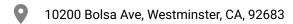
BUSINESS PLAN 2023



Dumpster Rental Business Plan

Streamlined Cleanup, Hassle-Free





(650) 359-3153

info@example.com

ttp://www.example.com

Information provided in this business plan is unique to this business and confidential; therefore, anyone reading this plan agrees not to disclose any of the information in this business plan without prior written permission of the company.

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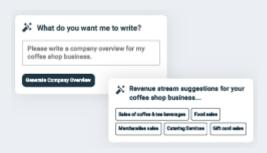
Business planning that's simpler and faster than you think

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Executive Summary



An executive summary is the first section of the business plan intended to provide an overview of the whole business plan.

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Dumpster Rental Business Plan

Start your executive summary by briefly introducing your business to your readers.

This section may include the name of your dumpster rental business, its leastion, when it was

To unlock help try Upmetrics! 🔒

Start writing here..

Market opportunity



Dumpster Rental Business Plan

Summarize your market research, including market size, growth potential, and marketing trends. Highlight the opportunities in the market and how your business will fit in to fill the gap.

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Start writing here..

Services Offered

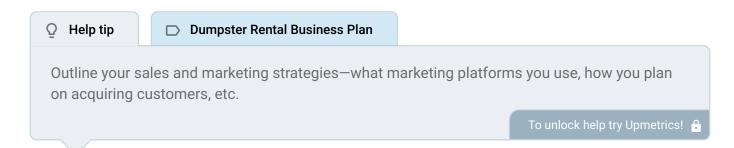


Dumpster Rental Business Plan

Highlight the dumpster rental services you offer your clients. The USPs and differentiators you offer are always a plus.

To unlock help try Upmetrics!

Marketing & Sales Strategies

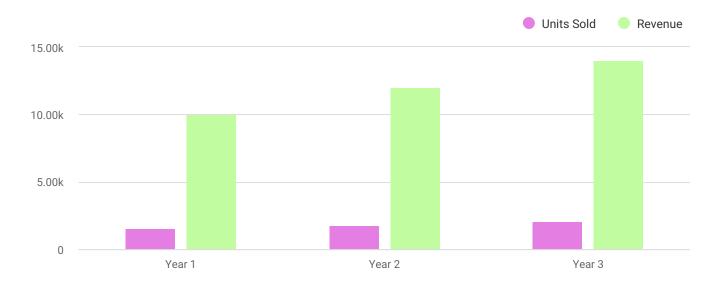


Start writing here..

Financial Highlights



Units Sold v/s Revenue



Financial Year	Units Sold	Revenue
Year 1	1,550	\$10,000
Year 2	1,800	\$12,000
Year 3	2,050	\$14,000



Write a call to action for your business plan.

Company Overview



Depending on what details of your business are essential, you'll need different elements in your business overview.

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Dumpster Rental Business Plan

Describe your business in this section by providing all the basic information:

Describe what kind of dumpster rental company you run and the name of it. You may appoint to

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Start writing here..

Ownership



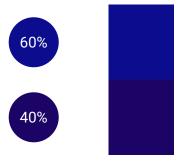
Dumpster Rental Business Plan

List the names of your dumpster rental business's founders or owners. Describe what shares they own and their responsibilities for efficiently managing the business.

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Start writing here..

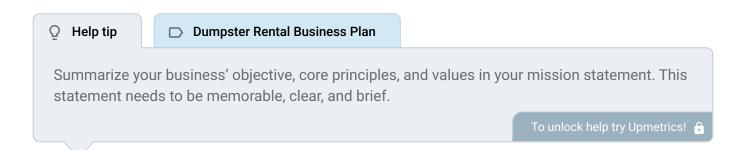
Business Owners



John Doe

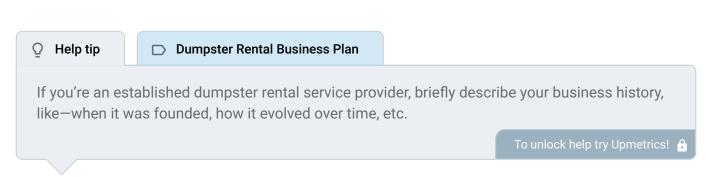
Jane Smith

Mission statement



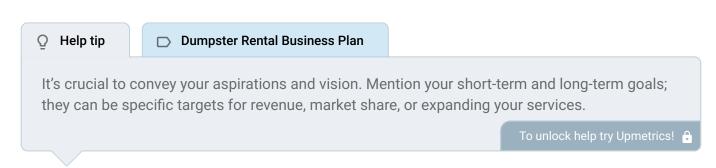
At [GreenEdge Dumpster Solutions], our mission is to provide unparalleled waste management solutions that blend efficiency, sustainability, and customer-centricity. We're committed to a greener future, working diligently to ensure our practices minimize environmental impact, serving every client with the same level of dedication and respect.

