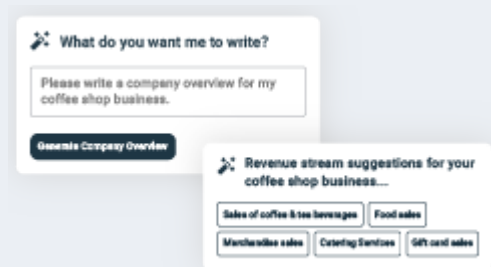
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51

Business planning that's simpler and faster than you think

Creating a business plan using Upmetrics to start and grow a business is literally the easiest thing in the World. Simply read the instructions and fill in the blanks. It's as simple as that.

Upmetrics has everything you need to create a comprehensive business plan.



AI-powered Upmetrics Assistant

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1.

Executive Summary

Market opportunity

Services Offered

Marketing & Sales Strategies

Financial Highlights



REMEMBER

An executive summary is the first section of the business plan intended to provide an overview of the whole business plan.

To unlock help try Upmetrics!

Help tip

Facility Management Business Plan

Start your executive summary by briefly introducing your business to your readers.

This section may include the name of your facility management business, its location, when it

To unlock help try Upmetrics!

Start writing here..

Market opportunity

Help tip

Facility Management Business Plan

Summarize your market research, including market size, growth potential, and marketing trends. Highlight the opportunities in the market and how your business will fit in to fill the gap.

To unlock help try Upmetrics!

Start writing here..

Services Offered

Help tip


Facility Management Business Plan


Highlight the facility management services you offer your clients. The USPs and differentiators you offer are always a plus.

To unlock help try Upmetrics!


Start writing here..

Marketing & Sales Strategies

 **Help tip**


 **Facility Management Business Plan**


Outline your sales and marketing strategies—what marketing platforms you use, how you plan on acquiring customers, etc.

To unlock help try Upmetrics! 


Start writing here..

Financial Highlights

 **Help tip**

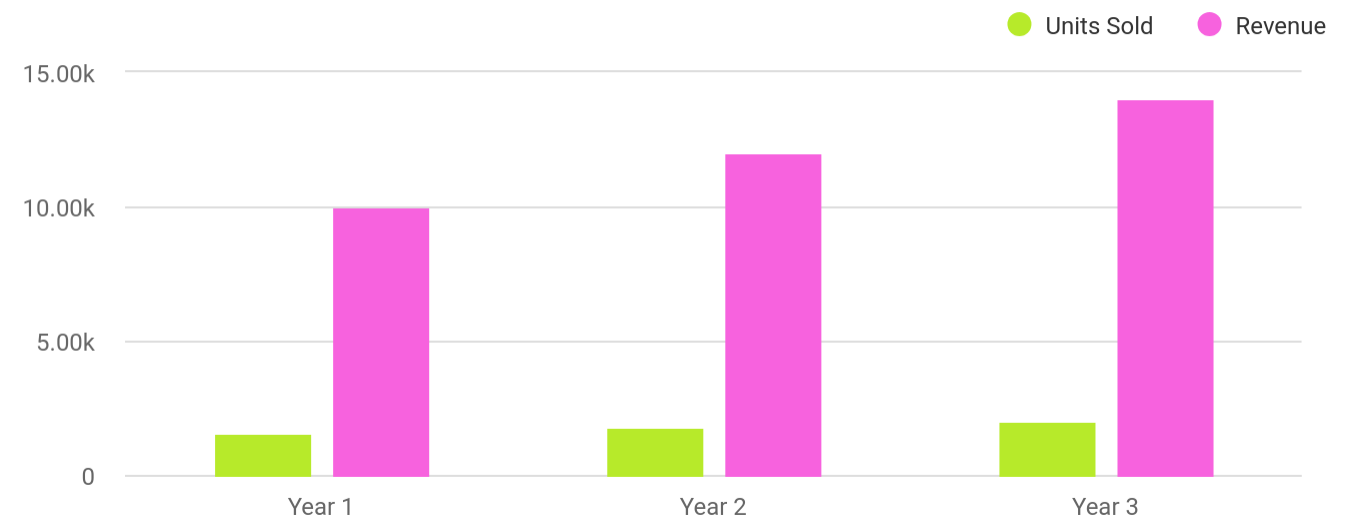
 **Facility Management Business Plan**

Briefly summarize your financial projections for the initial years of business operations. Include any capital or investment requirements, associated startup costs, projected revenues, and profit forecasts.

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Start writing here..

Units Sold v/s Revenue



Financial Year	Units Sold	Revenue
Year 1	1,550	\$10,000
Year 2	1,800	\$12,000
Year 3	2,050	\$14,000

Help tip

Facility Management Business Plan

Summarize your executive summary section with a clear CTA, for example, inviting angel investors to discuss the potential business investment.

To unlock help try Upmetrics!

Write a call to action for your business plan.

2.

Company Overview

Ownership

Mission statement

Business history

Future goals



REMEMBER

Depending on what details of your business are essential, you'll need different elements in your business overview.

To unlock help try Upmetrics!

Help tip

Facility Management Business Plan

Describe your business in this section by providing all the basic information:

Describe what kind of facility management company you run and the name of it. You may

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Start writing here..

Ownership

Help tip

Facility Management Business Plan

List the names of your facility management company's founders or owners. Describe what shares they own and their responsibilities for efficiently managing the business.

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Start writing here..

Mission statement

Help tip

Facility Management Business Plan

Summarize your business' objective, core principles, and values in your mission statement. This statement needs to be memorable, clear, and brief.

To unlock help try Upmetrics!




At [FacilityFlare Management], we are committed to excellence, integrity, and innovation in facility management. Our mission is to enhance property value, ensuring a safe, efficient, and comfortable environment for our clients and their occupants.



