

Bagel Shop Business Plan

Business Plan

2023

Bagels Made with Love

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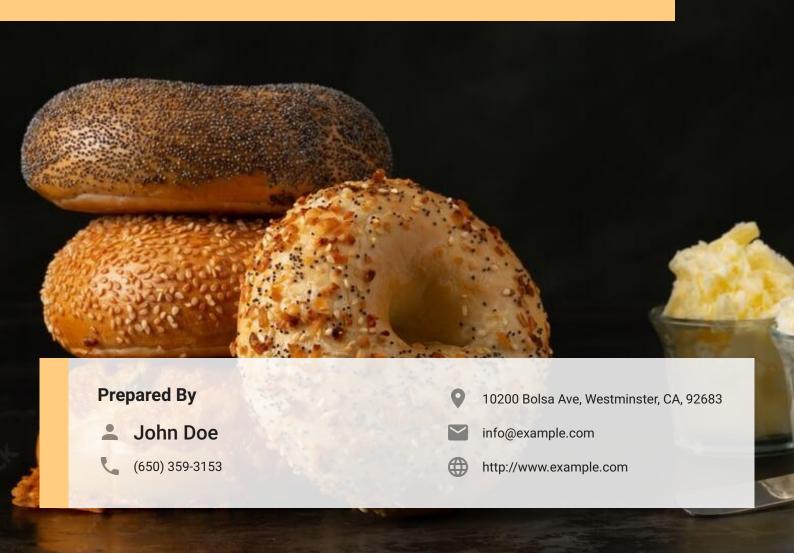


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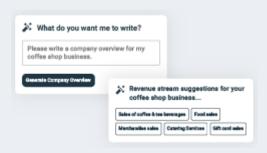
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Executive Summary



An executive summary is the first section of the business plan intended to provide an overview of the whole business plan.

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Bagel Shop Business Plan

Start your executive summary by briefly introducing your business to your readers.

This section may include the name of your bagel shop, its location when it was founded and

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Start writing here..

Market opportunity



Bagel Shop Business Plan

Summarize your market research, including market size, growth potential, and marketing trends.

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Bagel Menu

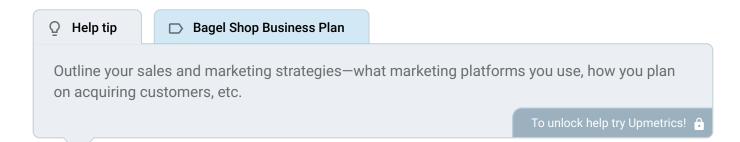


Bagel Shop Business Plan

Highlight the bagel shop products you offer your clients. The USPs and differentiators you offer are always a plus.

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Marketing & Sales Strategies

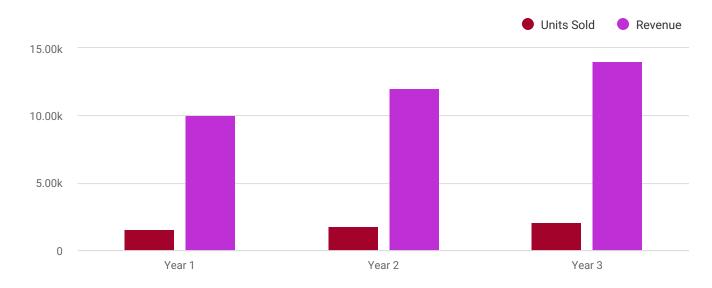


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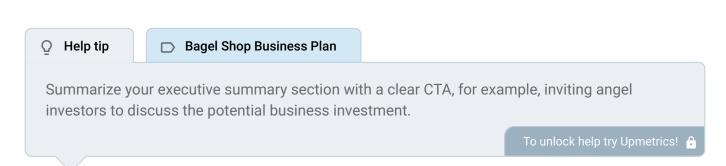
Financial Highlights



Units Sold v/s Revenue



Financial Year	Units Sold	Revenue
Year 1	1,550	\$10,000
Year 2	1,800	\$12,000
Year 3	2,050	\$14,000



Write a call to action for your business plan.