Business history



Start writing here..

Future goals



Market Analysis



Market analysis provides a clear understanding of the market in which your printing business will run along with the target market, competitors, and growth opportunities.

To unlock help try Upmetrics! 🔓



Dumpster Rental Business Plan

To write the introduction section of your market analysis, start by clearly identifying your primary target market.

To unlock help try Upmetrics! 🔒

Start writing here..

Target Market



Dumpster Rental Business Plan

Start this section by describing your target market. Define your ideal customer and explain what types of services they prefer. Creating a buyer persona will help you easily define your target market to your readers. To unlock help try Upmetrics! 🔒

Start writing here..

Market size and growth potential

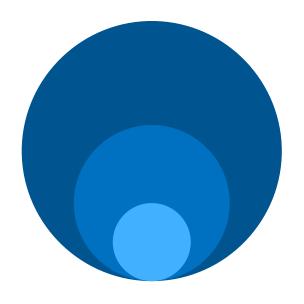


Dumpster Rental Business Plan

Describe your market size and growth potential and whether you will target a niche or a much broader market.

To unlock help try Upmetrics!

Market Size



Available Market

The total number of waste-producing units (homes, businesses, events) in the [City/Region].

2M

Served Market

Units currently using dumpster rental services in the [City/Region].

1M

Target Market

Eco-conscious units preferring sustainable waste management in the [City/Region].

750k



Dumpster Rental Business Plan

Identify and analyze your direct and indirect competitors. Identify their strengths and weaknesses, and describe what differentiates your dumpster rental services from them.

To unlock help try Upmetrics!

Competitive analysis

WasteMaster Solutions

Established in 20[XX], [WasteMaster Solutions] has been a leading player in the [City/Region]'s waste management scene. With a fleet of over [XXX] dumpsters, they cater primarily to commercial and residential customers.

Features

Broad range of dumpster sizes from [XX] to [XX] yards.

24/7 customer service support.

Online booking and payment system.

Strengths

Extensive market presence and brand recognition.

A vast fleet allowing wide coverage.

Strong digital infrastructure for easy bookings.

Weaknesses

Limited focus on sustainable or green disposal methods.

Reports of delayed pickups and deliveries.

Higher pricing compared to market average

EcoDump Services

[EcoDump Services], founded in 20[YY], is a modern player emphasizing eco-friendly waste disposal. They cater mainly to green waste and event-based dumpster rentals.

Features

Specialized dumpsters for green waste and biodegradable materials.

Partnership with recycling centers.

Eco-conscious waste segregation and disposal services.

Strengths

Strong branding around sustainable and eco-friendly services.

Collaborations with environmental organizations and events.

Tailored solutions for specific waste types.

Weaknesses

Limited fleet size.

Narrow focus, leaving out significant market segments.

Narrow focus, leaving out significant market segments. Occasional lack of availability during peak seasons.

BuildClean Dumpsters

Having started operations in 20[ZZ], [BuildClean Dumpsters] specializes in serving contractors, construction sites, and home improvement professionals.

Features

Heavy-duty dumpsters designed for construction debris.

On-site waste segregation services.

Flexible long-term rental options.

Strengths

Tailored solutions for the construction sector

Quick turnaround times.

Competitive pricing for longterm rentals.

Weaknesses

Exclusive focus on construction waste, missing out on other market opportunities.

Less emphasis on digital marketing and online presence.

Limited customer service support.

Market trends



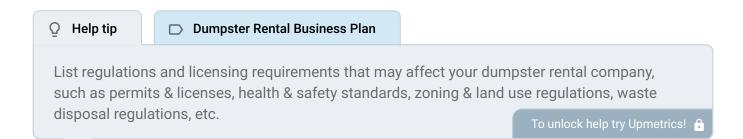
Dumpster Rental Business Plan

Analyze emerging trends in the industry, such as technology disruptions, changes in customer behavior or preferences, etc. Explain how your business will cope with all the trends.