Business history

 **Help tip**

 **Facility Management Business Plan**


If you're an established facility management service provider, briefly describe your business history, like—when it was founded, how it evolved over time, etc.

To unlock help try Upmetrics! 

Start writing here..

Future goals

 **Help tip**

 **Facility Management Business Plan**

It's crucial to convey your aspirations and vision. Mention your short-term and long-term goals; they can be specific targets for revenue, market share, or expanding your services.

To unlock help try Upmetrics! 

Start writing here..

3.

Market Analysis

Target Market

Market size and growth potential

Competitive analysis

Market trends

Regulatory environment



REMEMBER

Market analysis provides a clear understanding of the market in which your printing business will run along with the target market, competitors, and growth opportunities.

To unlock help try Upmetrics!

Help tip

Facility Management Business Plan

To write the introduction section of your market analysis, start by clearly identifying your primary target market.

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Start writing here..

Target Market

Help tip

Facility Management Business Plan

Start this section by describing your target market. Define your ideal customer and explain what types of services they prefer. Creating a buyer persona will help you easily define your target market to your readers.

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Start writing here..

Market size and growth potential

Help tip

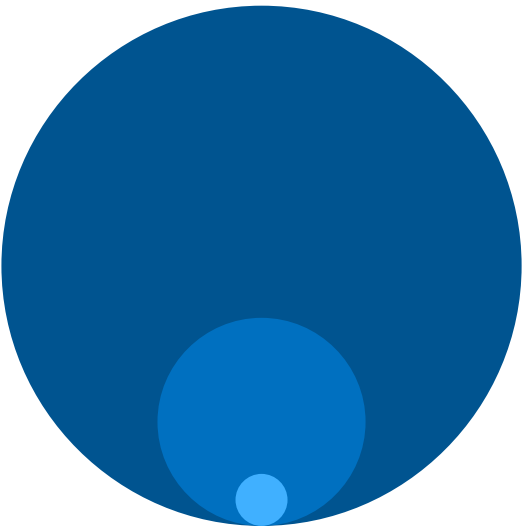
Facility Management Business Plan

Describe your market size and growth potential and whether you will target a niche or a much broader market.

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Start writing here..

Market Size



Available Market
All potential facility management contracts across various sectors in the region.

5M

Served Market
Contracts within the commercial and industrial sectors that [FacilityFlare Management] can serve.

2M

Target Market
Commercial office spaces and industrial facilities requiring sustainable facility management solutions

500k

Help tip

Facility Management Business Plan

Identify and analyze your direct and indirect competitors. Identify their strengths and weaknesses, and describe what differentiates your facility management services from them.

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Competitive analysis

Competitor A

Competitor A is a well-established player in the facility management industry, offering a wide range of services to commercial and industrial clients. They have a strong market presence in the [Region] region and have been operating for over [Number] years.

Features	Strengths	Weaknesses
<div>Comprehensive maintenance and repair services</div> <div>Safety and security management</div> <div>Energy management and sustainability solutions</div> <div>Space planning and allocation</div>	<div>Extensive industry experience</div> <div>Strong brand recognition in the market</div> <div>Wide service coverage and large client base</div>	<div>Services can be generic and not tailored to specific client needs</div> <div>Limited focus on sustainable practices and innovations</div> <div>Customer service challenges due to large client base</div>

Competitor B

Competitor B specializes in residential and healthcare facility management, providing targeted solutions for these sectors. They have established a reputation for quality and reliability, operating for [Number] years in the [Region] region.


Features	Strengths	Weaknesses
Customized facility management for residential complexes	Niche focus, resulting in specialized expertise	Limited service offerings outside of residential and healthcare sectors
Specialized services for healthcare facilities	High customer satisfaction due to tailored services	Smaller market presence compared to larger competitors
Emergency response and risk management	Strong operational efficiency in targeted sectors	Potential scalability challenges due to niche focus


Competitor C

Competitor C is a newer entrant in the market, focusing on integrating technology and innovation into facility management. They serve a broad spectrum of clients, with a particular emphasis on tech-savvy solutions.


Features	Strengths	Weaknesses
IoT-based facility management solutions	Strong emphasis on technology and innovation	Limited market experience and brand recognition
Real-time monitoring and reporting	Modern and sustainable service offerings	Potential reliability issues with new tech-based solutions
Energy-efficient and sustainable practices	Agile and adaptive to market changes	Smaller client base compared to established competitors
Innovative space optimization solutions		

Market trends

 **Help tip**


 **Facility Management Business Plan**


Analyze emerging trends in the industry, such as technology disruptions, changes in customer behavior or preferences, etc. Explain how your business will cope with all the trends.

To unlock help try Upmetrics! 


Start writing here..

Regulatory environment

 **Help tip**

 **Facility Management Business Plan**

List regulations and licensing requirements that may affect your facility management company, such as business registration, contracting and subcontracting compliances, occupational health and safety protocols, insurance, environmental regulations, staff safety, etc.

To unlock help try Upmetrics! 

Start writing here..



Upmetrics vs Business Plan Templates

You have a unique business with a distinct vision, and your business plan must reflect that. Although it won't be possible with generic templates.

SWOT Analysis

Market Size

Customer Profiles

 **Help tip**

 John & Sons

Depending on what details of your business you need different elements in your business plan. Here are some foundational elements...

Company Overview

 What do you want me to write?

Please write a company overview for my coffee shop business.

Create Company Overview

Coffee Shop Business Plan

File Edit View Insert Format Tools Extensions Help

Summary +

Outline



Upmetrics guided builder prompts you with tailored questions and helps answer them to create your business plan. You also have access to AI Assistant and other resources to seek guidance and ensure you're on the right track.