Company Overview



Depending on what details of your business are essential, you'll need different elements in your business overview.

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Bagel Shop Business Plan

Describe your business in this section by providing all the essential information:

Describe what kind of bagel shop you run and the name of it. You may appoint in one of the

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Ownership

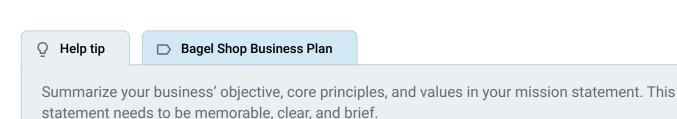


Bagel Shop Business Plan

List the names of your bagel shop's founders or owners. Describe what shares they own and their responsibilities for efficiently managing the business.

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Mission statement



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At [Doe's Bagel Delight], our mission is to craft memorable moments over delightful bagels. We are committed to providing the freshest, highest-quality offerings, served with warmth and authenticity. Every bite is a testament to tradition, innovation, and our unwavering commitment to excellence.

Business history



Bagel Shop Business Plan

If you're an established bagel shop, briefly describe your business history, like—when it was founded, how it evolved over time, etc.

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Future goals



Help tip

Bagel Shop Business Plan

It's crucial to convey your aspirations and vision. Mention your short-term and long-term goals; they can be specific targets for revenue, market share, or expanding your services.

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Market Analysis



Market analysis provides a clear understanding of the market in which your printing business will run along with the target market, competitors, and growth opportunities.

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Bagel Shop Business Plan

To write the introduction section of your market analysis, start by clearly identifying your primary target market.

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Start writing here..

Target Market



Bagel Shop Business Plan

Start this section by describing your target market. Define your ideal customer and explain what types of services they prefer. Creating a buyer persona will help you easily define your target market to your readers. To unlock help try Upmetrics! 🔒

Start writing here..

Market size and growth potential

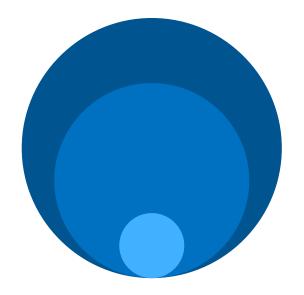


Bagel Shop Business Plan

Describe your market size and growth potential and whether you will target a niche or a much broader market.

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Market Size



Available Market

All consumers who consume bakery products.

200M

Served Market

Consumers specifically purchasing and consuming bagels.

150M

Target Market

Health-conscious urban consumers aged 20-45 seeking gourmet bagels. 50M



Bagel Shop Business Plan

Identify and analyze your direct and indirect competitors. Identify their strengths and weaknesses, and describe what differentiates your bagel shop from them.

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Competitive analysis

Bagel Bliss Café

Located just a few blocks away from our establishment, Bagel Bliss Café has been serving the Westminster community for the past decade.

Features

Broad menu including traditional bagels, gourmet spreads, and signature sandwiches.

Online ordering and delivery services.

Monthly subscription boxes featuring a mix of their bestsellers.

Strengths

Established brand name with a loyal customer base.

Diverse menu catering to a broad audience.

Efficient home delivery system ensuring reach beyond the instore customers.

Weaknesses

Limited innovation in their menu over the past few years.

Customer feedback indicates inconsistency in the quality of delivered items

Lack of a cosy ambiance, more of a grab-and-go setup.

Bakers & Bagels Food Truck

This mobile bagel truck is a recent entrant in the market but has rapidly gained popularity, especially among younger crowds.

Features

Fresh bagels with a focus on quirky, innovative flavors.

Quick service, perfect for those in a hurry.

Rotating locations, tapping different markets.

Strengths

Novelty factor of a bagel food truck.

Regular introduction of new flavors, keeping the menu fresh.

Strong social media presence, especially on platforms popular with the youth.

Weaknesses

Limited seating or ambiance, purely a grab-and-go model.

Inconsistent locations can sometimes deter regular customers.