To unlock help try Upmetrics! 🔒



Regulatory environment





Products and Services



The product and services section of a dumpster rental business plan should describe the specific services and products that will be offered to customers.

To write this section should include the following:

To unlock help try Upmetrics! 🔒



Dumpster Rental Business Plan

To craft the introduction for your "Products and Services" chapter, begin by positioning your business within its industry, emphasizing its unique strengths or value proposition.

To unlock help try Upmetrics! 🔒

Start writing here..

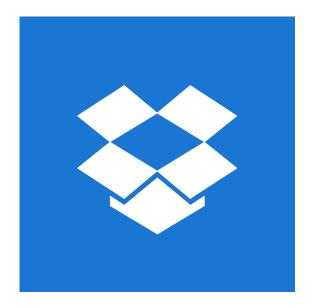


Help tip

Mention the dumpster rental services your business will offer. This list may include services like,

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Services



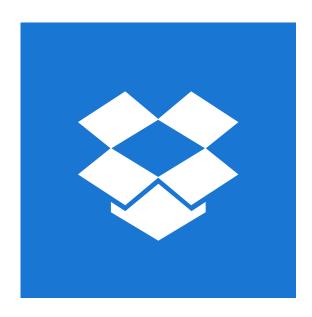
Residential Dumpster Rental

Price: 10-yard dumpster: \$[150] per week 20-yard dumpster: \$[250] per week 30-yard dumpster: \$[325] per week

Ideal for home cleanouts, small renovation projects, or seasonal cleaning, our residential dumpsters make waste disposal a breeze.

Specifications

- Material: Heavy-duty steel
- Weight Limit: Varies by size (10-yard: [2,000 lbs.], 20yard: [4,000 lbs.], 30-yard: [6,000 lbs.])
- · Features: Walk-in doors, easy-load design, drivewayfriendly wheels



Commercial Dumpster Rental

Price: Monthly flat rate: \$[350]

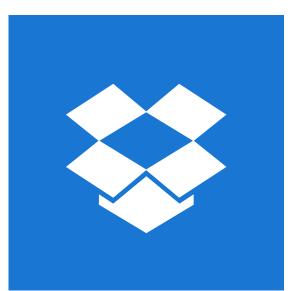
Perfect for businesses, offices, or commercial spaces, these dumpsters cater to regular waste disposal needs.

Specifications

· Material: Reinforced steel

· Capacity: [8] cubic yards

Features: Sliding lids, odor control, scheduled pickups



Construction Dumpster Rental

Price: 20-yard dumpster: \$[275] per week 40-yard dumpster: \$[450] per week

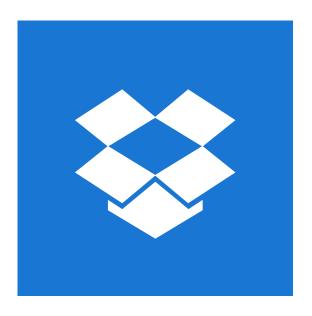
Designed for construction sites, handling heavy debris like concrete, bricks, and tiles.

Specifications

Material: Rugged steel

Weight Limit: 20-yard: [10,000 lbs.], 40-yard: [20,000 lbs.]

 Features: Large walk-in doors, reinforced base, and sides



Green Waste Dumpster Rental

Price: 15-yard dumpster: \$[200] per week

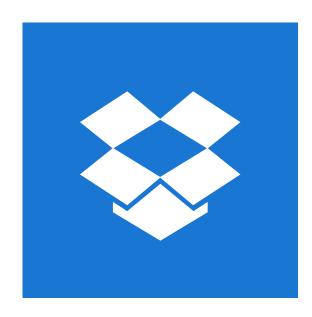
Specially crafted for garden, yard, or organic waste, ensuring compostable materials are correctly handled.

Specifications

· Material: Eco-friendly materials

· Weight Limit: [3,500 lbs.]

 Features: Ventilation for odour control, compostable bag lining



Waste Management Consultation

Price: \$[50] per hour

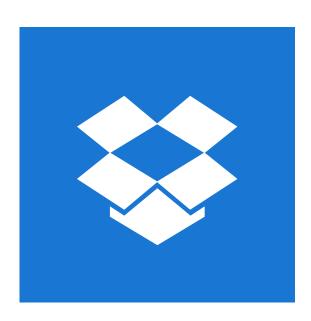
Our experts evaluate your waste disposal needs and provide tailored recommendations.

