



Facility Management Business Plan


Business Plan


2023


Efficiency, Comfort, Management


Information provided in this business plan is unique to this business and confidential; therefore, anyone reading this plan agrees not to disclose any of the information in this business plan without prior written permission of the company.

Prepared By

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1.

Executive Summary



REMEMBER

An executive summary is the first section of the business plan intended to provide an overview of the whole business plan.

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Help tip

Facility Management Business Plan

Start your executive summary by briefly introducing your business to your readers.

This section may include the name of your facility management business, its location, when it

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Start writing here..

Market opportunity

Help tip

Facility Management Business Plan

Summarize your market research, including market size, growth potential, and marketing trends. Highlight the opportunities in the market and how your business will fit in to fill the gap.

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Start writing here..

Services Offered

Help tip

Facility Management Business Plan


Highlight the facility management services you offer your clients. The USPs and differentiators you offer are always a plus.

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Marketing & Sales Strategies

 **Help tip**

 **Facility Management Business Plan**


Outline your sales and marketing strategies—what marketing platforms you use, how you plan on acquiring customers, etc.

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Financial Highlights

 **Help tip**

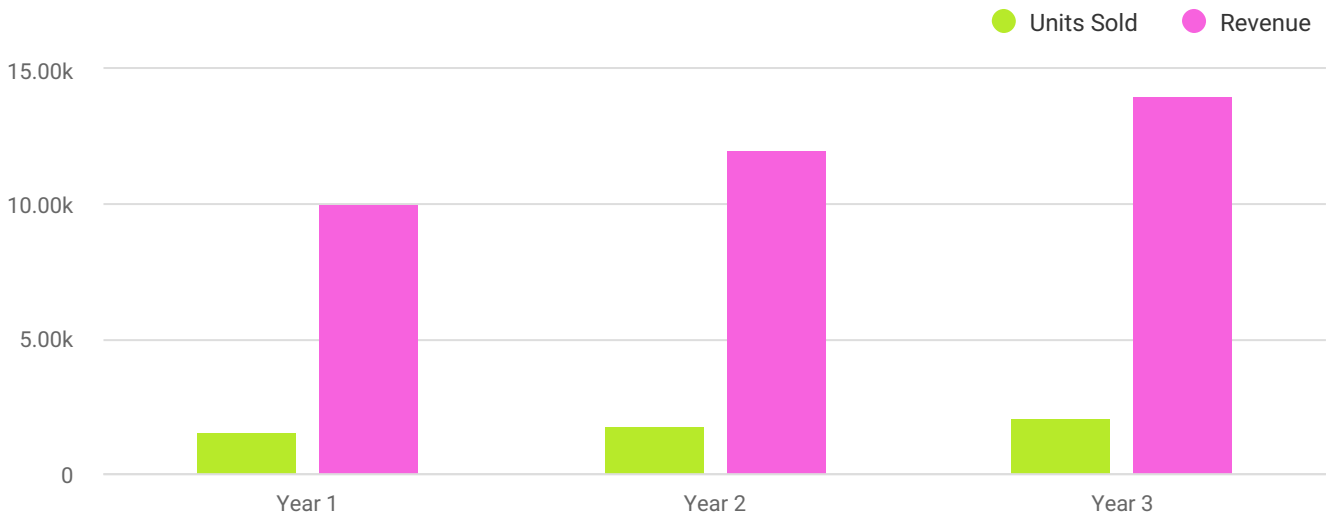
 **Facility Management Business Plan**

Briefly summarize your financial projections for the initial years of business operations. Include any capital or investment requirements, associated startup costs, projected revenues, and profit forecasts.

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Start writing here..

Units Sold v/s Revenue



Financial Year	Units Sold	Revenue
Year 1	1,550	\$10,000
Year 2	1,800	\$12,000
Year 3	2,050	\$14,000

 Help tip

 Facility Management Business Plan

Summarize your executive summary section with a clear CTA, for example, inviting angel investors to discuss the potential business investment.

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Write a call to action for your business plan.

2.

Company Overview



REMEMBER

Depending on what details of your business are essential, you'll need different elements in your business overview.

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Help tip

Facility Management Business Plan

Describe your business in this section by providing all the basic information:

Describe what kind of facility management company you run and the name of it. You may

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Start writing here..

Ownership

Help tip

Facility Management Business Plan

List the names of your facility management company's founders or owners. Describe what shares they own and their responsibilities for efficiently managing the business.

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Mission statement

Help tip

Facility Management Business Plan

Summarize your business' objective, core principles, and values in your mission statement. This statement needs to be memorable, clear, and brief.