Start your planning today

4.

Products and Services

Services

Cleaning and Janitorial Services

Security Services

Quality Measures

Additional Services



REMEMBER

The product and services section of a facility management business plan should describe the specific services and products that will be offered to customers. To write this section should include the

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Help tip

Facility Management Business Plan

To craft the introduction for your "Products and Services" chapter, begin by positioning your business within its industry, emphasizing its unique strengths or value proposition.

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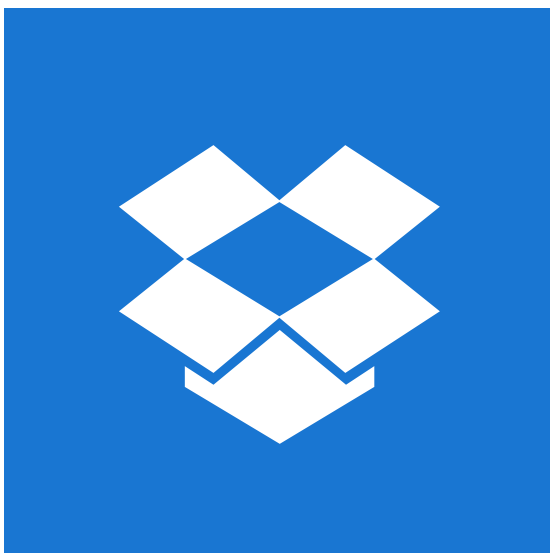
Start writing here..

Help tip

Outline the facility maintenance services your business will offer. This would include maintenance services such as,

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Services



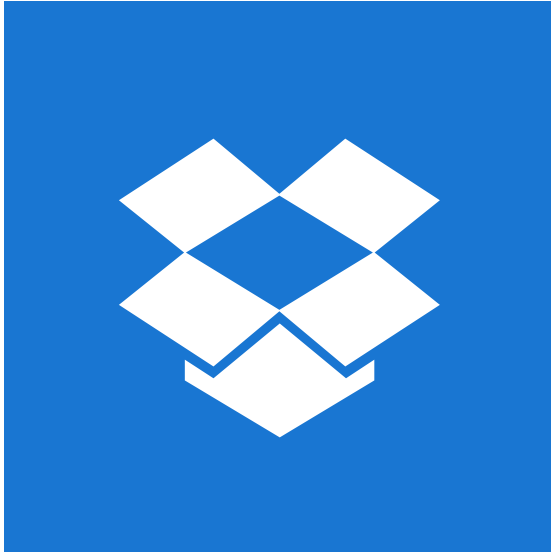
HVAC Maintenance Service

Price: **[\$200 - \$500] per service (depending on the complexity and size of the system)**

Comprehensive maintenance of heating, ventilation, and air conditioning systems to ensure they are running efficiently and reliably.

Specifications

- Includes inspection, cleaning, and repair of all HVAC components.
- Service duration: 2-4 hours
- Availability: On-call and scheduled maintenance



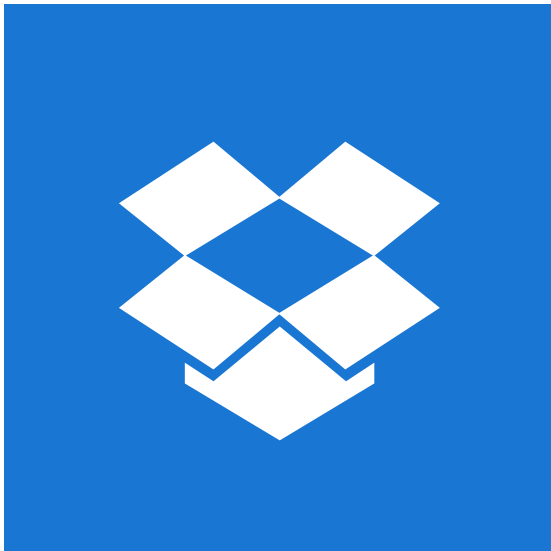
Plumbing Repair Service

Price: **[\$100 - \$300] per service (varying by the nature and extent of the repair)**

Timely and effective repair services for all plumbing issues, ensuring smooth and leak-free operations.

Specifications

- Services include fixing leaks, unclogging drains, and repairing or replacing damaged pipes.
- Response time: Within 24 hours
- Emergency services available at an additional cost



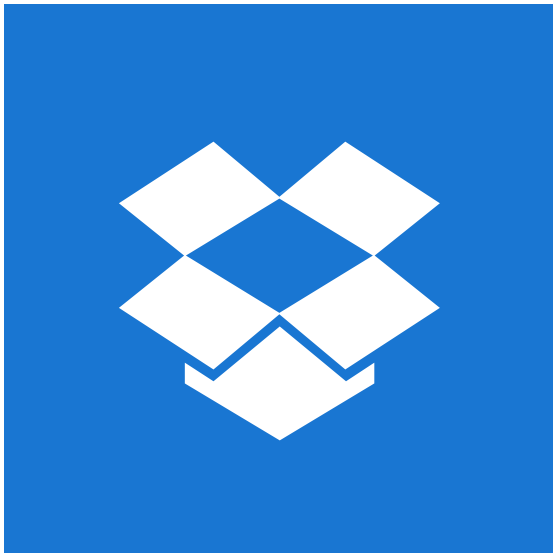
Electrical Maintenance Service

Price: **[\$150 - \$400] per service (depending on the complexity of the job)**

Comprehensive electrical maintenance to ensure all wiring, outlets, and fixtures are in excellent condition.