Specifications

· Service Mode: On-site or virtual

• Duration: Typically [1-2] hours

 Includes: Waste audit, tailored disposal strategy, recycling recommendations



Extended Rental Periods

Price: Additional \$[50] per day beyond the standard week

For projects that require more time, we offer easy and affordable rental extensions.

Specifications

· Duration: Daily increments

Availability: Based on dumpster availability

· Notification: Clients must notify [24] hours before rental expiration

Quality Measures

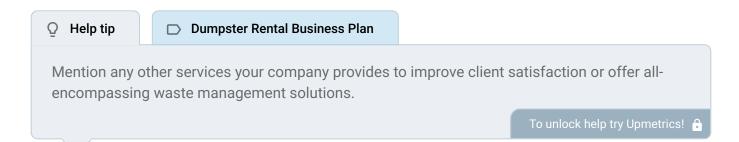


Dumpster Rental Business Plan

This section should explain how you maintain quality standards and consistently provide the highest quality service.

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Additional Services



Sales And Marketing Strategies



Writing the sales and marketing strategies section means a list of strategies you will use to attract and retain your clients.

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Dumpster Rental Business Plan

To create an effective introduction for your "Sales and Marketing Strategies" chapter, start by setting the stage within your specific industry or market.

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Unique Selling Proposition (USP)



Dumpster Rental Business Plan

Define your business's USPs depending on the market you serve, the equipment you use, and the unique services you provide. Identifying USPs will help you plan your marketing strategies.

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Start writing here..

Pricing Strategy



Help tip

Dumpster Rental Business Plan

Describe your pricing strategy—how you plan to price your services and stay competitive in the local market. You can mention any discounts you plan on offering to attract new customers.

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Dumpster Rental Business Plan

Discuss your marketing strategies to market your services. You may include some of these marketing strategies in your business plan-social media marketing, local advertising, content marketing, and print marketing.

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Marketing strategies

Online



Social Media

Leveraging platforms like Facebook, Instagram, and LinkedIn to engage with potential clients, share client testimonials, and showcase our sustainable initiatives.



Email Marketing

Regular newsletters and updates to our subscriber base.



Content Marketing

Regular blog posts and articles related to waste management, recycling tips, and best practices, establish us as thought leaders in the industry.





Local Advertising

Targeted ads in local newspapers, magazines, and community bulletins to reach our primary audience.



Print Marketing

Brochures, flyers, and banners for local events and trade shows, ensuring offline brand visibility.

Outline the strategies you'll implement to maximize your sales. Your sales strategies may include upselling & cross-selling, partnering with other businesses, offering referral programs, etc.

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Sales strategies



Partner with Businesses

Collaborating with local businesses, especially in construction and events, to offer bundled services or referrals.



Upselling & Cross-selling

Offering complementary services or larger packages when appropriate, maximizing value for our clients and increasing sales potential.



Referral Programs

Providing incentives to current clients who bring in new customers, creates a win-win situation.

Describe your customer retention strategies and how you plan to execute them. For instance, introducing loyalty programs, discounts on annual membership, personalized service, etc.

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Customer retention



Loyalty Programs

Offering discounts and benefits to frequent clients, reinforcing our commitment to their continued business.



Annual Membership Plans

Offering premium services, quicker response times, and priority bookings for members.



Personalized Service

Ensuring every client feels valued by catering to their specific needs, understanding their concerns, and providing tailored solutions.

Operations Plan



When writing the operations plan section, it's important to consider the various aspects of your business operations.

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Dumpster Rental Business Plan

To create an effective introduction for your "Operational Plan" chapter, start by emphasizing the pivotal role of efficient operations in the success of your business, underscoring how they directly impact the quality of services delivered.

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Start writing here..

Staffing & Training



Dumpster Rental Business Plan

Mention your business's staffing requirements, including the number of employees or cleaning staff needed. Include their qualifications, the training required, and the duties they will perform.

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Start writing here..

Operational Process

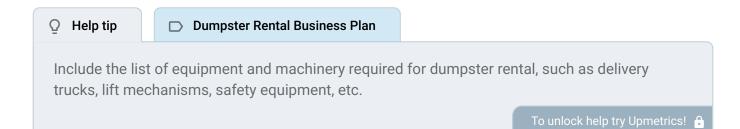


Dumpster Rental Business Plan

Outline the processes and procedures you will use to run your dumpster rental business. Your operational processes may include customer inquiry & booking, waste removal & pickup, record keeping & documentation, etc.