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At [FacilityFlare Management], we are committed to excellence, integrity, and innovation in facility management. Our mission is to enhance property value, ensuring a safe, efficient, and comfortable environment for our clients and their occupants.



Business history

 **Help tip**

 **Facility Management Business Plan**


If you're an established facility management service provider, briefly describe your business history, like—when it was founded, how it evolved over time, etc.

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Future goals

 **Help tip**

 **Facility Management Business Plan**

It's crucial to convey your aspirations and vision. Mention your short-term and long-term goals; they can be specific targets for revenue, market share, or expanding your services.

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3.

Market Analysis



REMEMBER

Market analysis provides a clear understanding of the market in which your printing business will run along with the target market, competitors, and growth opportunities.

To unlock help try Upmetrics!

Help tip

Facility Management Business Plan

To write the introduction section of your market analysis, start by clearly identifying your primary target market.

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Target Market

Help tip

Facility Management Business Plan

Start this section by describing your target market. Define your ideal customer and explain what types of services they prefer. Creating a buyer persona will help you easily define your target market to your readers.

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Market size and growth potential

Help tip

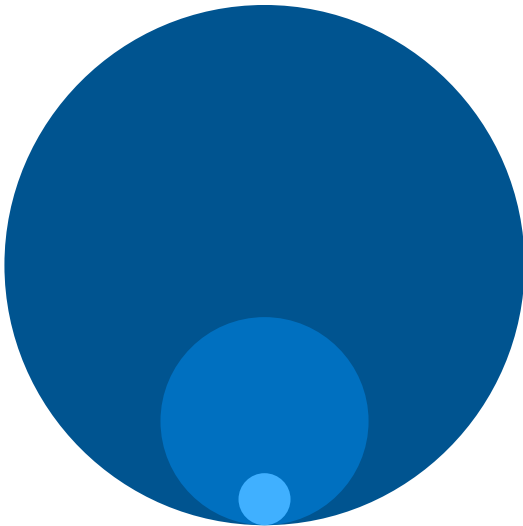
Facility Management Business Plan

Describe your market size and growth potential and whether you will target a niche or a much broader market.

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Market Size



Available Market

All potential facility management contracts across various sectors in the region.

5M

Served Market

Contracts within the commercial and industrial sectors that [FacilityFlare Management] can serve.


2M

Target Market

Commercial office spaces and industrial facilities requiring sustainable facility management solution

500k

 Help tip

 Facility Management Business Plan

Identify and analyze your direct and indirect competitors. Identify their strengths and weaknesses, and describe what differentiates your facility management services from them.

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Competitive analysis

Competitor A

Competitor A is a well-established player in the facility management industry, offering a wide range of services to commercial and industrial clients. They have a strong market presence in the [Region] region and have been operating for over [Number] years.

Features

- Comprehensive maintenance and repair services
- Safety and security management
- Energy management and sustainability solutions
- Space planning and allocation

Strengths

- Extensive industry experience
- Strong brand recognition in the market
- Wide service coverage and large client base

Weaknesses

- Services can be generic and not tailored to specific client needs
- Limited focus on sustainable practices and innovations
- Customer service challenges due to large client base

Competitor B

Competitor B specializes in residential and healthcare facility management, providing targeted solutions for these sectors. They have established a reputation for quality and reliability, operating for [Number] years in the [Region] region.

Features

- Customized facility management for residential complexes
- Specialized services for healthcare facilities
- Emergency response and risk management

Strengths

- Niche focus, resulting in specialized expertise
- High customer satisfaction due to tailored services
- Strong operational efficiency in targeted sectors

Weaknesses

- Limited service offerings outside of residential and healthcare sectors
- Smaller market presence compared to larger competitors
- Potential scalability challenges due to niche focus

Competitor C

Competitor C is a newer entrant in the market, focusing on integrating technology and innovation into facility management. They serve a broad spectrum of clients, with a particular emphasis on tech-savvy solutions.

Features

- IoT-based facility management solutions
- Real-time monitoring and reporting
- Energy-efficient and sustainable practices
- Innovative space optimization solutions

Strengths


- Strong emphasis on technology and innovation
- Modern and sustainable service offerings
- Agile and adaptive to market changes

Weaknesses

- Limited market experience and brand recognition
- Potential reliability issues with new tech-based solutions
- Smaller client base compared to established competitors

Market trends

 **Help tip**

 **Facility Management Business Plan**

Analyze emerging trends in the industry, such as technology disruptions, changes in customer behavior or preferences, etc. Explain how your business will cope with all the trends.