Specifications

- Includes inspection, repair, and replacement of faulty electrical components.
- Service duration: 2-3 hours
- Certified electricians on staff



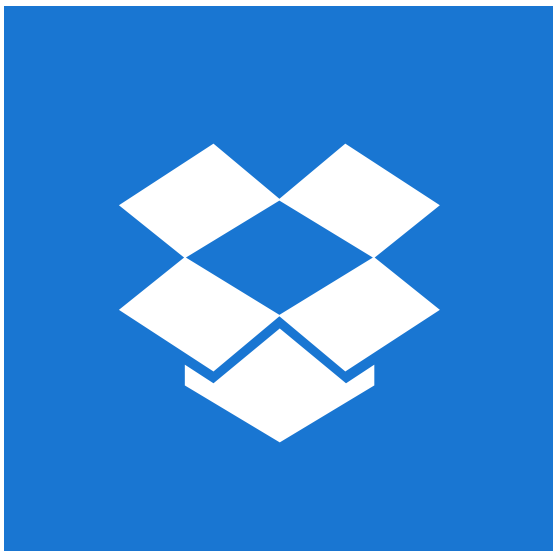
General Cleaning Service

Price: **[\$0.10 - \$0.20] per square foot (based on the type of cleaning required)**

Regular cleaning services to maintain a clean and hygienic environment in your facility.

Specifications

- Includes dusting, vacuuming, trash removal, and bathroom cleaning.
- Service duration: Based on facility size
- Green cleaning options available



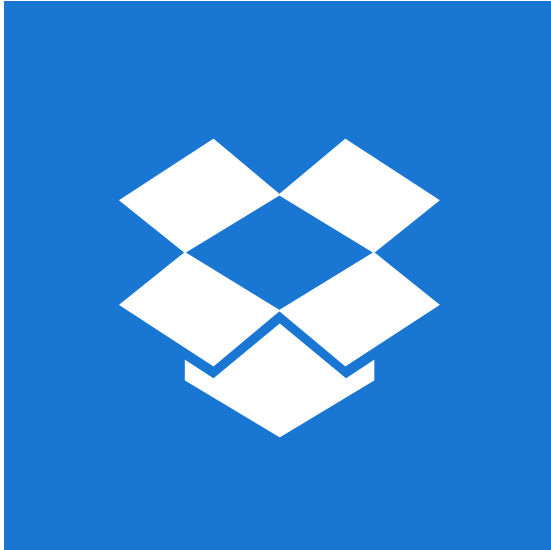
Security Surveillance Installation

Price: **Starting at [\$1,000] (varies based on system complexity and facility size)**

Installation of state-of-the-art security surveillance systems to monitor and protect your property.

Specifications

- Includes cameras, motion sensors, and recording equipment.
- Customizable based on client needs
- 24/7 monitoring options available



Energy Management Consultation

Price: **[\$500 - \$1,500] per consultation (dependent on facility size and complexity)**


Expert consultancy services to help optimize energy consumption and reduce operational costs.

Specifications

- Includes energy audit, report, and tailored recommendations.
- Duration: 1-3 days
- Follow-up support available

Cleaning and Janitorial Services

 **Help tip**

 **Facility Management Business Plan**

Outline the cleaning services you offer to maintain cleanliness in clients' facilities. Mention specialized cleaning services like carpet cleaning, window cleaning, etc.

To unlock help try Upmetrics! 


Start writing here..

Security Services

 **Help tip**


 **Facility Management Business Plan**


Describe the measures you will take to offer security services at clients' facilities. This will include managing security personnel, installing security systems, i.e. surveillance camera and alarm systems, etc.

To unlock help try Upmetrics! 


Start writing here..

Quality Measures

 **Help tip**


 **Facility Management Business Plan**


This section should explain how you maintain quality standards and consistently provide the highest quality service.

To unlock help try Upmetrics! 


Start writing here..

Additional Services

 **Help tip**

 **Facility Management Business Plan**

Mention if your facility management company offers any additional services. You may include services like energy management, space and design planning, asset management, consulting and advisory, etc.

To unlock help try Upmetrics! 

Start writing here..

5.

Sales And Marketing Strategies

Unique Selling Proposition (USP)

Pricing Strategy

Marketing strategies

Sales strategies

Customer retention



REMEMBER

Writing the sales and marketing strategies section means a list of strategies you will use to attract and retain your clients.

To unlock help try Upmetrics!

Help Tip

Facility Management Business Plan

To create an effective introduction for your "Sales and Marketing Strategies" chapter, start by setting the stage within your specific industry or market.

To unlock help try Upmetrics!

Start writing here..

Unique Selling Proposition (USP)

Help tip

Facility Management Business Plan

Define your business's USPs depending on the market you serve, the equipment you use, and the unique services you provide. Identifying USPs will help you plan your marketing strategies.

To unlock help try Upmetrics!

Start writing here..

Pricing Strategy

Help tip

Facility Management Business Plan

Describe your pricing strategy—how you plan to price your maintenance services and stay competitive in the local market. You can mention any discounts you plan on offering to attract new customers to your maintenance service.

To unlock help try Upmetrics!

Start writing here..

Discuss your marketing strategies to market your services. You may include some of these marketing strategies in your business plan—social media marketing, Google ads, brochures, email marketing, content marketing, and print marketing.

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Marketing strategies

Online



Social Media

Utilizing platforms like LinkedIn, Facebook, and Instagram to connect with potential clients, showcase our services, and establish our brand as an industry leader.



Email Marketing

Developing personalized communication strategies to keep our clients informed about our services, promotions, and industry news.



Content Marketing

Crafting informative and engaging content to highlight our expertise, share insights, and foster trust with our audience.



Google Ads

Implementing targeted advertising campaigns to capture the attention of businesses actively seeking facility management solutions.

Offline



Print Marketing

Utilizing brochures, flyers, and other printed materials for local advertising and direct mail campaigns.