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Equipment & Machinery



Management Team



The management team section provides an overview of the individuals responsible for running your business plan.

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Dumpster Rental Business Plan

To craft an introduction for your "Management Team" chapter, begin by emphasizing the crucial role of leadership in the success of any business.

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Start writing here..

Key managers



Dumpster Rental Business Plan

Introduce your management and key members of your team, and explain their roles and responsibilities.

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Start writing here..





JOHN DOE CEO & Co-founder - john.doe@example.com

John is the visionary leader behind [GreenEdge Dumpster Solutions]. Holding an MBA from Stanford University, he has accumulated over [15] years of experience in the waste management sector.

He began his journey as an operations manager at [Previous Company Name], where he scaled operations in three states.

John's keen sense of market dynamics and sustainability principles led him to co-found [GreenEdge], aiming to revolutionize the dumpster rental industry with innovative solutions.







With a stellar academic record, Jane graduated summa cum laude from MIT with a degree in Operational Research.

She has been instrumental in shaping [GreenEdge]'s operational excellence with her decade-long experience in waste management.

Prior to joining [GreenEdge], she was the director of operations at [Previous Company Name], a nationwide waste disposal company.



ALEX BROWN

Chief Technology Officer (CTO) - alex.brown@example.com

Alex, an alumnus of the Wharton School of Business, brings a blend of creative strategy and analytical acumen to [GreenEdge].



His [12] years in marketing for environmental services have helped [GreenEdge] establish a robust brand presence in a short span.

Previously, Alex led successful campaigns as the Marketing Head for [Previous Company Name], a global recycling firm.



EMILY CLARKE

Operations Manager - emily.clarke@example.com

Emily, a graduate in Logistics and Supply Chain Management from the University of Michigan, has been pivotal in streamlining [GreenEdge]'s operations.

With [8] years in logistics management for environmental solutions, Emily's expertise ensures timely service delivery and operational efficiency.

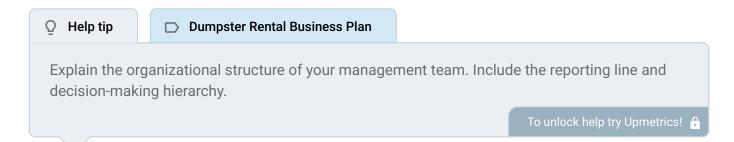


ROBERT TAYLOR Customer Service Manager - robert.taylor@example.com

Holding a degree in Communication Studies from UCLA, Robert has spent the last [10] years perfecting customer relations in the waste management industry.

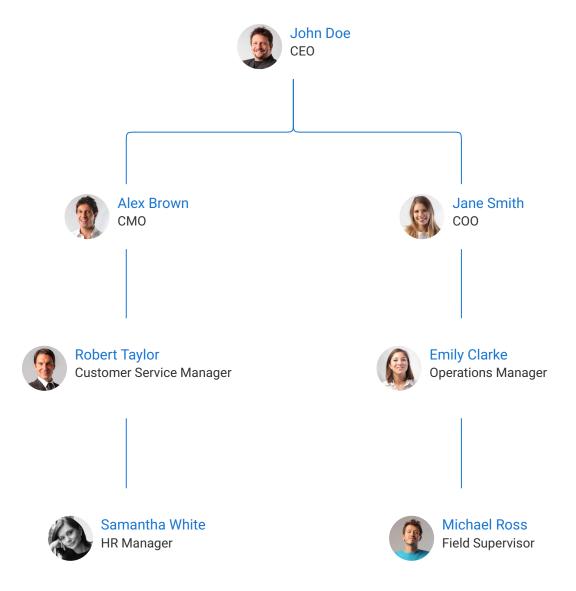
At [GreenEdge], he leads a dedicated team ensuring that client interactions are always positive, addressing grievances and feedback with professionalism.

Organizational structure



Start writing here..

Organization chart



Compensation plan



□ Help tip

Dumpster Rental Business Plan

Describe your compensation plan for the management and staff. Include their salaries, incentives, and other benefits.

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Start writing here..



Mentioning advisors or consultants in your business plans adds credibility to your business idea.