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Regulatory environment

Help tip

Facility Management Business Plan

List regulations and licensing requirements that may affect your facility management company, such as business registration, contracting and subcontracting compliances, occupational health and safety protocols, insurance, environmental regulations, sta

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Upmetrics vs Business Plan Templates

You have a unique business with a distinct vision, and your business plan must reflect that. Although it won't be possible with generic templates.



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4.

Products and Services



REMEMBER

The product and services section of a facility management business plan should describe the specific services and products that will be offered to customers. To write this section should include the

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Help tip

Facility Management Business Plan

To craft the introduction for your "Products and Services" chapter, begin by positioning your business within its industry, emphasizing its unique strengths or value proposition.

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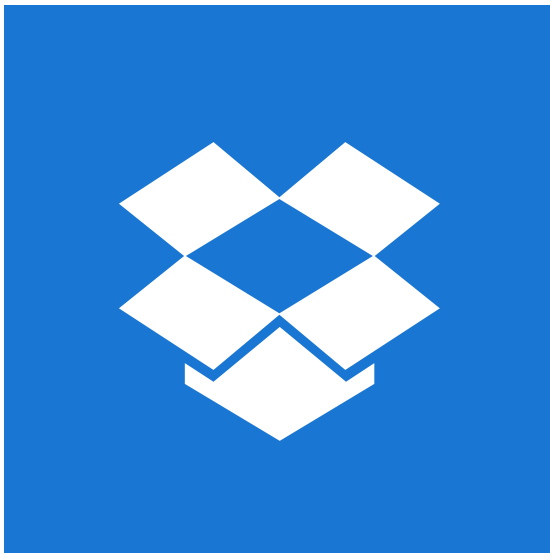
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Help tip

Outline the facility maintenance services your business will offer. This would include maintenance services such as,

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Services



HVAC Maintenance Service

Price: **[\$200 - \$500] per service (depending on the complexity and size of the system)**

Comprehensive maintenance of heating, ventilation, and air conditioning systems to ensure they are running efficiently and reliably.

Specifications

- Includes inspection, cleaning, and repair of all HVAC components.
- Service duration: 2-4 hours
- Availability: On-call and scheduled maintenance



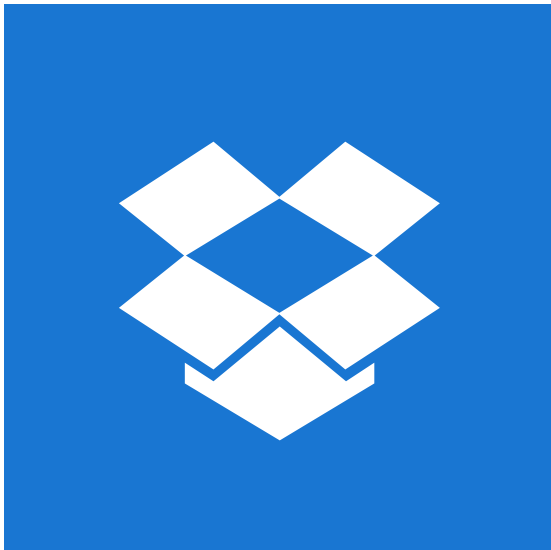
Plumbing Repair Service

Price: **[\$100 - \$300] per service (varying by the nature and extent of the repair)**

Timely and effective repair services for all plumbing issues, ensuring smooth and leak-free operations.

Specifications

- Services include fixing leaks, unclogging drains, and repairing or replacing damaged pipes.
- Response time: Within 24 hours
- Emergency services available at an additional cost



Electrical Maintenance Service

Price: **[\$150 - \$400] per service (depending on the complexity of the job)**

Comprehensive electrical maintenance to ensure all wiring, outlets, and fixtures are in excellent condition.