Relatively limited menu due to space constraints in the food truck.

The Bagel Boutique & Deli

An upscale bagel shop with a gourmet twist, focusing on the premium market segment.

Features

Premium bagels with gourmet ingredients like truffle oil and artisanal cheeses.

An in-house coffee bar serving specialty brews.

Catering services for corporate events and parties.

Strengths

Targets the premium market, allowing for higher pricing.

Luxurious ambiance, attracting a niche clientele.

High-quality ingredients, ensuring customer satisfaction.

Weaknesses

Higher pricing can deter a broader base of customers.

Less focus on traditional bagel offerings, alienating purists.

Primarily dependent on the upscale market, which can be volatile.

Market trends



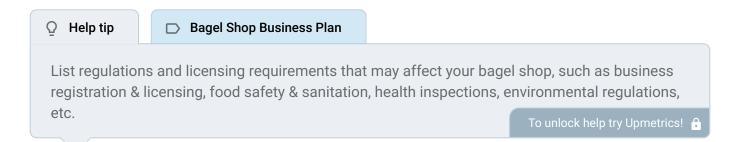
Bagel Shop Business Plan

Analyze emerging trends in the industry, such as technology disruptions, changes in customer behavior or preferences, etc. Explain how your business will cope with all the trends.

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Regulatory environment





Products and Services



The product and services section of a bagel shop business plan should describe the specific services and products that will be offered to customers. To write this section should include the following:

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Bagel Shop Business Plan

To craft the introduction for your "Products and Services" chapter, begin by positioning your business within its industry, emphasizing its unique strengths or value proposition.

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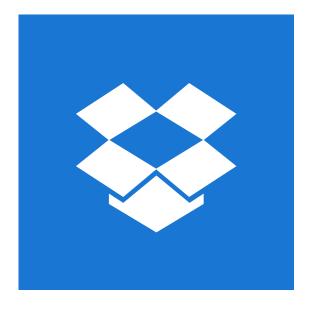


Mention the bagel shop products your business will offer. This list may include,

Fresh bagel shops

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Products



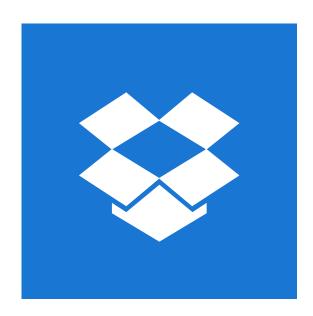
Classic Plain Bagel

Price: [\$1.50]

A timeless favorite, our plain bagel is crafted to perfection, providing a chewy exterior and soft interior.

Product Specifications

- · Ingredients: Premium wheat flour, water, malt syrup, salt, yeast.
- · Size: 4-inch diameter.
- · Weight: 3 oz.



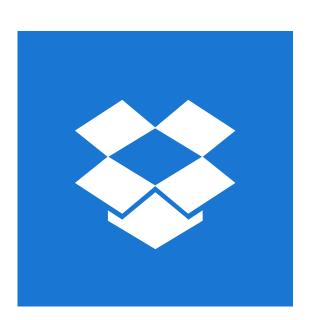
Sesame Seed Bagel

Price: [\$1.75]

Toasted to golden perfection, our sesame seed bagel offers a delightful crunch and a nutty flavor.

Product Specifications

- Ingredients: Premium wheat flour, water, malt syrup, sesame seeds, salt, yeast.
- · Size: 4-inch diameter.
- · Weight: 3.2 oz.



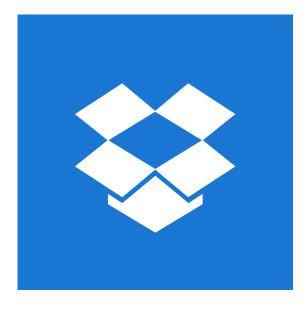
Bagel Breakfast Sandwich

Price: [\$4.50]

A hearty breakfast option, loaded with scrambled eggs, cheese, and your choice of bacon or sausage.