Outline the strategies you'll implement to maximize your sales. Your sales strategies may include direct sales calls, partnering with real estate developers and agents, offering referral programs, etc.

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Sales strategies



Partner with Businesses

Collaborating with real estate developers and agents to tap into a wider network and gain referrals



Direct Sales Calls

Engaging with potential clients through outbound calls to introduce our services and schedule consultations.



Referral Programs

Implementing referral incentives to encourage existing clients to recommend our services, fostering organic growth.



Client Meetings

Conducting face-to-face meetings to understand client needs, showcase our capabilities, and build rapport.

Describe your customer retention strategies and how you plan to execute them. For instance, introducing loyalty programs, discounts on annual membership, personalized service, etc.

To unlock help try Upmetrics! 

Customer retention



Loyalty Programs

Offering rewards and benefits to long-term clients, ensuring they feel valued and appreciated.



Annual Membership Discounts

Providing discounted rates for clients who commit to annual service contracts, fostering stability and loyalty.



Personalized Service

Tailoring our offerings to meet the specific needs of each client, ensuring they receive the optimal solution for their facility.

6.

Operations Plan

Staffing & Training

Operational Process

Equipment & Machinery



REMEMBER

When writing the operations plan section, it's important to consider the various aspects of your business operations.

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Help tip

Facility Management Business Plan

To create an effective introduction for your "Operational Plan" chapter, start by emphasizing the pivotal role of efficient operations in the success of your business, underscoring how they directly impact the quality of services delivered.

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Start writing here..

Staffing & Training

Help tip

Facility Management Business Plan

Mention your facility management business's staffing requirements, including the number of employees or maintenance and management staff needed. Include their qualifications, the training required, and the duties they will perform.

To unlock help try Upmetrics!

Start writing here..

Operational Process

Help tip


Facility Management Business Plan


Outline the processes and procedures you will use to run your facility management business. Your operational processes may include onboarding clients, creating a strategy plan, offering services, billing accounts, and training employees.

To unlock help try Upmetrics!

Start writing here..


Equipment & Machinery

 **Help tip**

 **Facility Management Business Plan**

Include the list of equipment and machinery required for facility management, such as cleaning and maintenance equipment, protective gear, mechanical equipment, fire safety tools, etc.

To unlock help try Upmetrics!



Start writing here..

7.

Management Team

Key managers

Organizational structure

Compensation plan

Advisors/Consultants



REMEMBER

The management team section provides an overview of the individuals responsible for running your business plan.

To unlock help try Upmetrics!



Help tip



Facility Management Business Plan

To craft an introduction for your "Management Team" chapter, begin by emphasizing the crucial role of leadership in the success of any business.

To unlock help try Upmetrics!

Start writing here..

Key managers



Help tip



Facility Management Business Plan

Introduce your management and key members of your team, and explain their roles and responsibilities.

To unlock help try Upmetrics!

Start writing here..



John Doe

CEO & Co-founder - john.doe@example.com

Serving as our CEO, [Founder's Name] has been the driving force behind [FacilityFlare Management] since its inception in [Year].

With a background in [Field] and over [Number] years of experience in facility management, [He/She] has a deep understanding of what it takes to run a successful operation.

[His/Her] roles and responsibilities include strategic planning, business development, and overseeing the entire organization to ensure smooth operations and client satisfaction.



Jane Doe

Chief Operating Officer (COO) - jane.doe@example.com

As the Chief Operating Officer of FacilityFlare, Jane Doe brings over 15 years of experience in operational management and facility maintenance.

She holds a Master's degree in Business Administration from the University of Example and a Bachelor's degree in Environmental Engineering.

Jane has previously worked with major facility management firms, where she successfully led teams to enhance operational efficiency and client satisfaction.

At FacilityFlare, her responsibilities include overseeing daily operations, implementing process improvements, and ensuring all services meet our rigorous standards.



Alice Brown

CMO - alice.brown@example.com

Alice Brown serves as our Chief Marketing Officer, responsible for developing and executing our marketing and sales strategies.

She earned her MBA with a focus on Marketing from Example State University and has a rich background in digital marketing and client relations.

With over 12 years of experience in the industry, Alice has a proven ability to drive business growth through innovative marketing campaigns and strategic client engagement. At FacilityFlare, she leads the marketing team to increase brand awareness and generate leads.



Robert Brown

Facility Manager - robert.brown@example.com

Robert Brown, our Facility Manager, is a seasoned professional with over 10 years of experience in facility management and maintenance.

He holds a Bachelor's degree in Facility Management from Example Technical Institute and various certifications in building systems and safety protocols.

Robert has a strong track record of maintaining facilities to the highest standards and implementing preventative maintenance programs.

His responsibilities at [FacilityFlare Management] include overseeing all facility operations, managing maintenance staff, and ensuring client satisfaction.