Specifications

- Includes inspection, repair, and replacement of faulty electrical components.
- Service duration: 2-3 hours
- Certified electricians on staff



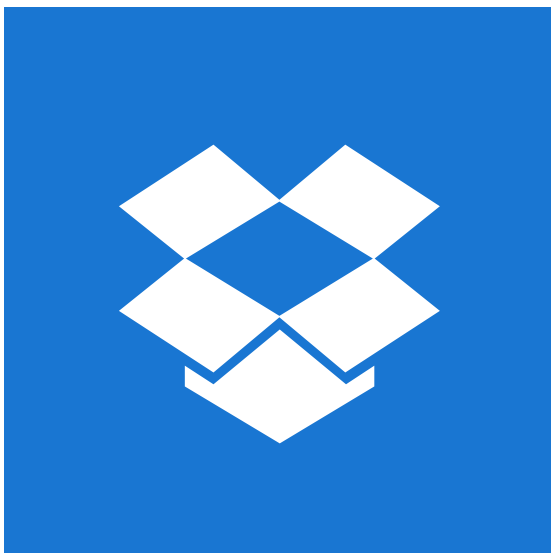
General Cleaning Service

Price: **[\$0.10 - \$0.20] per square foot (based on the type of cleaning required)**

Regular cleaning services to maintain a clean and hygienic environment in your facility.

Specifications

- Includes dusting, vacuuming, trash removal, and bathroom cleaning.
- Service duration: Based on facility size
- Green cleaning options available



Security Surveillance Installation

Price: **Starting at [\$1,000] (varies based on system complexity and facility size)**

Installation of state-of-the-art security surveillance systems to monitor and protect your property.

Specifications

- Includes cameras, motion sensors, and recording equipment.
- Customizable based on client needs
- 24/7 monitoring options available



Energy Management Consultation

Price: **[\$500 - \$1,500] per consultation (dependent on facility size and complexity)**


Expert consultancy services to help optimize energy consumption and reduce operational costs.

Specifications


- Includes energy audit, report, and tailored recommendations.
- Duration: 1-3 days
- Follow-up support available

Cleaning and Janitorial Services

 **Help tip**

 **Facility Management Business Plan**


Outline the cleaning services you offer to maintain cleanliness in clients' facilities. Mention specialized cleaning services like carpet cleaning, window cleaning, etc.

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Start writing here..

Security Services

 **Help tip**

 **Facility Management Business Plan**


Describe the measures you will take to offer security services at clients' facilities. This will include managing security personnel, installing security systems, i.e. surveillance camera and alarm systems, etc.

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Quality Measures

 **Help tip**


 **Facility Management Business Plan**


This section should explain how you maintain quality standards and consistently provide the highest quality service.

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Additional Services

 **Help tip**

 **Facility Management Business Plan**

Mention if your facility management company offers any additional services. You may include services like energy management, space and design planning, asset management, consulting and advisory, etc.

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5.

Sales And Marketing Strategies



REMEMBER

Writing the sales and marketing strategies section means a list of strategies you will use to attract and retain your clients.

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Help Tip

Facility Management Business Plan

To create an effective introduction for your "Sales and Marketing Strategies" chapter, start by setting the stage within your specific industry or market.

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Unique Selling Proposition (USP)

Help tip

Facility Management Business Plan

Define your business's USPs depending on the market you serve, the equipment you use, and the unique services you provide. Identifying USPs will help you plan your marketing strategies.

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Start writing here..

Pricing Strategy

Help tip

Facility Management Business Plan

Describe your pricing strategy—how you plan to price your maintenance services and stay competitive in the local market. You can mention any discounts you plan on offering to attract new customers to your maintenance service.

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Start writing here..

Discuss your marketing strategies to market your services. You may include some of these marketing strategies in your business plan—social media marketing, Google ads, brochures, email marketing, content marketing, and print marketing.

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Marketing strategies

Online



Social Media

Utilizing platforms like LinkedIn, Facebook, and Instagram to connect with potential clients, showcase our services, and establish our brand as an industry leader.



Email Marketing

Developing personalized communication strategies to keep our clients informed about our services, promotions, and industry news.



Content Marketing

Crafting informative and engaging content to highlight our expertise, share insights, and foster trust with our audience.



Google Ads

Implementing targeted advertising campaigns to capture the attention of businesses actively seeking facility management solutions.

Offline



Print Marketing

Utilizing brochures, flyers, and other printed materials for local advertising and direct mail campaigns.

Outline the strategies you'll implement to maximize your sales. Your sales strategies may include direct sales calls, partnering with real estate developers and agents, offering referral programs, etc.

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Sales strategies



Partner with Businesses

Collaborating with real estate developers and agents to tap into a wider network and gain referrals



Direct Sales Calls

Engaging with potential clients through outbound calls to introduce our services and schedule consultations.



Referral Programs

Implementing referral incentives to encourage existing clients to recommend our services, fostering organic growth.



Client Meetings

Conducting face-to-face meetings to understand client needs, showcase our capabilities, and build rapport.

Describe your customer retention strategies and how you plan to execute them. For instance, introducing loyalty programs, discounts on annual membership, personalized service, etc.