Product Specifications

- Base: Choice of any bagel variety.
- Fillings: Eggs, cheddar cheese, choice of bacon or sausage.
- Serving Temperature: Hot.



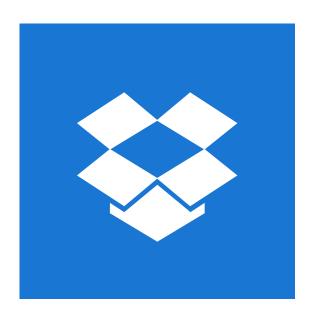
Berry Cream Cheese Spread

Price: [\$2.00]

A luscious blend of fresh berries and cream cheese, offering a sweet and tangy spread for your bagel.

Product Specifications

- Ingredients: Fresh mixed berries (strawberries, blueberries, raspberries), cream cheese, sugar.
- · Serving Size: 2 oz.



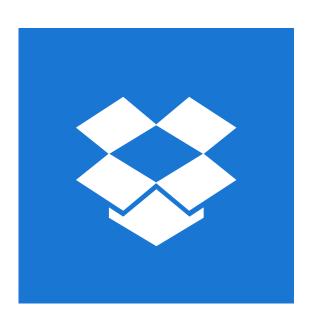
Bagel Pizza - Margherita

Price: [\$3.50]

A delicious twist to the traditional pizza, our bagel-based Margherita is topped with fresh tomatoes, mozzarella, and basil.

Product Specifications

- · Base: Choice of any bagel variety.
- Toppings: Sliced tomatoes, mozzarella cheese, fresh basil, olive oil.
- · Serving Temperature: Hot.



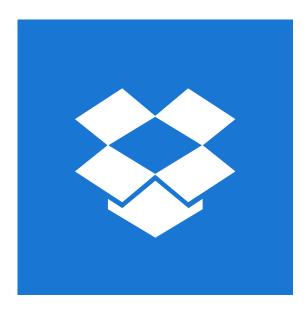
Cinnamon Raisin Bagel

Price: [\$2.00]

A sweet treat, our cinnamon raisin bagel is dotted with juicy raisins and a hint of cinnamon.

Product Specifications

- Ingredients: Premium wheat flour, water, raisins, cinnamon, malt syrup, salt, yeast.
- · Size: 4-inch diameter.
- Weight: 3.3 oz.



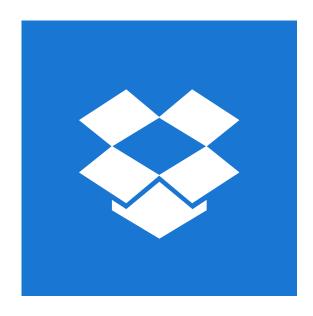
Cold Brew Coffee

Price: [\$3.00]

A refreshing and robust coffee, brewed cold for over 12 hours to ensure maximum flavor extraction.

Product Specifications

- · Ingredients: Premium coffee beans, water.
- Serving Size: 12 oz.



Bagel Platter - Assorted

Price: [\$15.00] (serves 5)

A mix of our best-selling bagels, perfect for events or group breakfasts.

Product Specifications

- · Bagel Varieties: Plain, sesame seed, cinnamon raisin, [other flavors].
- Total Pieces: 10 bagels (2 of each variety)

Toppings & Spreads



Bagel Shop Business Plan

Talk about the toppings and spreads that go with bagel shops. Various varieties of cream cheese, butter, jam, peanut butter, and other specialty spreads are some examples.

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Quality Measures



○ Help tip

□ Bagel Shop Business Plan

The quality of your ingredients, the freshness of your products, and any unique sourcing or preparation techniques that set your bagel shop apart from rivals should all be highlighted.

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Additional Services



□ Help tip

Bagel Shop Business Plan

Mention if your bagel shop offers any additional services. You may include services like breakfast & delivery, online ordering, custom orders, event handling, etc.

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Sales And Marketing Strategies



Writing the sales and marketing strategies section means a list of strategies you will use to attract and retain your clients.