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Advisors/Consultants



DR LINDA GREEN

Waste Management Consultant

With [X years] of experience in sustainable waste management practices, Dr. Linda brings valuable insights to our waste disposal methodologies and helps us stay environmentally responsible

Financial Plan



When writing the financial plan section of a business plan, it's important to provide a comprehensive overview of your financial projections for the first few years of your business, You may provide the following:

To unlock help try Upmetrics!

Dumpster Rental Business Plan

To create an effective introduction for your "Financial Plan" chapter, begin by stressing the critical role of a well-structured financial plan in the success of your venture.

To unlock help try Upmetrics!

Start writing here..



Describe details such as projected revenue, operational costs, and service costs in your projected profit and loss statement. Make sure to include your business's expected net profit or loss.

To unlock help try Upmetrics!

Profit & loss statement

	2023-24	2024-25	2025-26	2026-27	2027-28
Revenue	\$0	\$0	\$0	\$0	\$0

	2023-24	2024-25	2025-26	2026-27	2027-28
Cost Of Sales	\$0	\$0	\$0	\$0	\$0
General Costs	\$0	\$0	\$0	\$0	\$0
Revenue Specific Costs	\$0	\$0	\$0	\$0	\$0
Personnel Costs (Direct Labor)	\$0	\$0	\$0	\$0	\$0
Gross Margin	\$0	\$0	\$0	\$0	\$0
Gross Margin (%)	0%	0%	0%	0%	0%
Operating Expense	\$0	\$0	\$0	\$0	\$0
Payroll Expense (Indirect Labor)	\$0	\$0	\$0	\$0	\$0
General Expense	\$0	\$0	\$0	\$0	\$0
Bad Debt	\$0	\$0	\$0	\$0	\$0
Amortization of Current Assets	\$0	\$0	\$0	\$0	\$0
EBITDA	\$0	\$0	\$0	\$0	\$0

	2023-24	2024-25	2025-26	2026-27	2027-28
Additional Expense	\$0	\$0	\$0	\$0	\$0
Long Term Depreciation	\$0	\$0	\$0	\$0	\$0
Gain or loss from Sale of Assets	\$0	\$0	\$0	\$0	\$0
EBIT	\$0	\$0	\$0	\$0	\$0
Interest Expenses	\$0	\$0	\$0	\$0	\$0
EBT	\$0	\$0	\$0	\$0	\$0
Income Tax Expense	\$0	\$0	\$0	\$0	\$0
Total Expense	\$0	\$0	\$0	\$0	\$0
Net Income	\$0	\$0	\$0	\$0	\$0
Net Income (%)	0%	0%	0%	0%	0%
Retained Earning Opening	\$0	\$0	\$0	\$0	\$0
Owner's Distribution	\$0	\$0	\$0	\$0	\$0

	2023-24	2024-25	2025-26	2026-27	2027-28
Retained Earning Closing	\$0	\$0	\$0	\$0	\$0

The cash flow for the first few years of your operation should be estimated and described in this section. This may include billing invoices, payment receipts, loan payments, and any other cash flow statements.

To unlock help try Upmetrics! 🔒



Cash flow statement

	2023-24	2024-25	2025-26	2026-27	2027-28
Cash Received	\$0	\$0	\$0	\$0	\$0
Cash Paid	\$0	\$0	\$0	\$0	\$0
COS & General Expenses	\$0	\$0	\$0	\$0	\$0
Salary & Wages	\$0	\$0	\$0	\$0	\$0
Interest	\$0	\$0	\$0	\$0	\$0
Sales Tax	\$0	\$0	\$0	\$0	\$0
Income Tax	\$0	\$0	\$0	\$0	\$0

	2023-24	2024-25	2025-26	2026-27	2027-28
Net Cash From Operations	\$0	\$0	\$0	\$0	\$0
Assets Sell	\$0	\$0	\$0	\$0	\$0
Assets Purchase	\$0	\$0	\$0	\$0	\$0
Net Cash From Investments	\$0	\$0	\$0	\$0	\$0
Amount Received	\$0	\$0	\$0	\$0	\$0
Loan Received	\$0	\$0	\$0	\$0	\$0
Common Stock					
Preferred Stock	\$0	\$0	\$0	\$0	\$0
Owner's Contribution	\$0	\$0	\$0	\$0	\$0
Amount Paid	\$0	\$0	\$0	\$0	\$0
Loan Capital	\$0	\$0	\$0	\$0	\$0
Dividends & Distributions	\$0	\$0	\$0	\$0	\$0
Net Cash From Financing	\$0	\$0	\$0	\$0	\$0