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Customer retention



Loyalty Programs

Offering rewards and benefits to long-term clients, ensuring they feel valued and appreciated.



Annual Membership Discounts

Providing discounted rates for clients who commit to annual service contracts, fostering stability and loyalty.



Personalized Service

Tailoring our offerings to meet the specific needs of each client, ensuring they receive the optimal solution for their facility.

6.

Operations Plan



REMEMBER

When writing the operations plan section, it's important to consider the various aspects of your business operations.

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Help tip

Facility Management Business Plan

To create an effective introduction for your "Operational Plan" chapter, start by emphasizing the pivotal role of efficient operations in the success of your business, underscoring how they directly impact the quality of services delivered.

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Start writing here..

Staffing & Training

Help tip

Facility Management Business Plan

Mention your facility management business's staffing requirements, including the number of employees or maintenance and management staff needed. Include their qualifications, the training required, and the duties they will perform.

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Start writing here..

Operational Process

Help tip

Facility Management Business Plan


Outline the processes and procedures you will use to run your facility management business. Your operational processes may include onboarding clients, creating a strategy plan, offering services, billing accounts, and training employees.

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Start writing here..

Equipment & Machinery

 **Help tip**

 **Facility Management Business Plan**

Include the list of equipment and machinery required for facility management, such as cleaning and maintenance equipment, protective gear, mechanical equipment, fire safety tools, etc.

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Start writing here..

7.

Management Team



REMEMBER

The management team section provides an overview of the individuals responsible for running your business plan.

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Help tip

Facility Management Business Plan

To craft an introduction for your "Management Team" chapter, begin by emphasizing the crucial role of leadership in the success of any business.

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Start writing here..

Key managers

Help tip

Facility Management Business Plan

Introduce your management and key members of your team, and explain their roles and responsibilities.

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Start writing here..



JOHN DOE

CEO & Co-founder - john.doe@example.com

Serving as our CEO, [Founder's Name] has been the driving force behind [FacilityFlare Management] since its inception in [Year].

With a background in [Field] and over [Number] years of experience in facility management, [He/She] has a deep understanding of what it takes to run a successful operation.

[His/Her] roles and responsibilities include strategic planning, business development, and overseeing the entire organization to ensure smooth operations and client satisfaction.





JANE DOE

Chief Operating Officer (COO) - jane.doe@example.com

As the Chief Operating Officer of FacilityFlare, Jane Doe brings over 15 years of experience in operational management and facility maintenance.

She holds a Master's degree in Business Administration from the University of Example and a Bachelor's degree in Environmental Engineering.

Jane has previously worked with major facility management firms, where she successfully led teams to enhance operational efficiency and client satisfaction.

At FacilityFlare, her responsibilities include overseeing daily operations, implementing process improvements, and ensuring all services meet our rigorous standards.



ALICE BROWN

CMO - alice.brown@example.com

Alice Brown serves as our Chief Marketing Officer, responsible for developing and executing our marketing and sales strategies.

She earned her MBA with a focus on Marketing from Example State University and has a rich background in digital marketing and client relations.

With over 12 years of experience in the industry, Alice has a proven ability to drive business growth through innovative marketing campaigns and strategic client engagement. At FacilityFlare, she leads the marketing team to increase brand awareness and generate leads.



ROBERT BROWN

Facility Manager - robert.brown@example.com

Robert Brown, our Facility Manager, is a seasoned professional with over 10 years of experience in facility management and maintenance.


He holds a Bachelor's degree in Facility Management from Example Technical Institute and various certifications in building systems and safety protocols.

Robert has a strong track record of maintaining facilities to the highest standards and implementing preventative maintenance programs.

His responsibilities at [FacilityFlare Management] include overseeing all facility operations, managing maintenance staff, and ensuring client satisfaction.