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Bagel Shop Business Plan

To create an effective introduction for your "Sales and Marketing Strategies" chapter, start by setting the stage within your specific industry or market.

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Unique Selling Proposition (USP)



Bagel Shop Business Plan

Define your business's USPs depending on the market you serve, the equipment you use, and the unique services you provide. Identifying USPs will help you plan your marketing strategies.

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Start writing here..

Pricing Strategy



Bagel Shop Business Plan

Describe your pricing strategy—how you plan to price your products and stay competitive in the local market.

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Bagel Shop Business Plan

Discuss your marketing strategies to market your services. You may include some of these marketing strategies in your business plan-social media marketing, brochures, content marketing, and print marketing.

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Marketing strategies

Online



Social Media Marketing

Platforms like Instagram and Facebook will be pivotal, in showcasing our products, sharing customer testimonials, and promoting daily specials.

Paid promotions targeting [local demographic] will enhance our reach.



Content Marketing

A dedicated blog on our website, focusing on topics like the history of bagels, and baking techniques, and spotlighting our local suppliers, will engage visitors and improve website SEO

Offline



Brochures

Distributed in strategic locations such as [local gyms, offices, and community centres], our brochures will detail our offerings, highlight our USPs, and carry promotional coupons



Print Marketing

Local newspapers and magazines will carry our advertisements, especially around the holiday season and special occasions.

Outline the strategies you'll implement to maximize your sales. Your sales strategies may include partnering with other housekeeping businesses, offering referral programs, etc.

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Sales strategies



Partnerships

Collaborating with local businesses, such as coffee shops or delis without their own bagel offerings, can open up new sales channels.



Referral Programs

Encouraging our regular customers to refer friends and family, rewarding them with discounts or complimentary items for successful referrals.



Help tip

Describe your customer retention strategies and how you plan to execute them. For instance, introducing loyalty programs, discounts on bulk orders, personalized service, etc.

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Customer retention



Loyalty Programs

Points-based or stamp-based loyalty cards will ensure repeat visits, offering rewards after a certain number of purchases.



Bulk Order Discounts

Encouraging customers to place larger orders by offering scaled discounts for bulk purchases.



Personalized Service

Recognizing regular customers, understanding their preferences, and occasionally surprising them with complimentary upgrades or items will foster goodwill and loyalty.

Operations Plan



When writing the operations plan section, it's important to consider the various aspects of your business operations.

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Bagel Shop Business Plan

To create an effective introduction for your "Operational Plan" chapter, start by emphasizing the pivotal role of efficient operations in the success of your business, underscoring how they directly impact the quality of services delivered.

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Start writing here..

Staffing & Training



Bagel Shop Business Plan

Mention your business's staffing requirements, including the number of employees, bakers, or counter staff needed.

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Start writing here..

Operational Process



Help tip

Bagel Shop Business Plan

Outline the processes and procedures you will use to run your bagel shop. Your operational processes may include bagel shop production, inventory management, menu preparation, quality control, staff management, etc.

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Equipment & Machinery



□ Help tip

Bagel Shop Business Plan

Include the list of equipment and machinery required for a bagel shop, such as a bagel shop dough mixer, bagel shop kettle, bagel shop oven, bagel shop slicer, etc.

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Management Team



The management team section provides an overview of the individuals responsible for running your business plan.

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Bagel Shop Business Plan

To craft an introduction for your "Management Team" chapter, begin by emphasizing the crucial role of leadership in the success of any business.

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Key managers



Bagel Shop Business Plan

Introduce your management and key members of your team, and explain their roles and responsibilities.

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Start writing here..







JOHN DOE Founder/CEO - john.doe@example.com

John Doe serves as the CEO and primary founder of Doe's Bagel Delight.

Role & Responsibilities: John oversees the overall strategy, financial health, and vision of the business.

His responsibilities encompass stakeholder communication, finalizing partnerships, and ensuring the company stays true to its mission and values.