Organizational structure

💡 Help tip

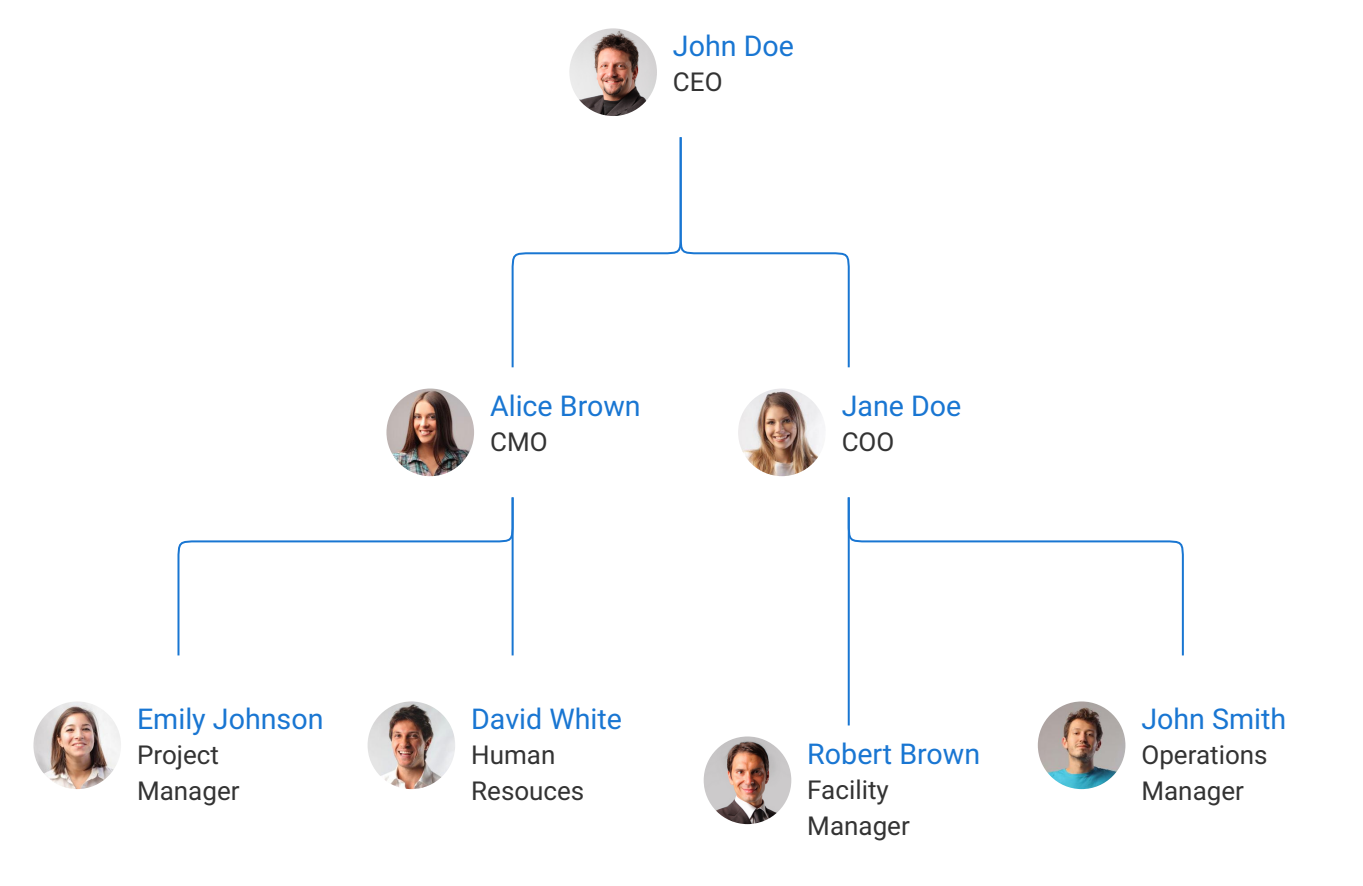
📄 Facility Management Business Plan

Explain the organizational structure of your management team. Include the reporting line and decision-making hierarchy.

To unlock help try Upmetrics! 🔒

Start writing here..

Organization chart



Compensation plan

💡 Help tip

📄 Facility Management Business Plan

Describe your compensation plan for the management and staff. Include their salaries, incentives, and other benefits.

To unlock help try Upmetrics! 🔒

Start writing here..

Mentioning advisors or consultants in your business plans adds credibility to your business idea.

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Advisors/Consultants



David Taylor

Senior Consultant - Facility Management and Operations -
david.taylor@example.com

With over [25 years] of experience in facility management, [David] provides strategic advice on operational efficiency, best practices in maintenance, and the integration of innovative technologies to enhance service delivery.



Samantha Green

Real Estate and Sustainability Expert - samantha.green@example.com

[Samantha] advises us on sustainable practices, helping us incorporate eco-friendly solutions into our facility management services.

Her knowledge of green certifications and energy efficiency is crucial as we strive to meet the growing demand for sustainable facility management.

8.

Financial Plan

Profit & loss statement

Cash flow statement

Balance sheet

Break-even Analysis

Financing needs



REMEMBER

When writing the financial plan section of a business plan, it's important to provide a comprehensive overview of your financial projections for the first few years of your business, You may provide the following:

To unlock help try Upmetrics!

Help tip

Facility Management Business Plan

To create an effective introduction for your "Financial Plan" chapter, begin by stressing the critical role of a well-structured financial plan in the success of your venture.

To unlock help try Upmetrics!

Start writing here..

Help tip

Facility Management Business Plan

Describe details such as projected revenue, operational costs, and service costs in your projected profit and loss statement. Make sure to include your business's expected net profit or loss

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Profit & loss statement

	2024	2025	2026
Revenue	\$1,626,052.50	\$4,073,168	\$8,031,742.50
Commercial Property Management Fees	\$603,510	\$765,495	\$970,815

	2024	2025	2026
Unit Sales	402	510	647
Unit Price	\$1,500	\$1,500	\$1,500
Residential Property Maintenance Charges	\$880,604.50	\$3,105,271	\$6,772,375.50
Users	2,889	7,455	15,168
Recurring Charges	\$50	\$50	\$50
Healthcare Facility Emergency Response Services	\$141,938	\$202,402	\$288,552
Unit Sales	710	1,012	1,443
Unit Price	\$200	\$200	\$200
Cost Of Sales	\$81,781.60	\$156,575.06	\$276,775.89
General Costs	\$81,781.60	\$156,575.06	\$276,775.89
Maintenance Supplies	\$72,781.60	\$147,395.06	\$267,412.29
Cleaning Supplies	\$24,000	\$25,200	\$26,460
Repair Materials	\$48,781.60	\$122,195.06	\$240,952.29
Equipment Depreciation	\$9,000	\$9,180	\$9,363.60