	2023-24	2024-25	2025-26	2026-27	2027-28
Summary					
Starting Cash	\$0	\$0	\$0	\$0	\$0
Cash In	\$0	\$0	\$0	\$0	\$0
Cash Out	\$0	\$0	\$0	\$0	\$0
Change in Cash	\$0	\$0	\$0	\$0	\$0
Ending Cash	\$0	\$0	\$0	\$0	\$0

○ Help tip

Create a projected balance sheet documenting your dumpster rental business's assets, liabilities, and equity.

To unlock help try Upmetrics!

Balance sheet

	2023-24	2024-25	2025-26	2026-27	2027-28
Assets	\$0	\$0	\$0	\$0	\$0
Current Assets	\$0	\$0	\$0	\$0	\$0

	2023-24	2024-25	2025-26	2026-27	2027-28
Cash	\$0	\$0	\$0	\$0	\$0
Accounts Receivable	\$0	\$0	\$0	\$0	\$0
Inventory	\$0	\$0	\$0	\$0	\$0
Other Current Assets	\$0	\$0	\$0	\$0	\$0
Long Term Assets	\$0	\$0	\$0	\$0	\$0
Gross Long Term Assets	\$0	\$0	\$0	\$0	\$0
Accumulated Depreciation	\$0	\$0	\$0	\$0	\$0
Liabilities & Equity	\$0	\$0	\$0	\$0	\$0
Liabilities	\$0	\$0	\$0	\$0	\$0
Current Liabilities	\$0	\$0	\$0	\$0	\$0
Accounts Payable	\$0	\$0	\$0	\$0	\$0
Income Tax Payable	\$0	\$0	\$0	\$0	\$0
Sales Tax Payable	\$0	\$0	\$0	\$0	\$0
Short Term Debt	\$0	\$0	\$0	\$0	\$0
Long Term Liabilities	\$0	\$0	\$0	\$0	\$0
Long Term Debt	\$0	\$0	\$0	\$0	\$0

	2023-24	2024-25	2025-26	2026-27	2027-28
Equity	\$0	\$0	\$0	\$0	\$0
Paid-in Capital	\$0	\$0	\$0	\$0	\$0
Common Stock	\$0	\$0	\$0	\$0	\$0
Preferred Stock	\$0	\$0	\$0	\$0	\$0
Owner's Contribution	\$0	\$0	\$0	\$0	\$0
Retained Earnings	\$0	\$0	\$0	\$0	\$0
Check	\$0	\$0	\$0	\$0	\$0

○ Help Tip

Dumpster Rental Business Plan

Determine and mention your business's break-even point—the point at which your business costs and revenue will be equal.

This exercise will help you understand how much revenue you need to generate to sustain or be profitable.

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Break-even Analysis

	2023-24	2024-25	2025-26	2026-27	2027-28
Starting Revenue	\$0	\$0	\$0	\$0	\$0

	2023-24	2024-25	2025-26	2026-27	2027-28
Net Revenue	\$0	\$0	\$0	\$0	\$0
Closing Revenue	\$0	\$0	\$0	\$0	\$0
Starting Expense	\$0	\$0	\$0	\$0	\$0
Net Expense	\$0	\$0	\$0	\$0	\$0
Closing Expense	\$0	\$0	\$0	\$0	\$0
Is Break Even?	0	0	0	0	0
Break Even Month	0	0	0	0	0
Days Required	0	0	0	0	0
Break Even Revenue	\$0	\$0	\$0	\$0	\$0

Break Even Units

Financing needs

○ Help tip

Dumpster Rental Business Plan

Calculate costs associated with starting a dumpster rental business, and estimate your financing needs and how much capital you need to raise to operate your business.

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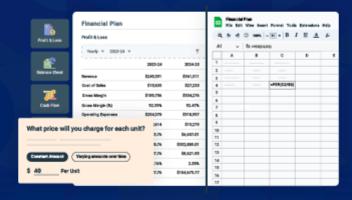
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9.

Appendix



When writing the appendix section, you should include any additional information that supports the main content of your plan. This may include financial statements, market research data, legal do

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Mariia Yevlash

★ ★ ★ ★

Student, Sumy State University – Ukraine

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