Background: With a degree in [Business Administration] from [University Name] and over [XX years] of experience in the food industry, John has the acumen and expertise essential for the role.







ALICE BROWN

Chief Operating Officer (COO) - alice.brown@example.com

Alice adeptly manages the daily operations of Doe's Bagel Delight, ensuring efficiency across all branches and supervising the implementation of new operational strategies.

Her strategic foresight and attention to detail are instrumental in the company's daily success.

- Educational Background: Alice holds an MBA with a specialization in Operations Management from Harvard Business School.
- Professional Background: Prior to joining Doe's Bagel Delight, Alice served as the Director of Operations for [Previous Company Name], a renowned bakery chain, where she managed over 50 outlets across the country for a span of 10 years.







ROBERT BROWN

Chief Marketing Officer (CMO) - robert.brown@example.com

Robert leads all marketing endeavors for Doe's Bagel Delight.

His visionary approach to branding, advertising, and market analysis has significantly boosted our brand's recognition and customer base.

- Educational Background: Robert graduated with a Masters in Marketing from Stanford Graduate School of Business.
- Professional Background: Robert's professional journey includes a notable 8-year stint as the Vice President of Marketing at [Previous Company Name], a prominent food and beverage brand, where he helmed several award-winning marketing campaigns.







JANE DOE Operations Manager - jane.doe@example.com

Jane's meticulous approach to operations ensures that every facet of Doe's Bagel Delight runs seamlessly.

From inventory management to supplier negotiations, her capabilities ensure operational excellence.

- Educational Background: Jane acquired her Bachelor's degree in Supply Chain Management from the University of Michigan's Ross School of Business.
- Professional Background: Before gracing our team, Jane worked as an Assistant Operations Manager for [Previous Company Name], gaining hands-on experience in managing large teams and complex supply chains for 6 years.





TOM SMITH Kitchen Manager - tom.smith@example.com

Tom oversees the heart of our business - the kitchen.

His dedication ensures the quality of our products and the efficiency of our kitchen staff, guaranteeing every bagel is a testament to our brand's promise.

- Educational Background: Tom trained at the Culinary Institute of America, specializing in Bakery and Pastry Arts.
- Professional Background: Tom's culinary journey spans over 12 years, including a role as a Senior Baker at [Previous Company Name], where he refined his craft and leadership skills.

Organizational structure

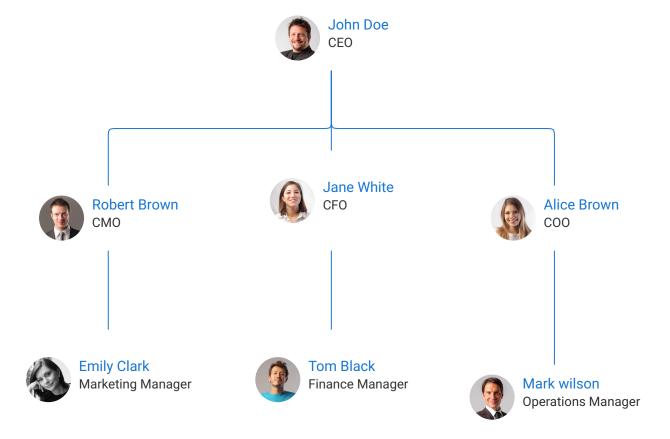


□ Bagel Shop Business Plan

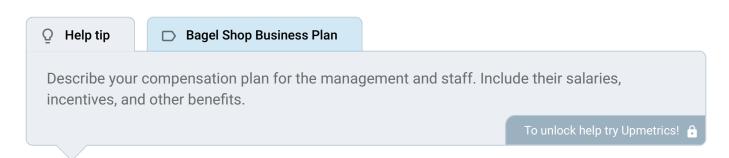
Explain the organizational structure of your management team. Include the reporting line and decision-making hierarchy.

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Organization chart



Compensation plan



Mentioning advisors or consultants in your business plans adds credibility to your business idea.

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Board of advisors



[ADVISOR] [DOMAIN]

A renowned figure in the bakery industry, lending expertise in product innovation and market trends.