	2024	2025	2026
Cleaning Equipment Depreciation	\$6,000	\$6,120	\$6,242.40
Maintenance Equipment Depreciation	\$3,000	\$3,060	\$3,121.20
Revenue Specific Costs	\$0	\$0	\$0
Personnel Costs (Direct Labor)	\$0	\$0	\$0
Gross Margin	\$1,544,270.90	\$3,916,592.94	\$7,754,966.61
Gross Margin (%)	94.97%	96.16%	96.55%
Operating Expense	\$1,595,702.65	\$1,762,710.42	\$2,006,714.83
Payroll Expense (Indirect Labor)	\$1,418,400	\$1,459,572	\$1,502,033.28
Management Team	\$218,400	\$228,072	\$238,177.68
Facility Manager	\$93,600	\$98,280	\$103,194
Operations Director	\$124,800	\$129,792	\$134,983.68
Technical Staff	\$975,000	\$999,750	\$1,025,152.80
Maintenance Technicians	\$525,000	\$540,750	\$556,972.80

	2024	2025	2026
Cleaning Staff	\$450,000	\$459,000	\$468,180
Administrative Staff	\$225,000	\$231,750	\$238,702.80
Administrative Assistants	\$225,000	\$231,750	\$238,702.80
General Expense	\$177,302.64	\$303,138.42	\$504,681.56
Office Expenses	\$42,000	\$43,200	\$44,434.80
Office Rent	\$36,000	\$37,080	\$38,192.40
Utilities	\$6,000	\$6,120	\$6,242.40
Marketing Expenses	\$93,302.64	\$216,018.42	\$414,317.96
Digital Advertising	\$81,302.64	\$203,658.42	\$401,587.16
Promotional Materials	\$12,000	\$12,360	\$12,730.80
Operational Expenses	\$42,000	\$43,920	\$45,928.80
Insurance	\$24,000	\$25,200	\$26,460
Maintenance and Repairs	\$18,000	\$18,720	\$19,468.80
Bad Debt	\$0	\$0	\$0
Amortization of Current Assets	\$0	\$0	\$0

	2024	2025	2026
EBITDA	(\$51,431.75)	\$2,153,882.52	\$5,748,251.78
Additional Expense	\$22,321.66	\$28,270.31	\$34,128.53
Long Term Depreciation	\$15,870	\$23,070	\$30,270
Gain or loss from Sale of Assets	\$0	\$0	\$0
EBIT	(\$67,301.75)	\$2,130,812.52	\$5,717,981.78
Interest Expense	\$6,451.64	\$5,200.32	\$3,858.53
EBT	(\$73,753.41)	\$2,125,612.21	\$5,714,123.25
Income Tax Expense / Benefit	\$0	\$0	\$0
Total Expense	\$1,699,805.91	\$1,947,555.79	\$2,317,619.25
Net Income	(\$73,753.41)	\$2,125,612.21	\$5,714,123.25
Net Income (%)	(4.54%)	52.19%	71.14%
Retained Earning Opening	\$0	(\$98,753.41)	\$2,021,858.80

	2024	2025	2026
Owner's Distribution	\$25,000	\$5,000	\$5,000
Retained Earning Closing	(\$98,753.41)	\$2,021,858.80	\$7,730,982.05

💡 Help tip

📁 Facility Management Business Plan

The cash flow for the first few years of your operation should be estimated and described in this section.

This may include billing invoices, payment receipts, loan payments, and any other cash flow statements.

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Cash flow statement

	2024	2025	2026
Cash Received	\$1,626,052.50	\$4,073,168	\$8,031,742.50
Cash Paid	\$1,683,935.91	\$1,924,485.79	\$2,287,349.25
COS & General Expenses	\$259,084.25	\$459,713.48	\$781,457.44
Salary & Wages	\$1,418,400	\$1,459,572	\$1,502,033.28
Interest	\$6,451.64	\$5,200.32	\$3,858.53
Sales Tax	\$0	\$0	\$0
Income Tax	\$0	\$0	\$0

	2024	2025	2026
Net Cash From Operations	(\$57,883.41)	\$2,148,682.21	\$5,744,393.25
Assets Sell	\$0	\$0	\$0
Assets Purchase	\$99,000	\$24,000	\$24,000
Net Cash From Investments	(\$99,000)	(\$24,000)	(\$24,000)
Amount Received	\$150,000	\$0	\$0
Loan Received	\$100,000	\$0	\$0
Common Stock	\$0	\$0	\$0
Preferred Stock	\$0	\$0	\$0
Owner's Contribution	\$50,000	\$0	\$0
Amount Paid	\$42,309.78	\$23,561.13	\$24,902.91
Loan Capital	\$17,309.80	\$18,561.12	\$19,902.91
Dividends & Distributions	\$25,000	\$5,000	\$5,000
Net Cash From Financing	\$107,690.22	(\$23,561.13)	(\$24,902.91)


2024

2025

2026

Summary

Starting Cash	\$0	(\$49,193.19)	\$2,051,927.89
Cash In	\$1,776,052.50	\$4,073,168	\$8,031,742.50
Cash Out	\$1,825,245.69	\$1,972,046.92	\$2,336,252.16
Change in Cash	(\$49,193.19)	\$2,101,121.08	\$5,695,490.34
Ending Cash	(\$49,193.19)	\$2,051,927.89	\$7,747,418.23

 Help tip Facility Management Business Plan

Create a projected balance sheet documenting your facility management business's assets, liabilities, and equity.