Organizational structure

 **Help tip**

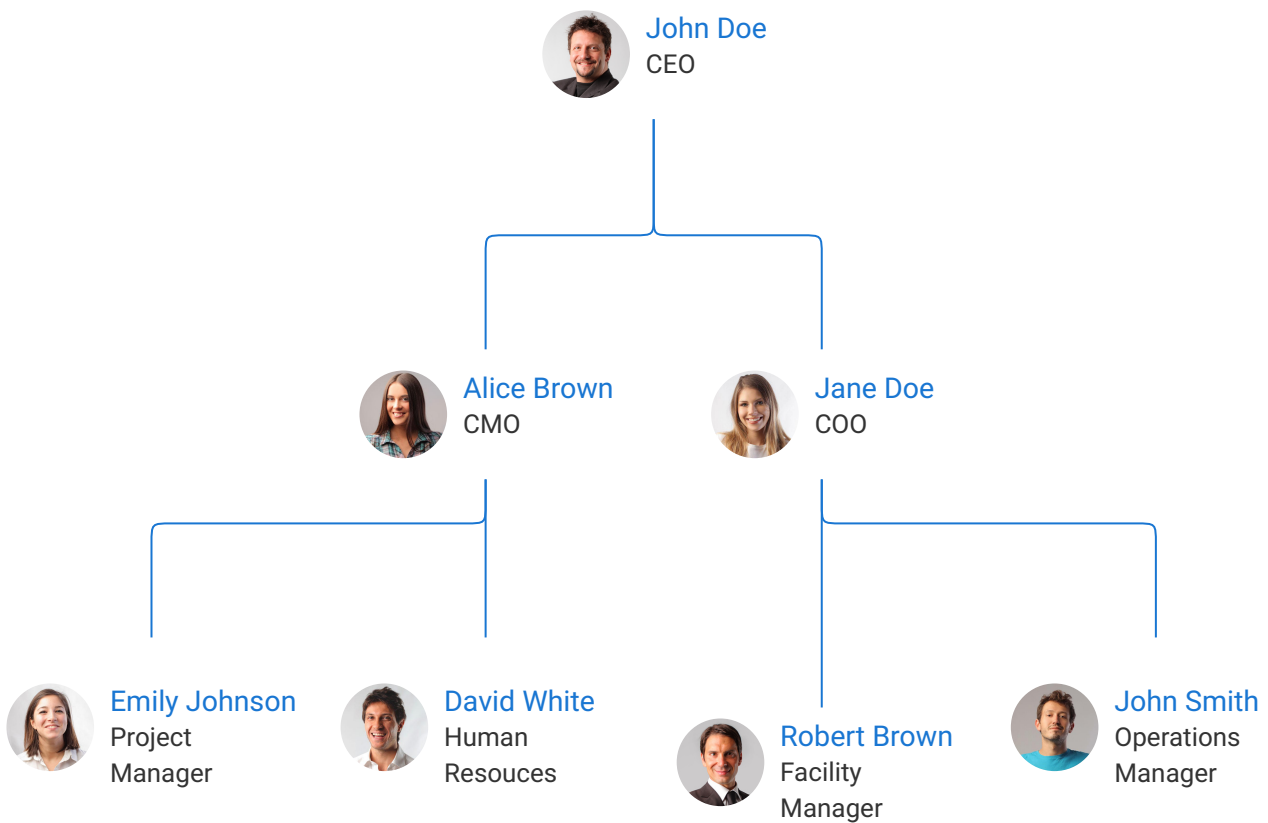
 **Facility Management Business Plan**

Explain the organizational structure of your management team. Include the reporting line and decision-making hierarchy.

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Start writing here..

Organization chart



Compensation plan

 **Help tip**

 **Facility Management Business Plan**

Describe your compensation plan for the management and staff. Include their salaries, incentives, and other benefits.

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Mentioning advisors or consultants in your business plans adds credibility to your business idea.

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Advisors/Consultants



DAVID TAYLOR

Senior Consultant - Facility Management and Operations - david.taylor@example.com

With over [25 years] of experience in facility management, [David] provides strategic advice on operational efficiency, best practices in maintenance, and the integration of innovative technologies to enhance service delivery.



SAMANTHA GREEN

Real Estate and Sustainability Expert - samantha.green@example.com

[Samantha] advises us on sustainable practices, helping us incorporate eco-friendly solutions into our facility management services.

Her knowledge of green certifications and energy efficiency is crucial as we strive to meet the growing demand for sustainable facility management.

8.

Financial Plan



REMEMBER

When writing the financial plan section of a business plan, it's important to provide a comprehensive overview of your financial projections for the first few years of your business, You may provide the following:

To unlock help try Upmetrics!

Help tip

Facility Management Business Plan

To create an effective introduction for your "Financial Plan" chapter, begin by stressing the critical role of a well-structured financial plan in the success of your venture.

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Start writing here..