[CONSULTANT NAME] [DOMAIN]

A seasoned business strategist, assisting us in business expansion and strategic partnerships.

Financial Plan



When writing the financial plan section of a business plan, it's important to provide a comprehensive overview of your financial projections for the first few years of your business, You may provide the follow

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Bagel Shop Business Plan

To create an effective introduction for your "Financial Plan" chapter, begin by stressing the critical role of a well-structured financial plan in the success of your venture.

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Start writing here..



Describe details such as projected revenue, operational costs, and service costs in your projected profit and loss statement. Make sure to include your business's expected net profit or loss.

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Profit & loss statement

	2023-24	2024-25	2025-26	2026-27	2027-28
Revenue	\$0	\$0	\$0	\$0	\$0
Cost Of Sales	\$0	\$0	\$0	\$0	\$0
General Costs	\$0	\$0	\$0	\$0	\$0
Revenue Specific Costs	\$0	\$0	\$0	\$0	\$0
Personnel Costs (Direct Labor)	\$0	\$0	\$0	\$0	\$0
Gross Margin	\$0	\$0	\$0	\$0	\$0
Gross Margin (%)	0%	0%	0%	0%	0%

	2023-24	2024-25	2025-26	2026-27	2027-28
Operating Expense	\$0	\$0	\$0	\$0	\$0
Payroll Expense (Indirect Labor)	\$0	\$0	\$0	\$0	\$0
General Expense	\$0	\$0	\$0	\$0	\$0
Bad Debt	\$0	\$0	\$0	\$0	\$0
Amortization of Current Assets	\$0	\$0	\$0	\$0	\$0
EBITDA	\$0	\$0	\$0	\$0	\$0
Additional Expense	\$0	\$0	\$0	\$0	\$0
Long Term Depreciation	\$0	\$0	\$0	\$0	\$0
Gain or loss from Sale of Assets	\$0	\$0	\$0	\$0	\$0
EBIT	\$0	\$0	\$0	\$0	\$0
Interest Expenses	\$0	\$0	\$0	\$0	\$0
EBT	\$0	\$0	\$0	\$0	\$0
Income Tax Expense	\$0	\$0	\$0	\$0	\$0
Total Expense	\$0	\$0	\$0	\$0	\$0
Net Income	\$0	\$0	\$0	\$0	\$0
Net Income (%)	0%	0%	0%	0%	0%
Retained Earning Opening	\$0	\$0	\$0	\$0	\$0
Owner's Distribution	\$0	\$0	\$0	\$0	\$0

	2023-24	2024-25	2025-26	2026-27	2027-28
Retained Earning Closing	\$0	\$0	\$0	\$0	\$0

The cash flow for the first few years of your operation should be estimated and described in this section. This may include billing invoices, payment receipts, loan payments, and any other cash flow statements. To unlock help try Upmetrics! 🔒

Cash flow statement

	2023-24	2024-25	2025-26	2026-27	2027-28
Cash Received	\$0	\$0	\$0	\$0	\$0
Cash Paid	\$0	\$0	\$0	\$0	\$0
COS & General Expenses	\$0	\$0	\$0	\$0	\$0
Salary & Wages	\$0	\$0	\$0	\$0	\$0
Interest	\$0	\$0	\$0	\$0	\$0
Sales Tax	\$0	\$0	\$0	\$0	\$0
Income Tax	\$0	\$0	\$0	\$0	\$0
Net Cash From Operations	\$0	\$0	\$0	\$0	\$0
Assets Sell	\$0	\$0	\$0	\$0	\$0
Assets Purchase	\$0	\$0	\$0	\$0	\$0
Net Cash From Investments	\$0	\$0	\$0	\$0	\$0
Amount Received	\$0	\$0	\$0	\$0	\$0
Loan Received	\$0	\$0	\$0	\$0	\$0