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Balance sheet

2024

2025


2026

Assets	\$33,936.81	\$2,135,987.89	\$7,825,208.23
Current Assets	(\$49,193.19)	\$2,051,927.89	\$7,747,418.23

	2024	2025	2026
Cash	(\$49,193.19)	\$2,051,927.89	\$7,747,418.23
Accounts Receivable	\$0	\$0	\$0
Inventory	\$0	\$0	\$0
Other Current Assets	\$0	\$0	\$0
Long Term Assets	\$83,130	\$84,060	\$77,790
Gross Long Term Assets	\$99,000	\$123,000	\$147,000
Accumulated Depreciation	(\$15,870)	(\$38,940)	(\$69,210)
Liabilities & Equity	\$33,936.79	\$2,135,987.88	\$7,825,208.22
Liabilities	\$82,690.20	\$64,129.08	\$44,226.17
Current Liabilities	\$18,561.12	\$19,902.91	\$0
Accounts Payable	\$0	\$0	\$0
Income Tax Payable	\$0	\$0	\$0
Sales Tax Payable	\$0	\$0	\$0
Short Term Debt	\$18,561.12	\$19,902.91	\$0
Long Term Liabilities	\$64,129.08	\$44,226.17	\$44,226.17
Long Term Debt	\$64,129.08	\$44,226.17	\$44,226.17

	2024	2025	2026
Equity	(\$48,753.41)	\$2,071,858.80	\$7,780,982.05
Paid-in Capital	\$0	\$0	\$0
Common Stock	\$0	\$0	\$0
Preferred Stock	\$0	\$0	\$0
Owner's Contribution	\$50,000	\$50,000	\$50,000
Retained Earnings	(\$98,753.41)	\$2,021,858.80	\$7,730,982.05
Check	\$0	\$0	\$0

 **Help tip**

 **Facility Management Business Plan**

Determine and mention your business's break-even point—the point at which your business costs and revenue will be equal.

This exercise will help you understand how much revenue you need to generate to sustain or be profitable.

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Break-even Analysis

	2024	2025	2026
Starting Revenue	\$0	\$1,626,052.50	\$5,699,220.50

	2024	2025	2026
Net Revenue	\$1,626,052.50	\$4,073,168	\$8,031,742.50
Closing Revenue	\$1,626,052.50	\$5,699,220.50	\$13,730,963
Starting Expense	\$0	\$1,699,805.91	\$3,647,361.70
Net Expense	\$1,699,805.91	\$1,947,555.79	\$2,317,619.25
Closing Expense	\$1,699,805.91	\$3,647,361.70	\$5,964,980.95
Is Break Even?	No	Yes	Yes
Break Even Month	0	Jan '25	0
Days Required	0	29 Days	0
Break Even Revenue	\$1,699,805.91	\$1,849,216.68	\$0
Commercial Property Management Fees	\$0	\$658,682.50	\$0
Residential Property Maintenance Charges	\$0	\$1,034,809.58	\$0
Healthcare Facility Emergency Response Services	\$0	\$155,724.60	\$0
Break Even Units			

	2024	2025	2026
Commercial Property Management Fees	0	439	0
Residential Property Maintenance Charges	0	3,236	0
Healthcare Facility Emergency Response Services	0	779	0

Financing needs

💡 Help tip

📁 Facility Management Business Plan

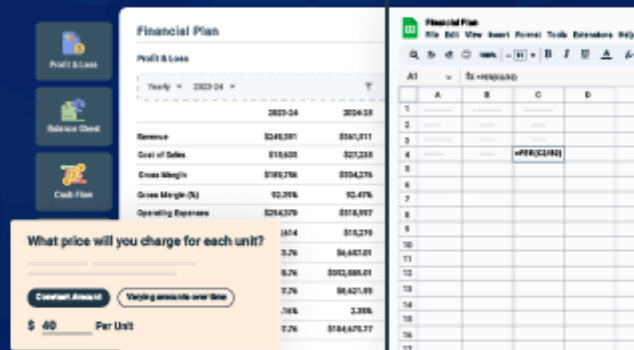
Calculate costs associated with starting a facility management business, and estimate your financing needs and how much capital you need to raise to operate your business.

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Start writing here..

Upmetrics vs Financial Spreadsheets

Spreadsheets can be a powerful tool for preparing complex financial reports and forecasts. However, using them can be quite time-consuming, intimidating, and frustrating.

The image shows the Upmetrics Financial Plan interface. On the left, there are three buttons: 'Profit & Loss', 'Balance Sheet', and 'Cash Flow'. The 'Profit & Loss' button is selected. Below these buttons is a form titled 'What price will you charge for each unit?' with a 'Calculate' button and a 'View your results over time' button. The main part of the interface is a table showing financial data for two periods: 2023-04 and 2024-03. The table has columns for Revenue, Cost of Sales, Gross Margin, and Operating Expenses. The data is as follows:

	2023-04	2024-03
Revenue	\$245,391	\$181,111
Cost of Sales	\$18,608	\$27,238
Gross Margin	\$196,783	\$154,273
Gross Margin (%)	80.2%	85.2%
Operating Expenses	\$24,329	\$18,957
	1814	\$15,279
	0.7%	\$6,657.01
	0.7%	\$102,695.01
	7.2%	\$6,621.00
	.16%	3.35%
	7.2%	\$184,675.77



Upmetrics could be your way out of boring & clumsy spreadsheets. Simply enter the numbers, and get accurate and easy-to-understand financial reports made in minutes - no more remembering complex formulas or fussing in the spreadsheet.

[Start your planning today](#)

9.

Appendix



REMEMBER

When writing the appendix section, you should include any additional information that supports the main content of your plan. This may include financial statements, market research data, legal documents, and other relevant information.

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