Help tip

Facility Management Business Plan

Describe details such as projected revenue, operational costs, and service costs in your projected profit and loss statement. Make sure to include your business's expected net profit or loss

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Profit & loss statement

	2023-24	2024-25	2025-26	2026-27	2027-28
Revenue	\$0	\$0	\$0	\$0	\$0

	2023-24	2024-25	2025-26	2026-27	2027-28
Cost Of Sales	\$0	\$0	\$0	\$0	\$0
General Costs	\$0	\$0	\$0	\$0	\$0
Revenue Specific Costs	\$0	\$0	\$0	\$0	\$0
Personnel Costs (Direct Labor)	\$0	\$0	\$0	\$0	\$0
Gross Margin	\$0	\$0	\$0	\$0	\$0
Gross Margin (%)	0%	0%	0%	0%	0%
Operating Expense	\$0	\$0	\$0	\$0	\$0
Payroll Expense (Indirect Labor)	\$0	\$0	\$0	\$0	\$0
General Expense	\$0	\$0	\$0	\$0	\$0
Bad Debt	\$0	\$0	\$0	\$0	\$0
Amortization of Current Assets	\$0	\$0	\$0	\$0	\$0
EBITDA	\$0	\$0	\$0	\$0	\$0

	2023-24	2024-25	2025-26	2026-27	2027-28
Additional Expense	\$0	\$0	\$0	\$0	\$0
Long Term Depreciation	\$0	\$0	\$0	\$0	\$0
Gain or loss from Sale of Assets	\$0	\$0	\$0	\$0	\$0
EBIT	\$0	\$0	\$0	\$0	\$0
Interest Expenses	\$0	\$0	\$0	\$0	\$0
EBT	\$0	\$0	\$0	\$0	\$0
Income Tax Expense	\$0	\$0	\$0	\$0	\$0
Total Expense	\$0	\$0	\$0	\$0	\$0
Net Income	\$0	\$0	\$0	\$0	\$0
Net Income (%)	0%	0%	0%	0%	0%
Retained Earning Opening	\$0	\$0	\$0	\$0	\$0
Owner's Distribution	\$0	\$0	\$0	\$0	\$0

	2023-24	2024-25	2025-26	2026-27	2027-28
Retained Earning Closing	\$0	\$0	\$0	\$0	\$0

💡 Help tip

📄 Facility Management Business Plan

The cash flow for the first few years of your operation should be estimated and described in this section.

This may include billing invoices, payment receipts, loan payments, and any other cash flow statements.

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Cash flow statement

	2023-24	2024-25	2025-26	2026-27	2027-28
Cash Received	\$0	\$0	\$0	\$0	\$0
Cash Paid	\$0	\$0	\$0	\$0	\$0
COS & General Expenses	\$0	\$0	\$0	\$0	\$0
Salary & Wages	\$0	\$0	\$0	\$0	\$0
Interest	\$0	\$0	\$0	\$0	\$0
Sales Tax	\$0	\$0	\$0	\$0	\$0
Income Tax	\$0	\$0	\$0	\$0	\$0

	2023-24	2024-25	2025-26	2026-27	2027-28
Net Cash From Operations	\$0	\$0	\$0	\$0	\$0
Assets Sell	\$0	\$0	\$0	\$0	\$0
Assets Purchase	\$0	\$0	\$0	\$0	\$0
Net Cash From Investments	\$0	\$0	\$0	\$0	\$0
Amount Received	\$0	\$0	\$0	\$0	\$0
Loan Received	\$0	\$0	\$0	\$0	\$0
Common Stock					
Preferred Stock	\$0	\$0	\$0	\$0	\$0
Owner's Contribution	\$0	\$0	\$0	\$0	\$0
Amount Paid	\$0	\$0	\$0	\$0	\$0
Loan Capital	\$0	\$0	\$0	\$0	\$0
Dividends & Distributions	\$0	\$0	\$0	\$0	\$0
Net Cash From Financing	\$0	\$0	\$0	\$0	\$0

	2023-24	2024-25	2025-26	2026-27	2027-28
Summary					
Starting Cash	\$0	\$0	\$0	\$0	\$0
Cash In	\$0	\$0	\$0	\$0	\$0
Cash Out	\$0	\$0	\$0	\$0	\$0
Change in Cash	\$0	\$0	\$0	\$0	\$0
Ending Cash	\$0	\$0	\$0	\$0	\$0

💡 Help tip

📄 Facility Management Business Plan

Create a projected balance sheet documenting your facility management business's assets, liabilities, and equity.