	2023-24	2024-25	2025-26	2026-27	2027-28
Common Stock					
Preferred Stock	\$0	\$0	\$0	\$0	\$0
Owner's Contribution	\$0	\$0	\$0	\$0	\$0
Amount Paid	\$0	\$0	\$0	\$0	\$0
Loan Capital	\$0	\$0	\$0	\$0	\$0
Dividends & Distributions	\$0	\$0	\$0	\$0	\$0
Net Cash From Financing	\$0	\$0	\$0	\$0	\$0
Summary					
Starting Cash	\$0	\$0	\$0	\$0	\$0
Cash In	\$0	\$0	\$0	\$0	\$0
Cash Out	\$0	\$0	\$0	\$0	\$0
Change in Cash	\$0	\$0	\$0	\$0	\$0
Ending Cash	\$0	\$0	\$0	\$0	\$0



○ Help tip

Create a projected balance sheet documenting your bagel business's assets, liabilities, and equity.

Balance sheet

	2023-24	2024-25	2025-26	2026-27	2027-28
Assets	\$0	\$0	\$0	\$0	\$0
Current Assets	\$0	\$0	\$0	\$0	\$0
Cash	\$0	\$0	\$0	\$0	\$0

	2023-24	2024-25	2025-26	2026-27	2027-28
Accounts Receivable	\$0	\$0	\$0	\$0	\$0
Inventory	\$0	\$0	\$0	\$0	\$0
Other Current Assets	\$0	\$0	\$0	\$0	\$0
Long Term Assets	\$0	\$0	\$0	\$0	\$0
Gross Long Term Assets	\$0	\$0	\$0	\$0	\$0
Accumulated Depreciation	\$0	\$0	\$0	\$0	\$0
Liabilities & Equity	\$0	\$0	\$0	\$0	\$0
Liabilities	\$0	\$0	\$0	\$0	\$0
Current Liabilities	\$0	\$0	\$0	\$0	\$0
Accounts Payable	\$0	\$0	\$0	\$0	\$0
Income Tax Payable	\$0	\$0	\$0	\$0	\$0
Sales Tax Payable	\$0	\$0	\$0	\$0	\$0
Short Term Debt	\$0	\$0	\$0	\$0	\$0
Long Term Liabilities	\$0	\$0	\$0	\$0	\$0
Long Term Debt	\$0	\$0	\$0	\$0	\$0
Equity	\$0	\$0	\$0	\$0	\$0
Paid-in Capital	\$0	\$0	\$0	\$0	\$0
Common Stock	\$0	\$0	\$0	\$0	\$0
Preferred Stock	\$0	\$0	\$0	\$0	\$0
Owner's Contribution	\$0	\$0	\$0	\$0	\$0
Retained Earnings	\$0	\$0	\$0	\$0	\$0
Check	\$0	\$0	\$0	\$0	\$0

Determine and mention your business's break-even point—the point at which your business costs and revenue will be equal.

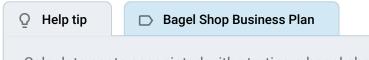
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Break-even Point

	2023-24	2024-25	2025-26	2026-27	2027-28
Starting Revenue	\$0	\$0	\$0	\$0	\$0
Net Revenue	\$0	\$0	\$0	\$0	\$0
Closing Revenue	\$0	\$0	\$0	\$0	\$0
Starting Expense	\$0	\$0	\$0	\$0	\$0
Net Expense	\$0	\$0	\$0	\$0	\$0
Closing Expense	\$0	\$0	\$0	\$0	\$0
Is Break Even?	0	0	0	0	0
Break Even Month	0	0	0	0	0
Days Required	0	0	0	0	0
Break Even Revenue	\$0	\$0	\$0	\$0	\$0

Break Even Units

Financing needs



Calculate costs associated with starting a bagel shop business, and estimate your financing needs and how much capital you need to raise to operate your business.

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Appendix



When writing the appendix section, you should include any additional information that supports the main content of your plan. This may include financial statements, market research data, legal do

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Mariia Yevlash

★ ★ ★ ★

Student, Sumy State University – Ukraine

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