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Balance sheet

	2023-24	2024-25	2025-26	2026-27	2027-28
Assets	\$0	\$0	\$0	\$0	\$0
Current Assets	\$0	\$0	\$0	\$0	\$0

	2023-24	2024-25	2025-26	2026-27	2027-28
Cash	\$0	\$0	\$0	\$0	\$0
Accounts Receivable	\$0	\$0	\$0	\$0	\$0
Inventory	\$0	\$0	\$0	\$0	\$0
Other Current Assets	\$0	\$0	\$0	\$0	\$0
Long Term Assets	\$0	\$0	\$0	\$0	\$0
Gross Long Term Assets	\$0	\$0	\$0	\$0	\$0
Accumulated Depreciation	\$0	\$0	\$0	\$0	\$0
Liabilities & Equity	\$0	\$0	\$0	\$0	\$0
Liabilities	\$0	\$0	\$0	\$0	\$0
Current Liabilities	\$0	\$0	\$0	\$0	\$0
Accounts Payable	\$0	\$0	\$0	\$0	\$0
Income Tax Payable	\$0	\$0	\$0	\$0	\$0
Sales Tax Payable	\$0	\$0	\$0	\$0	\$0
Short Term Debt	\$0	\$0	\$0	\$0	\$0
Long Term Liabilities	\$0	\$0	\$0	\$0	\$0
Long Term Debt	\$0	\$0	\$0	\$0	\$0

	2023-24	2024-25	2025-26	2026-27	2027-28
Equity	\$0	\$0	\$0	\$0	\$0
Paid-in Capital	\$0	\$0	\$0	\$0	\$0
Common Stock	\$0	\$0	\$0	\$0	\$0
Preferred Stock	\$0	\$0	\$0	\$0	\$0
Owner's Contribution	\$0	\$0	\$0	\$0	\$0
Retained Earnings	\$0	\$0	\$0	\$0	\$0
Check	\$0	\$0	\$0	\$0	\$0

 **Help tip**

 **Facility Management Business Plan**

Determine and mention your business's break-even point—the point at which your business costs and revenue will be equal.

This exercise will help you understand how much revenue you need to generate to sustain or be profitable.

To unlock help try Upmetrics! 


Break-even Analysis

	2023-24	2024-25	2025-26	2026-27	2027-28
Starting Revenue	\$0	\$0	\$0	\$0	\$0

	2023-24	2024-25	2025-26	2026-27	2027-28
Net Revenue	\$0	\$0	\$0	\$0	\$0
Closing Revenue	\$0	\$0	\$0	\$0	\$0
Starting Expense	\$0	\$0	\$0	\$0	\$0
Net Expense	\$0	\$0	\$0	\$0	\$0
Closing Expense	\$0	\$0	\$0	\$0	\$0
Is Break Even?	0	0	0	0	0
Break Even Month	0	0	0	0	0
Days Required	0	0	0	0	0
Break Even Revenue	\$0	\$0	\$0	\$0	\$0
Break Even Units					

Financing needs

 **Help tip**

 **Facility Management Business Plan**

Calculate costs associated with starting a facility management business, and estimate your financing needs and how much capital you need to raise to operate your business.

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Start writing here..

Upmetrics vs Financial Spreadsheets

Spreadsheets can be a powerful tool for preparing complex financial reports and forecasts. However, using them can be quite time-consuming, intimidating, and frustrating.



The screenshot shows the Upmetrics 'Financial Plan' interface. On the left, there are navigation buttons for 'Profit & Loss', 'Balance Sheet', and 'Cash Flow'. The main area displays a 'Profit & Loss' statement for the year 2023-04. Below this, there is a calculator titled 'What price will you charge for each unit?' with a 'Calculate Amount' button and a 'View previous calculations' link. The calculator shows a unit price of \$40 and a total revenue of \$184,000.00.

	2023-04	2024-04
Revenue	\$245,391	\$161,011
Cost of Sales	\$116,608	\$27,238
Gross Margin	\$128,784	\$133,773
Gross Margin (%)	52.5%	83.1%
Operating Expenses	\$294,379	\$118,907
	1814	\$15,279
	3.2%	\$6,807.01
	0.2%	\$121,895.01
	7.2%	\$6,821.00
	.18%	3,386
	7.2%	\$184,000.00



Upmetrics could be your way out of boring & clumsy spreadsheets. Simply enter the numbers, and get accurate and easy-to-understand financial reports made in minutes - no more remembering complex formulas or fussing in the spreadsheet.

[Start your planning today](#)

9.

Appendix



REMEMBER

When writing the appendix section, you should include any additional information that supports the main content of your plan. This may include financial statements, market research data, legal documents, and other relevant information.

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Create a winning business plan that gets you funded

Creating a stunning and investment-ready plan requires no writing, graphic designing, or financial planning expertise.

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Mariia Yevlash



Student, Sumy State University – Ukraine

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